



ST. CHARLES
SINCE 1834

AGENDA ITEM EXECUTIVE SUMMARY

| | |
|------------|--|
| Title: | Recommendation to approve the purchase of 3 (three) Ford Escapes for the Police Department |
| Presenter: | Deputy Chief David Kintz |

Please check appropriate box:

| | | | |
|--------------------------|------------------------|-------------------------------------|------------------------------|
| <input type="checkbox"/> | Government Operations | <input checked="" type="checkbox"/> | Government Services 05.29.12 |
| <input type="checkbox"/> | Planning & Development | <input type="checkbox"/> | City Council |
| <input type="checkbox"/> | Public Hearing | <input type="checkbox"/> | |

| | | | | | | |
|-----------------|----------|-----------|-----|-------------------------------------|----|--------------------------|
| Estimated Cost: | \$69,789 | Budgeted: | YES | <input checked="" type="checkbox"/> | NO | <input type="checkbox"/> |
|-----------------|----------|-----------|-----|-------------------------------------|----|--------------------------|

If NO, please explain how item will be funded:

Executive Summary:

The police department is looking to replace three vehicles in the fleet. Two of them are administrative vehicles for the deputy chiefs and the third is assigned to investigations. The vehicles to be replaced are a 2002 Impala (#1710), 2004 Impala (#1800), and a 2003 Taurus (#1971). The vehicles meet the criteria for replacement and have been approved by the Fleet Management Committee. This is a budgeted item. The Ford Escape is an authorized vehicle and the city has had success with this vehicle.

This vehicle is not available under the state bid. The city received bids from Zimmerman Ford and Fair Oaks Ford. The city requested a quote from Bob Rohrman Ford but they did not respond after initially saying they were interested. The lowest bid was received from Zimmerman Ford. Their bid was at least \$800 lower per vehicle. The vehicles are currently in stock and available.

Attachments: *(please list)*

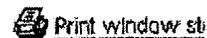
Bids from Zimmerman Ford and Fair Oaks Ford.

Recommendation / Suggested Action *(briefly explain):*

Recommendation to award the low bid to Zimmerman Ford for three 2012 Ford Escapes in the amount of \$69,789.

For office use only:

Agenda Item Number: 5.a



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

ESCAPE

2012 XLT 4WD
2.5L I4 ENGINE
6-SPEED AUTO TRANSMISSION

VIN 1FMCU9D77CK C38090

Exterior

INGOT SILVER METALLIC

Interior

CHARCOALPREM CLOTH BUCKET SEATS

Standard Equipment **INCLUDED AT NO EXTRA CHARGE**

EXTERIOR

- . 16" ALUMINUM WHEELS
- . AUTO HEADLAMPS
- . GRILLE - 3-BAR, CHROME
- . FOG LAMPS
- . MANUAL FOLD POWER MIRRORS
- . BLIND SPOT MIRRORS

INTERIOR

- . POWER DRIV SEAT - 6-WAY
- . LEATHER WRAPPED STR WHEEL
- . W/CRUISE AND AUDIO CONTRO
- . PREM CLOTH BCKT FRT SEATS

FUNCTIONAL

- . EASYFUEL CAPLESS FILLER
- . 1-TOUCH DOWN DRIVER WINDOW
- . AM/FM CD/MP3/SAT CAPABL
- . W/ AUD INPUT JACK
- . ELECTROCHROMIC MIRROR
- . MESSAGE CENTER
- . SIRIUS SAT SVC N/A AK&HI
- . MYKEY
- . REMOTE KEYLESS ENTRY
- . PWR LOCKS, MIRRORS, WINDWS
- . ELECTRONIC PWR ASST STEER

SAFETY/SECURITY

- . SECURICODE KEYLESS KEYPAD
- . 4-WHEEL ABS
- . ADVANCETRAC WITH RSC
- . ILLUMINATED ENTRY
- . AIRBAGS - SAFETY CANOPY
- . SECURILOCK PASS ANTI THEFT
- . AIRBAGS - SIDE AIR CURTAIN
- . DRIVER/PASSENGER AIR BAGS

WARRANTY

- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 POWERTRAIN
- . 5YR/60,000 ROADSIDE ASSIST

Price Information

Included on this Vehicle
EQUIPMENT GROUP 200A

Optional Equipment

2012 MODEL YEAR
INGOT SILVER METALLIC
CHARCOAL PREM CLOTH SEATS

2.5L I4 ENGINE
.6-SPEED AUTO TRANSMISSION
P235/70R16 A/S OWL TIRES
SYNC VOICE ACTIVATED SYSTEMS
SYNC EQUIPMENT GROUP
FRONT LICENSE PLATE BRACKET

395

BASE PRICE

\$26,620

TOTAL VEHICLE & OPTIONS
DESTINATION & DELIVERY

27,015
825

TOTAL MSRP

\$27,840

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

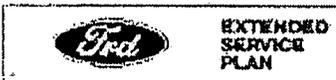


CITY MPG
020
HIGHWAY MPG
027

Estimated Annual
Fuel Cost: \$ 2,414

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 16 and 24 mpg in the city and between 22 and _ mpg on the highway.
For Comparison Shopping all vehicles classified as _ have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.



