



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: *5.e

Title:

Recommendation to Approve the Purchase of Motorola Portable Radios

Presenters:

Chief Keegan

Meeting: Government Services Committee

Date: April 22, 2019

Proposed Cost: \$26,730.06

Budgeted Amount:

Not Budgeted:

Executive Summary *(if not budgeted please explain):*

Police and Fire are moving toward the Starcom radio platform along with the other agencies of TriCom. TriCom has contracted with Motorola to purchase infrastructure and radios needed for the switch to that platform. The police department will be receiving 55 portable radios through that original TriCom purchase.

Additional radios are needed for proposed and forecasted personnel increases. Motorola has extended the discounted prices offered through the TriCom purchase to us until May 31, 2019. These radios were publically bid on the state-bid and Motorola, due to volume pricing and collaboration amongst all TriCom agencies, actually lowered their public bid and competitively bid pricing.

It should be noted that we have been planning for the switch to Starcom with money in reserves for a number of years. We currently have a balance of \$51,797 in that radio replacement reserve. Prior to this, we have not needed to expend anything from our own radio replacement reserve. The original TriCom purchase was able to be made from reserves held by TriCom as well as a FEMA grant received by the St. Charles Fire Department.

We are requesting to purchase 6 additional radios, related accessories, and services from Motorola Solutions in the amount of \$26,730.06

Attachments *(please list):*

* Motorola Solutions Quote #APX6000StCharlesPD

Recommendation/Suggested Action *(briefly explain):*

Recommendation to approve the purchase of 6 additional radios, related accessories, and services from Motorola Solutions in the amount of \$26,730.06.



Quote #: APX6000StCharlesPD

Bill-To
St Charles Police Department

Ultimate Destination
St Charles Police Department

Attention: Erik Mahan

Sales Contact:
Name: Ravi Suthar
Email: ravi.suthar@motorolasolutions.com
Phone: 847-980-0151

Contract Number: Starcom DoITT
Freight terms: FOB Destination
Payment terms: Net 30 Due

Quote Date: 3/27/2019
Effective to: 5/1/2019

Quantity	Description	Nomenclature		List price	Discounted Unit	Extended Price
APX 6000 Portable						
6	APX6000 700/800 MODEL 2.5 PORTABLE	H98UCF9PW6BN	481	\$3,026.00	\$ 1,815.60	\$ 10,893.60
6	ADD: ASTRO DIGITAL CAI OPERATION	Q806	481	\$515.00	\$ 309.00	\$ 1,854.00
6	ADD: SMARTZONE OPERATION	H38	481	\$1,200.00	\$ 720.00	\$ 4,320.00
6	ADD: P25 9600 BAUD TRUNKING	Q361	481	\$300.00	\$ 180.00	\$ 1,080.00
6	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY	QA01648	655	\$5.00	\$ 3.00	\$ 18.00
6	ADD: TDMA OPERATION	QA00580	481	\$450.00	\$ 270.00	\$ 1,620.00
6	ENH: MULTIKEY	H869	481	\$330.00	\$ 198.00	\$ 1,188.00
6	ENH: AES ENCRYPTION	Q629	481	\$475.00	\$ 285.00	\$ 1,710.00
6	ALT: LI-ION IMPRES 2 IP68 3400 MAH	QA05570	562	\$100.00	\$ 60.00	\$ 360.00
6	ADD: 5 YEAR SERVICE FROM THE START LITE	Q887	185	\$162.00	\$162.00	\$ 972.00
					\$ -	\$ -
6	DESK CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	NNTN8863	785	\$170.00	\$ 124.10	\$ 744.60
6	APX6000 UNIVERSAL CARRY HOLDER	PMLN5709A	271	\$29.00	\$ 21.17	\$ 127.02
6	APX PSM 700/800MHZ ANTENNA	PMAF4002	372	\$12.00	\$ 8.76	\$ 52.56
6	PSM IP55 WITH 3.5MM JACK RX 24IN	PMMN4060B	372	\$164.00	\$ 119.72	\$ 718.32
6	BATT IMPRES 2 LIION R IP68 3400T	PMNN4486	453	\$142.00	\$ 103.66	\$ 621.96
	Pricing above includes one time system discount per Tri-Com contract.					
	Programming of portables (assumes done at some time as rest of TriCom project)					\$ 450.00
					Total	\$ 26,730.06

THIS QUOTE IS BASED ON THE FOLLOWING:

- This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal. If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.
Thank you for your consideration of Motorola products.
 - Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
 - Purchaser will be responsible for shipping costs, which will be added to the invoice.
 - Prices quoted are valid for thirty(30) days from the date of this quote.
 - Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.
- MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.