



## BID RESULTS

### Packaged Engine Generator Replacement: Substation #6 #1015

Bid Opening Date: December 7, 2018

| Bidder   | Leyden Electric, Inc. | Illini Power Products Co. | Vons Electric        |
|--|-----------------------|---------------------------|----------------------|
| <b>Responsive Bid?</b>                                 |                       |                           |                      |
| 2 originals  | yes                   | yes                       | no                   |
| electronic file  | yes                   | yes                       | no                   |
| Signatures   | yes                   | yes                       | yes                  |
| Certification of Compliance                            | yes                   | yes                       | yes                  |
| Certificate of Insurance                               | yes                   | yes                       | yes                  |
| References   | yes                   | yes                       | no: worked 4 cosc B4 |
| Bid Bond   | AIA                   | Certified Check #41002018 | AIA                  |
| <b>Responsible Bidder?</b>                             | Qualified             | Qualified                 | Qualified            |
| <b>Cost Analysis:</b>                                  |                       |                           |                      |
| <b>Equipment</b>                                       |                       |                           |                      |
| Kohler model 24RCL 21kW natural gas powered generator  | \$15,365.00           | \$ 14,353.00              | \$ 9,900.00          |
| Kohler (KSS)/KSS-AFNA-0100S transfer switch            | \$2,180.00            | \$ 2,376.90               | \$ 1,683.00          |
| Temporary generator and switch for station power needs | \$1,550.00            | \$ 954.00                 | \$ 500.00            |
| Additional Equipment, Materials, and Supplies          | \$4,260.00            | \$ 1,266.75               | \$ 550.00            |
| <b>sub-total</b>                                       | \$23,355.00           | \$ 18,950.65              | \$ 12,633.00         |
| <b>Labor</b>   |                       |                           |                      |
| Start-up testing and demonstration of new generator    | \$1,100.00            | \$ 655.00                 | \$ 480.00            |
| Other Labor  | \$13,862.00           | \$ 2,960.00               | \$ 2,420.00          |
| <b>sub-total</b>                                       | \$14,962.00           | \$ 3,615.00               | \$ 2,900.00          |
| Less TRADE IN VALUE for existing Kohler 20RZ           | \$0.00                | \$ 200.00                 | \$ -                 |
| <b>TOTAL</b>   | <b>\$38,317.00</b>    | <b>\$22,365.65</b>        | <b>\$15,533.00</b>   |
| Payment via St Charles Credit card?                    | no                    | no                        | yes                  |
| Discount?  | 1.5% w/i 15 da        | no                        | no                   |
|  | <b>\$37,742.25</b>    |                           |                      |

A formal Invitation to Bid was published in the newspaper on November 9, 2018. Three contractors attended the optional pre-bid walk-through. These 3, plus our current contractor, yielded a vendor pool of 4 firms. Three bids were submitted. All bids were deemed compliant/responsive, and qualified/responsible. The lowest responsive, responsible contractor, Vons Electric, has performed work for the city in the past with satisfactory results.

Statistics: A bid range of \$22,784. Thus the high bid was 168% higher than the lowest responsive, responsible

**Intent to Award: Vons Electric**

The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The City invites you to bid on future solicitations which are posted on the City's website at <https://www.stcharlesil.gov>.

The city of St. Charles is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modification in delivery; inventory or consignment practices; value analysis; or other.