



**BID RESULTS**

**LED COBRAHEAD LIGHTS**

**Bid Opening Date: February 15, 2019**

**Budget:**

A formal Invitation to Bid was published in the newspaper on January 30, 2019. Two manufacturers, each with limited distribution channels, are specified as qualified products. Six bidders bid on alternate products. Two bidders bid on qualified products. One of these two bidders was deemed not compliant. All other bids were deemed compliant. The city will award the compliant bidder for the 310W, Border States. The city will evaluate alternative sources for other needs.

Bidder	SOLARMAX		HOWARD LIGHTING/Lynn		BATTERIES PLUS		STEINER		JDR INDUSTRIES		BORDER STATES		TRASTAR		LED RITE		
	unit	extended	unit	extended	unit	extended	unit	extended	unit	extended	unit	extended	unit	extended	unit	extended	
<b>Responsive Bid?</b>	2 originals electronic file Signatures Certification of Compliance Certificate of Insurance WB Exceptions	none none yes yes yes yes none yes	none none yes yes none yes	none none yes yes none yes	none none yes yes yes yes	none none did not use price sheet provided = EXCEPTIONS none yes yes RESTRICIONS: T&C; Min Qty; \$ limited to various dates	yes yes yes yes yes none yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes	yes yes yes yes yes yes yes
<b>Qualified Product?</b>																	
<b>Cost Analysis:</b>																	
<b>310W Equivalent Route 64 from 7th Ave to 38th Ave LED Retrofit - Grey Exterior with 4000K LED's</b>																	
Eaton Cooper ARCH-M-AF48-140D-U-T2R-4N7-AP (standard 4000K light color)	140																
Solar Max Led reference documents	\$ 186.00	\$ 26,040.00															
Howard Lighting reference documents			\$ 197.95	\$ 27,713.00													
Energetic reference documents					\$ 183.50	\$ 25,690.00											
Vibrant reference documents									\$ 225.72	\$ 31,600.80							
Duralight reference documents													\$ 219.00	\$ 30,660.00			
LEDrite reference documents																	\$ 328.53 \$ 45,994.20
<b>250W Equivalent LED Retrofit - Bronze Color - 4000K LED's - First Street</b>																	
Leotek GCM2-30H-MV-NW-2R-DB-1A-PCR7-4B-RWG	6																
Eaton Cooper ARCH-AF48-80-D-U-T2R-4N7-BZ																	
Solar Max Led reference documents	\$ 165.00	\$ 990.00															
Howard Lighting reference documents			\$ 149.95	\$ 899.70													
Energetic reference documents					\$ 175.05	\$ 1,050.30											
Vibrant reference documents/sub Leotek																	
Vibrant reference documents/sub Eaton									\$ 171.09	\$ 1,026.54							
Duralight reference documents									\$ 171.09	\$ 1,026.54							
LEDrite reference documents													\$ 228.00	\$ 1,368.00			
																	\$ 230.44 \$ 1,382.64
<b>250W Equivalent LED Retrofit - Grey Exterior with 4000K LED's - Route 31 Retrofit</b>																	
Leotek GCM2-30H-MV-NW-2R-GY-1A-PCR7-4B-RWG	60																
Eaton Cooper ARCH-AF48-80-D-U-T2R-4N7-AP (standard 4000K light color)																	
Solar Max Led reference documents	\$ 165.00	\$ 9,900.00															
Howard Lighting reference documents			\$ 149.95	\$ 8,997.00													
Energetic reference documents					\$ 175.05	\$ 10,503.00											
Vibrant reference documents/sub Leotek																	
Vibrant reference documents/sub Eaton									\$ 171.09	\$ 10,265.40							
Duralight reference documents									\$ 171.09	\$ 10,265.40							
LEDrite reference documents													\$ 222.00	\$ 13,320.00			
																	\$ 230.44 \$ 13,826.40
<b>150W Equivalent LED Retrofit - Grey Exterior with 4000K LED's - Residential Retrofits</b>																	
Leotek GCM2-30H-MV-NW-2R-GY-610-PCR7-4B-RWG	100																
Eaton Cooper ARCH-AF16-60D-U-T2U-4N7-AP																	
Solar Max Led reference documents	\$ 134.00	\$ 13,400.00															
Howard Lighting reference documents			\$ 144.95	\$ 14,495.00													
Energetic reference documents					\$ 96.85	\$ 9,685.00											
Vibrant reference documents/sub Leotek																	
Vibrant reference documents/sub Eaton									\$ 99.98	\$ 9,998.00							
Duralight reference documents									\$ 78.89	\$ 7,889.00							
LEDrite reference documents													\$ 185.00	\$ 18,500.00			
																	\$ 210.69 \$ 21,069.00
<b>TOTAL</b>		\$ 50,330.00		\$ 52,104.70		\$ 46,928.30				\$ 50,781.74			\$ 77,243.48		\$ 63,848.00		\$ 82,272.24
Payment via St Charles Credit card?	yes		no		yes				yes		no		no		no		yes
Discount?	no		no		no				2%w/i 10 additional discounts w/100+ units		no		no		no		1% w/i 10

**Intent to Award by line item (pending approval): 310W Equivalent to BORDER STATES; Other line items to be evaluated**

The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The City invites you to bid on future solicitations which are posted on the City's website at <https://www.stcharlesil.gov>.

The city of St. Charles is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modification in delivery; inventory or consignment practices; value analysis; or other.