



BID RESULTS

LEAF AND BRUSH COLLECTION #1018

Bid Opening Date: March 6, 2019

This public solicitation was published in the newspaper on Feb. 18, 2019. It was also posted on the city's website. The city received 2 submittals. The low bidder for Brush Collection was Trees R Us. They have performed this work in the past. Although Trees R Us was also the low bid for the Leaf Collection, there was no history of providing this service, and their equipment list did not provide the equipment required to do this work. The city will award Kramer the Leaf Collection.

| Bidder | | TREES R US | | | | KRAMER | | | | | |
|---|------------------------------|----------------------|----------------|--------------------|------------------|----------------------|----------------|----------------------|------------------------|--|--|
| Responsive Bid? | | | | | | | | | | | |
| 2 originals | yes | | | | | no | | | | | |
| electronic file | yes | | | | | no | | | | | |
| Signatures | yes | | | | | yes | | | | | |
| Certification of Compliance | yes | | | | | yes | | | | | |
| Certificate of Insurance | yes | | | | | yes | | | | | |
| References | yes | | | | | yes | | | | | |
| Bid Bond | AIA | | | | | AIA | | | | | |
| Cost Analysis: 9,342 units for 5 years | | \$/collection | \$/year | \$/yr/units | \$/ 5 yrs | \$/collection | \$/year | \$/yr/units | \$/ 5 yrs | | |
| 8/YR | Brush Collection | \$2.24 | \$17.92 | \$ 167,408.64 | \$ 837,043.20 | \$2.55 | \$20.40 | \$ 190,576.80 | \$ 952,884.00 | | |
| 3/YR | Leaf Collection | \$11.69 | \$35.07 | \$ 327,623.94 | \$ 1,638,119.70 | \$11.93 | \$35.79 | \$ 334,350.18 | \$ 1,671,750.90 | | |
| | | | \$52.99 | \$ 495,032.58 | \$ 2,475,162.90 | | \$56.19 | \$ 524,926.98 | \$ 2,624,634.90 | | |
| /hr | Foreman (Equipment Operator) | \$95.00 | | | | \$ 95.00 | | | | | |
| /hr | Laborer (Ground Man) | \$95.00 | | | | \$ 90.00 | | | | | |
| /hr | Driver | \$95.00 | | | | \$ 95.00 | | | | | |
| /hr | Grapple Loader | \$275.00 | | | | \$ 45.00 | | | | | |
| /hr | Transfer Truck | \$175.00 | | | | \$ 40.00 | | | | | |
| /hr | Chipper and Truck | \$150.00 | | | | \$ 45.00 | | | | | |
| cu/yr | Disposal of Brush or Chips | \$15.00 | | | | \$ 5.00 | | | | | |
| Payment via St Charles Credit card? | | no | | | | | no | | | | |
| Discount? | | no | | | | | no | | | | |

Intent to Award: BRUSH TO TREES-R-US; LEAF TO KRAMER

The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The City invites you to bid on future solicitations which are posted on the City's website at <https://www.stcharlesil.gov>.

The city of St. Charles is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modification in delivery; inventory or consignment practices; value analysis; or other.