PAUL LITWICKI SALES

Fair Oaks Ford-Lincoln
2055 W Ogden at Rickert
Naperville, IL 60563
PH 630-355-8140
FAX 630-388-6658
www.fairoaksford-lincoln.com

Fair Oaks
1351 E Ogden at Naper
Naperville, IL 60563
PH 630-357-7100
FAX 630-355-4358

\$2500 IN REBATES APPLIED
PRICES DO NOT INCLUDE
TAXES, TITLE, OR PLATES

\$24186.38 PER UNIT

ZIMMERMAN FORD LINCOLN MERCURY, INC.
 2525 EAST MAIN ST. • ST. CHARLES, ILLINOIS 60174
 630-584-1800 • FAX: 630-584-9886

| | |
|-------------|----------------|
| DATE | MAY 9, 2012 |
| STOCK NO. | |
| LOCATE UNIT | |
| SALESMAN | BILL WACKERLIN |

NAME CITY OF ST CHARLES
 STREET 2 E MAIN ST
 CITY ST CHARLES STATE IL ZIP 60174 HOME PHONE _____ BUS. PHONE _____
 SOCIAL SECURITY # _____ DL # _____

| YEAR | MAKE | MODEL | COLOR | NEW | USED |
|---|-----------------------------|--------|-------|-----|--|
| 2012 | FORD | ESCAPE | | | |
| U9D8 ESCAPE 4DR XLT 4WD | | | 26620 | 00 | |
| 2012 MODEL YEAR | | | | | |
| UJ | STERLING GRAY METALLIC | | | | LIST PRICE |
| W9 | CHARCOAL PREM CLOTH SEATS | | | | TRADE ALLOWANCE (includes discount) |
| INCLUDED ON THIS VEHICLE EQUIPMENT GROUP 200A | | | | | CASH DIFFERENCE |
| OPTIONAL EQUIPMENT | | | | | INCLUDES ALL STANDARD EQUIPMENT |
| 99G | 3.0L DURATEC FFV V6 ENGINE | | 1195 | 00 | |
| 446 | .6-SPEED AUTO TRANSMISSION | | NC | | ON XLT MODEL FOUR WHEEL DRIVE |
| T63 | .P235/70R16 A/S OWL TIRES | | NC | | \$22890 |
| 153 | FRONT LICENSE PLATE BRACKET | | NC | | VINYL FLOOR MATS INCLUDED |
| 425 | 50 STATE EMISSIONS | | NC | | SALE PRICE INCLUDES: |
| | TOTAL OPTIONS | | 1195 | 00 | MUNICIPAL DISCOUNTS |
| | TOTAL VEHICLE & OPTIONS | | 27815 | 00 | MUNICIPAL PLATES & TITLE |
| | DESTINATION & DELIVERY | | 825 | 00 | DAYTIME RUNNING LIGHTS |
| | TOTAL FOR VEHICLE | | 28640 | 00 | REAR CARGO COVER |
| | FUEL CHARGE | | | | |
| | ADVERTISING ASSESSMENT | | | | |
| | SHIPPING WEIGHT 3441 LBS. | | | | |
| | TOTAL | | 28640 | 00 | 23,019 |

Purchaser has read all of the provisions on both the face and reverse side of this Order, including the reference to warranty and NO WARRANTIES OF MERCHANTABILITY OR FITNESS. The Purchaser agrees that all such provisions are part of this Order and that this Order supersedes any prior agreement and is the complete and exclusive agreement on the subject matters covered by this Order. "NOT A BINDING CONTRACT" THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY THE DEALER'S AUTHORIZED REPRESENTATIVE. IN THE CASE OF A TIME SALE, THE DEALER SHALL NOT BE OBLIGATED TO SELL UNTIL A FINANCE SOURCE APPROVES THIS ORDER AND AGREES TO PURCHASE A RETAIL INSTALLMENT CONTRACT BETWEEN THE PURCHASER AND THE DEALER BASED ON THIS ORDER. Purchaser certifies he is of majority age and has received a true copy of this Order. I/We authorize Zimmerman Ford, Inc. to check my/our credit and employment history.

PURCHASER'S SIGNATURE _____ DATE _____ ACCEPTED BY: _____ DEALER OR HIS AUTHORIZED REPRESENTATIVE _____