	AGEND	A ITEM EXECUTIVE SUMMARY	Agenda Item number: 5.1		
ST. CHARLES	Title:	Recommendation to Approve the Award of One 2019 Ford F-550 to Hawk Ford and to sell the replacement vehicle #1746, a 2006 Ford F- 550			
SINCE 1834	Presenter:	Michael Shortall			
Meeting: Governm	ent Services	Committee Date: June 25, 2	018		
Proposed Cost: \$ 58,812 Budgeted Amount: \$ 56,000 Not Budgeted:					
Executive Summa	<b>ry</b> (if not bu	dgeted please explain):			
	the purchase	e of a 2019 F-550 to Hawk Ford (local v	endor) for the use by the Public		
Services Division. Two quotes were of	btained one	through Hawk Ford of St Charles and C	urrie Motors of Frankfort		
Hawk Ford		\$58,812			
Currie Motors		\$58,720			
This vehicle was approved through the Public Services Fleet committee and also through the FY 18/19 budget. Staff is also seeking approval to sell the replacement vehicle #1746, a 2006 F-550 via an online auction to the highest bidder. Attachments ( <i>please list</i> ):					
*Detailed list of bids obtained from 2 vendors					
Recommendation/	Suggested A	Action (briefly explain):			
Recommendation to Approve the Award of One 2019 F-550 to Hawk Ford and to sell the replacement vehicle #1746, a 2006 Ford F-550.					



### Customer Proposal

#### Prepared for:

Mr. Mike Shortall Purchasing Director, City of St. Charles 2 E. Main St. St. Charles, IL 60174 Office: 630-377-4471 Fax: 630-377-4431 Email: mshortall@stcharlesil.gov

#### Prepared by:

THOMAS SULLIVAN Office: 815-464-9200

Date: 05/23/2018 Vehicle: 2019 F-550 Chassis XL 4x4 SD Super Cab 168" WB DRW Quote ID: stchf550





#### Major Equipment

(Based on selected options, shown at right) 6.8L V-10 SOHC w/SMPI 288hp TorqShift 6 speed automatic w/OD

- \* 4-wheel ABS
- \* Traction control
- \* Battery with run down protection
- \* Air conditioning
- AM/FM stereo with seek-scan, MP3 decoder, auxiliary audio input, external memory control
- \* Daytime running
- \* Variable intermittent wipers
- \* Dual front airbags w/passenger cancel
- \* SecuriLock immobilizer
- \* Message Center
- \* Reclining front split-bench seats
- \* Cloth seats
- \* Front axle capacity: 7000 lbs.
- \* Front spring rating: 7000 lbs.
- \* Frame section modulus: 12.7 cu.in.
- \* Cab to axie: 60"

#### Fuel Economy



5

		xterior:Oxford White
		iterior:Medium Earth Gray
	*	Brake assistance
	*	LT 225/70R19 5 G BSW AS S-rated tires
	*	Firm suspension
	*	Tinted glass
	*	Bluetooth streaming audio
	*	Dual power remote heated mirrors
	*	19.5 x 6 steel wheels
	*	Driver and front passenger seat mounted side airbags
	*	Tachometer
	*	Underseat ducts
	*	60-40 folding rear split-bench
	*	Audio control on steering wheel
	*	Rear axle capacity: 13660 lbs.
	*	Rear spring rating: 13660 lbs
	*	Frame Yield Strength 50000 psi
	*	Axle to end of frame: 47.2"
		Hwy
L_		N/A

#### 2019 F-550 Chassis, SD Super Cab 4x4 SD Super Cab 168" WB DRW XL(X5H) Price Level: 920 Quote ID: stchf550

MSRP Selected Options STANDARD VEHICLE PRICE \$44,925.00 Order Code 660A N/C Engine: 6.8L 3-Valve SOHC EFI NA V10 Included Transmission: TorgShift 6-Speed Automatic (6R140) Included GVWR: 18,000 lbs Payload Package Included Tires: 225/70Rx19.5G BSW AS Included Wheels: 19.5" Argent Painted Steel Included Monotone Paint Application STD 168" Wheelbase STD 50-State Emissions System STD Oxford White N/C Medium Earth Gray N/C Cloth 40/20/40 Split Bench Seat \$100.00 Limited Slip w/4.88 Axle Ratio \$360.00 Programmable Engine Idle Shutdown - 15 Minute \$250.00 Transfer Case Skid Plates \$100.00 XL Value Package \$1,000.00 4.2" Center-Stack Screen Included Radio: AM/FM Stereo/MP3 Player Included SYNC Communications & Entertainment System Included XL Decor Group Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Mike Shortall, Purchasing Director, City of St. Charles By: THOMAS SULLIVAN Date: 05/23/2018



