



ST. CHARLES
SINCE 1834

AGENDA ITEM EXECUTIVE SUMMARY

| | |
|--------|--|
| Title: | Recommendation to Waive the Formal Bid Procedure and Accept Quote Provided by MidCo Inc. to Install a Camera Surveillance System |
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| | |
|------------|--------------------------|
| Presenter: | Deputy Chief David Kintz |
|------------|--------------------------|

Please check appropriate box:

| | | | |
|--|------------------------|---|--------------------------------|
| | Government Operations | X | Government Services – 02.03.14 |
| | Planning & Development | | City Council |
| | Public Hearing | | |

| | | | | | | |
|-----------------|----------|-----------|-----|---|----|--|
| Estimated Cost: | \$58,900 | Budgeted: | YES | X | NO | |
|-----------------|----------|-----------|-----|---|----|--|

If NO, please explain how item will be funded:

Executive Summary:

The Police Department is seeking to change the building video surveillance system. The current system has been in place for nearly 10 years and several of the cameras are no longer functional. The system is no longer compatible with current technology and the cameras can't be replaced. The video system covers access to the Police Department as well as the booking room and processing areas.

The City uses several stand-alone systems for various video needs. This system will allow all cameras to be brought under one program. It is also expandable and will allow use by all City departments without having to purchase their own program.

The Police Department sought three competitive quotes for this project and MidCo Inc. had the lowest price and meets our project needs. This project has been reviewed by the Information Systems Department and will meet the City's needs for years to come. The other companies providing a quote were Sentinel Technologies and Sound Incorporated.

Attachments: *(please list)*

Bid Waiver
Quote from MidCo Inc.

Recommendation / Suggested Action *(briefly explain):*

Recommendation to waive the Formal Bid Procedure and accept Quote from MidCo Inc. for the installation of a video surveillance system.

For office use only:

Agenda Item Number: 5.a



MidCo Inc. Proposal

MidCo Inc.
 16W221 Shore Court
 Burr Ridge, IL 60527
 www.midcosystems.com

| | | |
|--|--------------------------------------|---|
| Purchaser: St Charles Police Department | Quote Date: November 20, 2013 | |
| Address: | Prepared By: Dale Lofquist | E-Mail: dlofquist@midcosystems.com |
| Phone: | E-Mail: | Proposal #: |
| Fax: | | |
| Prepared For: | E-Mail: | |

Project: Video System Upgrade **\$58,900.00**
 Line Item Includes Labor Tax Not Included

| Qty | Mfg. | Part No. | Description | Per Unit Price | Extended Price |
|---|--------|--------------------|---|----------------|------------------|
| VIDEO SYSTEM UPGRADE Rev. 4 | | | | | |
| A. CAMERAS | | | | | |
| 1. Cells | | | | | |
| 4 | Axis | P3363-V | IP Day/Night Color vandal resistant camera | | |
| 4 | | P3304-V | IP 720P HD Color vandal resistant camera | | |
| 2. Booking & Interview Hallway | | | | | |
| 14 | | P3354 | IP 720P HD Color camera w/ wide dynamic range | | |
| 3. Indoor - General Area | | | | | |
| 4 | | P3346-VE | IP 1080P HD Day/Night exterior camera | | |
| 4. Exterior East Side (2) - Alley - South Lot | | | | | |
| 1 | Arcont | AV8185DN-HB | IP 8MP 180 Degree day/night dome | | |
| 1 | | | Mounting brackets | | |
| 6. Pole Camera | | | | | |
| 1 | | | Use Existing | | |
| 1 | | | Camera heater power supply | | |
| B. VIDEO RECORDING SYSTEM | | | | | |
| 1 | Exacq | IPZ08-24TB-R2-RAID | 24TB Z-Series Enterprise Server | | |
| 1 | | | Camera licenses | | |
| 7 | | | Camera licenses for parking lot IP cameras | | |
| C. VIEWING STATIONS | | | | | |
| 2 | | | Client software install only | | |
| D. Additional 12 Month warranty after 1st Year | | | | | No Charge |
| Notes | | | | | |
| <ol style="list-style-type: none"> 1. Install new cameras at existing locations and use existing cable for all cameras except for new camera location in Booking 2. PoE Network & Cableing by Owner 3. Viewing station computers & monitors by Owner - per manufacturers spec. 4. Floor plan drawings are available for additional cost 5. Eight hours of training is included | | | | | |

Price includes applicable installation labor unless otherwise noted. Price is exclusive of all conduit and electrical boxes. Our proposal includes adequate labor to connect, program and test circuits with your system. Troubleshooting network problems caused by 3rd party suppliers is not included with this proposal. Additional labor hours that are required as a result of the non-performance of these 3rd party devices will be invoiced at our prevailing rate.

