



WebEx Interview

Advanced Metering Infrastructure (AMI) #1006

Tuesday, June 11, 2019

Thank you for your interest in serving the City of St Charles in the above project.

The city has completed a preliminary review of the eight submitted proposals.
The next steps are:

1. Notify the top 5 proposers that they have been escalated to participate in a 30-45 minute WebEx Interview with the Evaluation Team.
2. The top 5 proposers escalated to this level are:
 - a. PSE
 - b. Excergy
 - c. Columbia
 - d. Utiliworks
 - e. Katama
3. The WebEx Interview will address the following questions:
 - a. Tell us about your understanding of the scope of the project and what you intend to provide as a finished product.
 - b. Describe some of the integrations you have recommend between AMI systems and UB systems specifically.
 - c. The City is currently working on sourcing a new Utility Billing System, and have contracted with Plante Moran for that effort. Please address your comfort level or discomfort level with coordinating with another contractor, Plante Moran.
 - d. In your last 5 projects, what solutions did you recommend, and why?
 - e. Re: your experience in electric and water AMI systems: Are there any times you recommended different solutions for electric vs. water? Please explain.
 - f. Briefly address your experience in specifying the security related elements of AMI.
4. In the interest of fairness to all presenters, the meeting will be limited to 45 minutes.
5. The city will contact you in late June to schedule this WebEx Interview to take place in early July.
 - a. In the meantime, the city invites you to prepare your answers.
6. Objective: At the conclusion of all 5 WebEx Interviews, the evaluation team will select 2-3 firms for on-sight interviews.