#### 2019 F-550 Chassis, SD Super Cab 4x4 SD Super Cab 168" WB DRW XL(X5H) Price Level: 920 Quote ID: stchf550

Chrome Front Bumper	Included
Steering Wheel-Mounted Cruise Control	Included
Power Equipment Group	\$915.00
Accessory Delay	Included
Advanced Security Pack	Included
Trailer Tow Mirrors w/Power Heated Glass	Included
МуКеу	Included
Power Front & Rear Side Windows	Included
Power Locks	Included
Remote Keyless Entry	Included
Snow Plow Prep Package	\$185.00
Upfitter Interface Module	\$295.00
Rear View Camera & Prep Kit	\$415.00
Trailer Brake Controller	\$270.00
Daytime Running Lamps (DRL) (LPO)	\$45,00
Amber LED Warning Strobes (Pre-Installed)	\$675,00
Center High-Mounted Stop Lamp (CHMSL)	N/C
Exterior Backup Alarm (Pre-Installed)	\$140.00
SUBTOTAL	\$49,675.00
Destination Charge	\$1,495,00

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Prepared for: Mr. Mike Shortall, Purchasing Director, City of St. Charles By: THOMAS SULLIVAN Date: 05/23/2018



2019 F-550 Chassis, SD Super Cab 4x4 SD Super Cab 168" WB DRW XL(X5H) Price Level: 920 Quote ID: stchf550

TOTAL

\$51,170.00

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Prepared for: Mr. Mike Shortall, Purchasing Director, City of St. Charles By: THOMAS SULLIVAN Date: 05/23/2018



### **Selected Options**

Code	Description	MSRP
Base Vehicle		
Х5Н	Base Vehicle Price (X5H)	\$44,925.00
Packages		
660A	Order Code 660A	N/C
	Includes: - Engine: 6,8L 3-Valve SOHC EFI NA V10 - Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift, - GVWR: 18,000 lbs Payload Package - Tires: 225/70Rx19,5G BSW AS - Wheels: 19.5" Argent Painted Steel Includes manual locking hubs,	
Powertrain		
99Y	Engine: 6.8L 3-Valve SOHC EFI NA V10	Included
44P	Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift.	Included
X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
STDGV	GVWR: 18,000 lbs Payload Package	Included
Wheels & Tires		
TFB	Tires: 225/70Rx19.5G BSW AS	Included
64Z	Wheels: 19.5" Argent Painted Steel	Included
	Includes manual locking hubs.	
Seats & Seat Trim		
1	Cloth 40/20/40 Split Bench Seat	\$100.00
	Includes center armrest, cupholder, storage and driver's side manual lu	mbar.
Other Options		
PAINT	Monotone Paint Application	STD
168WB	168" Wheelbase	STD
96V	XL Value Package	\$1,000.00
	Includes: - 4.2" Center-Stack Screen - Radio: AM/FM Stereo/MP3 Player Includes 6-speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD cente. smart-charging USB port and steering wheel audio controls. - XL Decor Group - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control	r stack screen, AppLink, 1

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## Selected Options (cont'd)

Code	Description	MSRP
90L	Power Equipment Group	\$915.00
	Deletes passenger side lock cylinder. Includes upgraded door-trim pa Includes: - Accessory Delay - Advanced Security Pack Includes Securit.ock Passive Anti-Theft System (PATS) and inclination - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integ signals. - MyKey Includes owner controls feature. - Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger window. - Power Locks	on/intrusion sensors.
	- Remote Keyless Entry	
473	Snow Plow Prep Package	\$185.00
	Includes pre-selected springs (see Order Guide Supplemental Refere specific vehicle configurations). NOTE 1: Restrictions apply; see Supp Builders Layout Book for details. NOTE 2: Also allows for the attachm	lemental Reference or Body
41P	Transfer Case Skid Plates	\$100.00
86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	After a predetermined period, the engine PCM automatically shuts dow accessory module to shutdown power to the accessories to minimize l	
18A	Upfitter Interface Module	\$295.00
52B	Trailer Brake Controller	\$270.00
	Includes smart trailer tow connector. Verified to be compatible with ele only.	ctronic actuated drum brakes
59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
872	Rear View Camera & Prep Kit	\$415.00
	Upfitters kit includes camera with mounting bracket, 14' ju camera mounting and aiming instructions. Kit requires vio be added to unit. Reference order guide for additional info option content: 872, 585 and 96V.	teo display option to
	Includes cab wiring, frame wiring to the rear most cross member and e video display. Video displayed in 4" display.	electrochromic mirror with
585	Radio: AM/FM Stereo/MP3 Player	Included
	Includes 6-speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD cente. smart-charging USB port and steering wheel audio controls.	r stack screen, AppLink, 1
76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	Custom accessory.	
91S	Amber LED Warning Strobes (Pre- Installed)	\$675.00
last Ontion-	Custom accessory. Includes center high-mounted stop light bar and 2	hood mounted lights.
leet Options		
525_	Steering Wheel-Mounted Cruise Control	Included

