



ST. CHARLES  
SINCE 1834

## AGENDA ITEM EXECUTIVE SUMMARY

**Title:** Recommendation to Waive the Formal Bid Process and Approve Purchase of a Trailer Pump from Xylem/Godwin for the Sanitary Sewer Division

**Presenter:** John Lamb

*Please check appropriate box:*

	Government Operations	X	Government Services 07.22.13
	Planning & Development		City Council

Estimated Cost:	\$42,750.00	Budgeted:	YES	X	NO	
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If NO, please explain how item will be funded:

**Executive Summary:**

The Sanitary Sewer Division has six trailer pumps that are used in emergency and maintenance situations in the sewer system. These pumps are put into service during wet weather and maintenance events to bypass sections of the main. A pump program has been in place to replace the pumps due to age.

Staff contacted three vendors to submit quotes on the specified pump and two of the three vendors responded. The two quotes are as follows:

Xylem/Godwin: \$42,750.00  
Pioneer Pump: \$45,427.00

Staff currently owns four Godwin pumps and has considerable investment in accessory items such as fittings, discharge and suction hoses that are customized to these pumps. Standardizing pump purchases also allow staff to better utilize existing spare parts inventories, deploy pumps more efficiently during emergencies and ease training requirements.

Staff recommends purchasing the Xylem/Godwin CD150M pump. Since quotes were requested the formal bid process needs to be waived. The Committee approved purchase of same in February of this year. This pump is budgeted in the current fiscal year.

**Attachments:** *(please list)*

Bid Waiver  
Resolution Authorizing Mayor and Clerk to Execute purchase.

**Recommendation / Suggested Action** *(briefly explain):*

Recommendation to waive the formal bid process and approve purchase of trailer pump from Xylem/Godwin for the Sanitary Sewer Division at a cost of \$42,750.00 and a Resolution Authorizing the Mayor and City Clerk to execute same.

*For office use only*

*Agenda Item Number: 4.j*



16830 Chicago Avenue  
Lansing, IL 60438  
Tel: 708-889-1560  
Fax: 708-889-1561  
www.godwinpumps.com

June 14, 2013

Mr. Dave Todd  
City of Saint Charles  
2 East Main Street  
Saint Charles, IL 60174

Phone: 630-762-7071  
Fax: 630-443-9582  
Email: dtodd@stcharlesil.gov

**RE: Godwin Dri-Prime CD150M Custom  
Sale Quotation 106008459**

Dear Mr. Todd:

Thank you for your continued interest in Xylem Dewatering Solutions, Inc. d/b/a Godwin Pumps of America. Per our conversation, we are pleased to provide the following sale quotation for pumping equipment.

For this, you have requested an identical Godwin Dri-Prime® Model CD150M, a six (6) inch diesel, auto priming pumpset on a custom trailer. The custom built model is equipped with a 100 gallon fuel tank on a twin axle trailer, work lights, suction hose racks, discharge hose basket and a tool box. Also included are adapters.

The custom built model will be available within eight (8) to ten (10) weeks, upon receipt of your purchase order. .

As always, if you have any questions or require additional information, please feel free to contact me directly at 815-341-5244 or the office at 708-889-1560. Godwin is pleased to be your pumping equipment supplier.

