



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: 4a

Title:

Recommendation to approve the Purchase of a Pierce Dash CF PUC Pumper for the Fire Department

Presenter:

Fire Chief Joseph Schelstreet

Meeting: Government Operations Committee

Date: December 3, 2018

Proposed Cost: \$761,108

Budgeted Amount: \$845,001

Not Budgeted:

Executive Summary (*if not budgeted please explain*):

During last fiscal year's budget process, the Fire Department proposed combining the funding for two pieces of fire apparatus and purchasing one replacement vehicle. This would result in the Fire Department Fleet total being reduced by one vehicle. The two vehicles considered were a 2006 Engine Company and a 2003 Heavy Rescue Vehicle. Advantages to implementing this plan include the following:

- Immediate savings of \$83,893 from the total budgeted for the replacement of the 2006 and 2003 apparatus
- Long term savings in monies allocated annually for vehicle replacement: One vehicle to replace instead of two
- Both current vehicles will be sold and the monies placed back into the replacement schedule
- Annual operational savings in the form of repair costs, fuel, tires and other consumables

We have conferred with the Fleet Maintenance group and the City Vehicle Replacement Committee. Both have agreed that the identified plan is advantageous to the City. The City is a member of the Houston Galveston Purchasing Cooperative (HGAC Buy) and the Fire Department desires to use this organization to complete the purchase utilizing their bidding agreement with Global Emergency Products for a Pierce Dash CF PUC Pumper. The item is brought before committee at this time in order to avoid a 3% price increase and save the City approximately \$22,750. Additional savings will be made through the utilization of HGAC Buy (\$40,000) and from prepaying for the apparatus (\$21,032). While the order will be placed before the beginning of the fiscal year, the construction time of approximately 10 months will result in the delivery of the vehicle well into the budgeted year. This is a budgeted expense.

Attachments (*please list*): Bid document from Global Emergency Products

Recommendation/Suggested Action (*briefly explain*): Recommend approval of the purchase of a Dash CF PUC Pumper for the Fire Department



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November 19, 2018

Chief Joe Schelstreet
City of St. Charles Fire Department
112 North First Street
St. Charles, IL 60174

Subject: **Proposal for One (1) Pierce Dash CF PUC Pumper
Proposal / Bid #933**

Dear Chief Schelstreet,

With regard to the above subject, please find attached our completed proposal.

Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – \$ 819,800.00
(\$40,000.00) – Discount provided by Pierce Mfg. through HGAC-Buy Program
\$ 779,800.00
(\$21,032.00) – Prepayment Discount*
\$ 758,768.00*
\$2,340.00 – Performance Bond (if requested)
\$ 761,108.00 (Includes all discounts plus Performance Bond)

Terms and Conditions:

Taxes – Not Applicable
Freight – F.O.B. – Appleton, WI / Shipping to St Charles, IL
Terms – Net due prior to vehicle(s) release at the Pierce Manufacturing Plant (Appleton, WI). *Net due at Contract signing for **Prepay discount** to be applicable.
Delivery – 7.5 – 8.5 months from receipt and acceptance of contract.



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Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for 30 days.

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 630-303-8776 or jkenna@gep3.com.

We wish to thank the City of St. Charles Fire Department for the opportunity to submit our proposal.

Respectfully,

John Kenna

John Kenna
Apparatus Sales
Global Emergency Products