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# Selected Options (cont'd)

Code	Description	MSRF
942	Daytime Running Lamps (DRL) (LPO)	\$45.00
	REQUIRES valid FIN code.	
	The non-controllable 942 Daytime Running Lamps (DRL) replac Lamps (DRL), Includes on/off cluster controllable,	e the standard Daytime Running
17F	XL Decor Group	Included
	Includes: - Chrome Front Bumper	
Emissions		
425	50-State Emissions System	STD
Interior Colors		
1S_02	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
Upfit Options		
P-01	Municpal Plates/Title-Shipped	\$203.00
R-11	9' Steel Service Body	\$7,185.00
R-1111	8-6' Boss Snow Plow	\$5,480.00
	8" Boss Snow Plow Hand Held Controller Snow deflector	
H-01	Class IV V Receiver Hitch Plate	\$525.00
BG-001	Accessories	\$4,262.00
	Tommy Gate For Service Body 1300lb Capacity Auxiliary Tail Lights	
SUBTOTAL		\$67,330.00
Destination Charge		\$1,495.00
TOTAL		\$68,825.00

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# Warranty - Standard Equipment & Specs

#### Warranty

<i>Basic</i> Distance	36000 miles	Months	36 months
Powertrain Distance	60000 miles	Months	60 months
Corrosion Perforation Distance	Unlimited miles	Months	60 months
Roadside Assistance Distance	60000 miles	Months	60 months

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## Pricing - Single Vehicle

	- 16 1	MSRP
Vehicle Pricing		
Base Vehicle Price		\$44,925.00
Options & Colors		\$4,750.00
Upfitting		\$17,655.00
Destination Charge		\$1,495.00
Discount Adjustments		
Discount		-\$10,105.00
Total	2	\$58,720.00
	1#	

Customer Signature

Acceptance Date

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Mike Shortall Purchasing Director City of St Charles

# 2019 FORD F-550 XL 4x2 CHASSIS CAB

Warranty 3 Years 36,000 miles Bumper to Bumper/ 5 Years 60,000 Power train

6.8L 3 Valve Gasoline SOHC V-10
6-Speed Automatic w/ Select Shift
4-Wheel Disc Brakes
Front Black Painted Bumpers
Solar Tint Glass
Front Splash Guards
3-Blink Lane Change Signal
Front Tow Hooks
19.5" Argent Steel Wheels
4 - LT225/70Rx19.5GBSW Tires
240 Amp Heavy Duty Alternator
Oil minder System
Mono-Beam Front Axle w. coil
spring suspension

H.D. Gas Shock Absorbers Front/Rear Stabilizers Air Conditioner – Manual Dome Lamp AM/FM/Clock Manual Door Locks & Windows Intermittent Windshield Wiper Advance Trac with Roll Stability Control Driver and Passenger Front & Side Airbag/Curtain Passenger Side Deactivation Switch Free delivery within 50 miles of dealership

2525 East Main Street, St. Charles, IL 60174 • 630-584-1800

### www.hawkfordstcharles.com

### **CITY OF ST. CHARLES**

F-550 Supercab 4x4 Chassis cab 168	\$37,167
168" wheelbase 60" cab to axle	STND
Manual shift 4x4 with manual lock out front hubs	STND
4.88 Limited slip rear axle	\$322
Power equipment group	\$841
Upfitter interface module	\$272
Platform running boards	\$409
Skid plates	\$92
Snow plow prep package	\$171
Electric brake controller	\$249
Engine idle shut down (from 5 to 20 minutes)	\$231
Rear camera prep kit	\$381
Daytime running lights	\$41
XL value package: cruise, C-D, Sync & chrome bumper	\$920
Back up alarm	\$95
8'6" Boss super duty snow plow	\$5,800
Hand held controller	\$80
Snow deflector	\$295
Knapheide 9' service body painted white LED rear lights	\$6,307
4 corner LED strobes, NOTE: front are grill mounted	\$795
2" receiver hitch & 7 way trailer plug	\$450
Tommy gate G2 liftgate 1300# capacity 49x38 steel platform	\$3,056
LED taillight kit for G2 service body liftgate	\$535
Municipal license & title	\$103
TOTAL AMOUT	\$58,612
	¢200

NOTE: add for 1600lb liftgate (optional)

\$200

Please call me with any questions at 630-584-1800

Bill Wackerlin Commercial sales

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