Sincerely,

Fred Ritschard  
Outside Sales Representative

FR / ps

cc: Jeff Pass, Branch Manager

**Home Office:**

84 Floodgate Road, Bridgeport, NJ 08014 • www.godwinpumps.com • (856) 467-3636 • (856) 467-4841

**SALE QUOTATION**

ITEM	QTY	DESCRIPTION	UNIT PRICE	SALE TOTAL
A	1	Godwin Dri-Prime CD150M Diesel Pump <ul style="list-style-type: none"> <li>• 6" 150# Flange Suction and Discharge</li> <li>• John Deere 4045T290 IT4 Diesel Engine</li> <li>• Skid-mounted</li> <li>• <b>Engine/Motor Options</b> <ul style="list-style-type: none"> <li>• Block Heater - 110 Volt</li> </ul> </li> <li>• <b>Base Options</b> <ul style="list-style-type: none"> <li>• Lights - DOT Standard</li> <li>• 100 Gallon</li> <li>• Custom                             <ul style="list-style-type: none"> <li>• Electric Brakes</li> </ul> </li> <li>• Tandem Axle</li> <li>• Tool Box</li> <li>• Hose Basket                             <ul style="list-style-type: none"> <li>• for 3 - 6" x 50' Discharge Hose</li> </ul> </li> <li>• Hose Rack                             <ul style="list-style-type: none"> <li>• for Suction Hose to hold 6 - 6" x 10'</li> </ul> </li> <li>• Lights - 12 Volt Work Lights</li> <li>• Stabilizer Jack                             <ul style="list-style-type: none"> <li>• Swivel Mounted and Spring Loaded</li> </ul> </li> </ul> </li> </ul>	\$ 42,180.00	\$ 42,180.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
			0.00	0.00
B	1	6" Female Godwin QD x 6" 150# Flange Adapter <ul style="list-style-type: none"> <li>• mounted on pumpset suction</li> </ul>	244.00	244.00
C	1	6" Male Godwin QD x 6" 150# Flange Adapter <ul style="list-style-type: none"> <li>• mounted on pumpset discharge</li> </ul>	326.00	326.00
<b>NET SALE TOTAL</b>				<b>\$ 42,750.00</b>
<b>DELIVERY CHARGE</b>				<b>\$ 250.00</b>

**Please note all sale pricing is in U.S. Dollars. The price does not include freight, export boxing, duties, taxes, or any other items not specifically mentioned.**

**PIONEER PRIME DIESEL DRIVEN TRAILER MOUNTED PUMP PACKAGE:**

**Model: PP66S12L72-4045TF290**

- Pioneer Prime Heavy Duty Solids Handling Vacuum Assisted Pump
- Standard Ductile Iron Construction with Run Dry Mechanical Seal and Cast Iron Wear Ring(s)
- 11.00 Inch Trimmed Diameter Ductile Iron Impeller
- Oil Lubricated Bearing Frame
- Fittings Basket**
- Pipe Rack**
- Bauer fittings**
- John Deere Model 4045TF290 Diesel Engine Rated For 60 Continuous HP @ 1800 RPM
- Trailer Mounted Package with 12 Volt – 4D Heavy Duty Battery
- LOFA CP750 Auto Start/Stop Control Panel
- Entire Package Completely Assembled, Primed & Painted Pioneer Green before Shipment

**Net Price Each: \$40,998, F.O.B. Canby, OR , \$41,736**

**Net Price Each Adder for DOT Fenders, Lights and Reflectors: ~~\$684.00~~, \$692**

**Net Price Each Adder for Block heater ~~\$219~~ , \$412**

**Net price Each Adder for electric trailer brakes ~~\$889~~ , \$898**

**Net Price Each Adder for Dual Axle Trailer ~~\$1,675~~ , \$1689**

**Net Price 6” x 10’ black suction hose/Bauer fittings ~~\$382~~ , \$409**

**TOTAL COST:       \$45,427.00**

Thank you for the opportunity to quote. Pricing is valid for 30 days. Approximate availability is 4 – 6 weeks from receipt of order. Please let me know if you need additional information, or if I can assist further.

**Phil Kelser**  
Sales Engineer  
Pioneer Pumps

**REQUEST FOR WAIVING BID PROCEDURE**

We request the City Council to waive the bid procedure and accept the quotation (requiring two-thirds City Council vote) submitted by:

Xylem / Godwin  
16830 Chicago Avenue  
Lansing, IL 60438

For the purchase of: Six inch pump Model CD150M and trailer at a cost not to exceed:  
\$42,750.00

Reason for the request to waive the bid procedure: Staff did not use formal bid procedure but requested quotes from three companies for pricing.

Other Quotations Received: one

Date: 07/1/2013

Requested by: John Lamb

Department Director: \_\_\_\_\_

Purchasing Manager: \_\_\_\_\_

Committee Chairman: \_\_\_\_\_

**THIS REQUEST FORM MUST BE SIGNED BY ALL PARTIES PRIOR TO REQUESTING COMMITTEE APPROVAL FOR WAIVING OF THE BID PROCEDURE. REQUESTS FORWARDED DIRECTLY TO THE CITY COUNCIL (AND BYPASSING COMMITTEE) MUST BE SIGNED BY ALL PARTIES PRIOR TO REQUESTING CITY COUNCIL APPROVAL. SUCH REQUESTS ARE TO BE OF AN EMERGENCY NATURE WHERE TIME IS OF THE ESSENCE.**