Purchaser acknowledges receipt of MIDCO'S Terms and Conditions and Project Qualifications documents, understands them, and agrees to be bound by its provisions. Further, the purchaser agrees that it is the complete and exclusive statement of the agreement between the parties which superseded all proposals or prior agreements oral or written. Your sales price has a 4% cash payment discount included. If you would prefer to pay by credit card 4% will be added to your quoted purchase price. Please notify your MidCo representative if you would like this option.

| | |
|----------------------------|------------------------------|
| MidCo Inc. Signature _____ | Signature of Purchaser _____ |
| Date _____ | Date _____ |



MidCo Inc. Proposal

MidCo Inc.
 16W221 Shore Court
 Burr Ridge, IL 60527
 www.midcosystems.com

| | | | |
|----------------------|------------------------------|-----------------------|----------------------------|
| Purchaser: | St Charles Police Department | Proposal Date: | November 20, 2013 |
| Address: | | Prepared By: | Dale Lofquist |
| City, St, Zip | | E-Mail: | dlofquist@midcosystems.com |
| Phone | | Proposal #: | |
| Fax: | | E-Mail: | |
| Prepared For: | | | |

Project: Video System Upgrade
Page 2

| Qty | Mfg. | Part No. | Description | Per Unit Price | Extended Price |
|--|------|----------|---|----------------|----------------|
| OPTIONS | | | | | |
| OPTION 1 | | | | | |
| 2 | Axis | P3353-V | 2 Additional Cell Cameras to Cover Hall | Additional | \$3,700.00 |
| 2 | | | IP Day/Night Color vandal resistant camera | | |
| 2 | | | License | | |
| | | | Cable | | |
| OPTION 2 | | | | | |
| INCLUDED IN BASE | | | | | |
| OPTION 3 | | | | | |
| 1 | | | Increase Recorder Size From 24TB to 32TB | Additional | \$2,500.00 |
| OPTION 4 | | | | | |
| | | | A Series Network Recorder instead of Z Series | Deduct | -\$2,500.00 |
| Note | | | | | |
| Z Series provides the following not provided on A Series | | | | | |
| Dual power supply | | | | | |
| Solid state drive for application program | | | | | |
| Field replaceable hard drives | | | | | |

Price includes applicable installation labor unless otherwise noted. Price is exclusive of all conduit and electrical boxes. Our proposal includes adequate labor to connect, program and test circuits with your system. Troubleshooting network problems caused by 3rd party suppliers is not included with this proposal. Additional labor hours that are required as a result of the non-performance of these 3rd party devices will be invoiced at our prevailing rate. Purchaser acknowledges receipt of MIDCO'S Terms and Conditions and Project Communications documents, understands them, and agrees to be bound by its provisions. Further, the purchaser agrees that it is the complete and exclusive statement of the agreement between the parties which superseded all proposals or prior agreements oral or written. Your sales price has a 4% cash payment discount included. If you would prefer to pay by credit card 4% will be added to your quoted purchase price. Please notify your MidCo representative if you would like this option.

| | |
|-------------------------------|---------------------------------|
| MidCo Inc. Signature _____ | Signature of Purchaser _____ |
| Date _____ | Date _____ |

REQUEST FOR WAIVING BID PROCEDURE

We request the City Council to waive the bid procedure and accept the quotation (requiring two-thirds City Council vote) submitted by:

Midco Inc
16W221 Shore Court
Burr Ridge, IL 60527

For the purchase of: Video Surveillance System

At a cost not to exceed: \$58,900.00

Reason for the request to waive the bid procedure: The types of companies that perform this type of work and have experience in a law enforcement setting are limited. Quotations were sought from three different vendors, all of which have worked with the city on past projects.

Other Quotations Received:

Midco - \$58,900

Sentinel - \$58,467.43

Sound Inc. - \$59,473

NOTE: When the cost of the annual maintenance is included, then the quote for Midco would cost \$1,593 less than Sentinel

Date: January 27, 2014

Requested by: _____

Department Director: _____

Purchasing Manager: _____

THIS REQUEST FORM MUST BE SIGNED BY ALL PARTIES PRIOR TO REQUESTING COMMITTEE APPROVAL FOR WAIVING OF THE BID PROCEDURE. REQUESTS FORWARDED DIRECTLY TO THE CITY COUNCIL (AND BYPASSING COMMITTEE) MUST BE SIGNED BY ALL PARTIES PRIOR TO REQUESTING CITY COUNCIL APPROVAL. SUCH REQUESTS ARE TO BE OF AN EMERGENCY NATURE WHERE TIME IS OF THE ESSENCE.