

**AGENDA ITEM EXECUTIVE SUMMARY**

Agenda Item number: 4.c

Title:

Recommendation to Approve a Purchase Order for a 2017 Altec 55' Aerial Device and Sell a 2004 IHC Aerial Device - Vehicle #1734.

Presenter:

Tom Bruhl

Meeting: Government Services Committee

Date: April 24, 2017

Proposed Cost: \$228,589

Budgeted Amount: \$228,589

Not Budgeted: ☐**Executive Summary** *(if not budgeted please explain):*

We are seeking approval to purchase a new 2017 Altec 55' Aerial Device for use by Electric Division, through the National Joint Purchasing Alliance (NJPA), a national cooperative purchasing program based out of Minnesota. The new truck will replace current bucket truck #1734. This 12 year old truck performs a variety of construction activities on the overhead electric system.

Among many others, ComEd, Naperville, and Winnetka use Altec aerial lifts and Winnetka has used the NJPA contract for their last bucket truck purchase.

This vehicle was budgeted and approved in the FY 16/17 budget year and approved by the City Fleet Committee. We are also seeking approval to sell the replaced 2004 IHC Aerial Truck, Vehicle #1734, via the online auction site.

Attachments *(please list):*

* NJPA Pricing Sheet

Recommendation/Suggested Action *(briefly explain):*

Recommendation to Approve a Purchase Order for a 2017 Altec 55' Aerial Device and Sell a 2004 IHC Aerial Device – Vehicle #1734

Quoted for: City of St. Charles

Customer Contact:

Phone: /Fax: /Email:

Quoted by: John Onders

Phone: /Fax: /Email:

Altec Account Manager: Clay Graves

REFERENCE ALTEC MODEL

AM55	Overcenter Aerial Device with Material Handling (Insulated)	\$174,411
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AM55-ESR	Extended Side Reach (requires option X-OR)	\$3,231
2	AM55-X-OR	X-frame outriggers (required with ESR option)	\$3,708
3			
4			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	CH	Cone Holder, Fold Over Post Style	\$236
2	SPOT2	TWO (2) DECK-MOUNTED SPOTLIGHTS. Mounted on Boom Support to Illuminate the Cargo Area. Ea	\$449
3			
4			
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$182,034

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom fiberglass body with top boxes ILO of stock steel	\$24,578
4	BODY & CHASSIS ACC	Additional body and chassis acc	\$3,216
5	ELECTRICAL	Additional electrical acc	\$8,095
6	FINISHING		
7	CHASSIS	Custom chassis ILO of stock chassis.	\$8,234
8	OTHER	Extended Warranty	\$600

OPEN MARKET OPTIONS TOTAL: \$44,723

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$226,757

Delivery to Customer: \$1,832

TOTAL FOR UNIT/BODY/CHASSIS: \$228,589

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **330-360** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: St. Joe FA