



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: 5.m

Title: Recommendation to Approve the Award of One 2019 Ford F-250 Supercab to Hawk Ford and to Sell the replacement vehicle #1832, a 2007 Ford F-550

Presenter: Michael Shortall, Inventory Control Division Manager

Meeting: Government Services Committee

Date: November 26, 2018

Proposed Cost: \$ 51,876

Budgeted Amount: \$ 51,876

Not Budgeted:

Executive Summary *(if not budgeted please explain):*

Staff is seeking approval to purchase a 2019 F-250 Supercab from Hawk Ford (local vendor) for use by the Fleet Division. Prices were obtained from two different vendors: Hawk Ford of St Charles and Currie Motors of Frankfort. Prices are summarized as follows:

Hawk Ford	\$51,876
Currie Motors	\$52,020

This vehicle was approved through the Public Services Fleet committee and also through the FY 18/19 budget.

Staff is also seeking approval to sell the replacement vehicle #1832, a 2007 Ford F-550 via an online auction to the highest bidder.

Attachments *(please list):*

*Detailed list of bids obtained from 2 vendors

Recommendation/Suggested Action *(briefly explain):*

Recommendation to Approve the Award of One 2019 Ford F-250 Supercab to Hawk Ford and to Sell the replacement vehicle #1832, a 2007 Ford F-550.

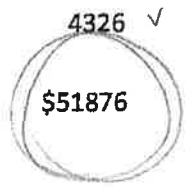
VEH 1832 FL 5002



Mike Shortall
Purchasing Manager
City of St Charles

Price quote for 2019 Ford F250 4x4 Supercab with service body

2019 F250 Supercab 4x4 pickup	29675
Cloth seat	92
3.73 Electronic locking rear axle	359 ✓
Power equipment group	841 ✓
Pickup box delete	-575 ✓
Black Platform running boards	409 ✓
Snow plow prep package	171 ✓
Electric brake controller	249 ✓
Roof clearance lights	88 ✓
Upfitter switches (6)	152 ✓
Extra heavy duty alternator	inc
Daytime running lights	41 ✓
XL Value package: Cruise, C-D & Sync hands free	920 ✓
Back up alarm	95 ✓
Delivery	inc ✓
Municipal Plates & title	128 ✓
4-Corner strobes Note front are mounted in grill	850 ✓
7'6" Boss Superduty plow w/ snow deflector	5900 ✓
8' Knapheide service body with rear LED lights	8155 ✓
Spray in liner to cargo area & compartment tops	
2" receiver hitch & 7 way trailer plug	
Install factory back up camera	
Tommy Gate G2 1300lb capacity 49x38+6	4326 ✓
2-pc Aluminum platform	
TOTAL	\$51876



Please call me with any questions

Bill Wackerlin
Commercial sales
630-584-1800

2019 SUPER DUTY® PICKUP (F-250 / F-350 / F-450) STANDARD EQUIPMENT

The following features are standard on every 2019 MY SUPER DUTY® F-SERIES vehicle:

MECHANICAL

- Brakes – Power four-wheel Disc Brakes with Anti-Lock Brake System (ABS)
- Engine
 - F-250/F-350: 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel)
 - F-450: 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel B20
- Transmission
 - TorqShift® Six-Speed Automatic (6R140) with SelectShift® (NA F-250 w/6.2L gas)
 - TorqShift®-G Six-Speed Automatic with SelectShift® (F-250 w/6.2L gas)

EXTERIOR

- Doors
 - Two (Regular Cab only)
 - Four (SuperCab/Crew Cab only)
- Front License Plate Bracket
- Glass
 - Solar-Tinted, complete (Std. XL)
 - Privacy (Std. XLT, Lariat, King Ranch®, Platinum and *Limited; NA front-seat windows)
- Jack
 - Two ton mechanical (F-250/F-350 SRW)
 - Four ton hydraulic (F-350 DRW/F-450)
- Lamps – pickup box and cargo area
- Manual Locking Hubs (4x4)
- Moldings – tailgate and box-rail
- Pickup box – partitionable & stackable
- Spare tire, wheel, lock & frame mounted carrier
- Tailgate – removable w/key lock, black handle
- "Three-Blink" lane change signal
- Tie-down hooks – pickup box, four (4)
- Tow hooks – front, two (2)
- Trailer Tow Package (F-250/F-350) – 7 wire harness w/relays and 7/4 pin connector
- Trailer Tow Package (F-450) – 7/4 pin connector, 4.30LS rear-axle and 33,000 lbs. GCWR

INTERIOR/COMFORT

- Convenience
 - Coat hooks – LH/RH color-coordinated
 - Dash top tray
 - Dome Lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof-ride – front-passenger (also over rear-doors on Crew-Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - Powerpoint, auxiliary
- Door-Trim – color-coordinated, molded w/armrest/grab handle & reflector
- Headliner – color-coordinated cloth
- Hood release
- Horn – dual electric
- Instrument panel – color-coordinated w/dual glove box, 4 air registers w/positive shut off, powerpoint

INTERIOR/COMFORT (continued)

- Instrumentation – Multi-function switch message center w/Ice Blue® Lighting® (three (3) button message control on steering wheel for XL; five (5) button control for XLT, Lariat, King Ranch®, Platinum and *Limited)
- Scuff plates – front, color-coordinated; illuminated w/logo on *Limited
- Steering – power
- Steering damper
- Windshield wipers – Intermittent

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
- Center High-mounted Stop Lamp (CHMSL)
- Child tethers (Regular Cab, front-passenger and all rear-seating positions)
- Individual Tire Pressure Monitoring System (TPMS) – SRW/F-350 DRW only
- Safety Belts
 - Belt-Minder® front safety belt reminder – chime and flashing warning light on instrument cluster if belts not buckled
 - Color-coordinated w/height adjustment (front-outboard seating positions only)
- SecurILock® Passive Anti-Theft System (PATS); includes MyKey® owner controls feature
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control (SEIC)

FUNCTIONAL

- Alternator
 - 157 Amp, Heavy-Duty (Std. XL and XLT)
 - 200 Amp, Extra Heavy-Duty (Std. Lariat, King Ranch® and Platinum)
 - 332 Amp total, Dual Heavy-Duty (Limited)*
- Axle
 - Twin I-beam front axle w/coil spring suspension (narrow front track) – 4x2 (F-250 and F-350)
 - Mono-beam front axle w/coil spring suspension (narrow front track) – 4x4 (F-250 and F-350)
 - Mono-beam front axle w/coil spring suspension (wide front track) (F-450)
 - Rear – Non-Limited-Slip (F-250/F-350)
 - Rear – 4.30 Limited-Slip (F-450)
- Battery
 - Gas engine – 650-CCA, 72-AH (XL only)
 - Gas engine – 750-CCA, 78-AH, single (NA XL)*
 - Diesel engine – 750-CCA, 78-AH, dual (6.7L Power Stroke® Diesel engine)
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Stabilizer bar – front



Currie Commercial Center
10125 W. Laraway, Frankfort, Illinois, 60423
Office: 815-464-9200

Customer Proposal

Prepared for:

Mr. Mike Shortall
Purchasing Director, City of St. Charles
2 E. Main St.
St. Charles, IL 60174
Office: 630-377-4471
Fax: 630-377-4431
Email: mshortall@stcharlesil.gov

Prepared by:

THOMAS SULLIVAN
Office: 815-464-9200

Date: 09/18/2018

Vehicle: 2019 F-250 XL

4x4 SD Super Cab 8' box 164" WB SRW

Quote ID: stch5002





Currie Commercial Center
10125 W. Laraway, Frankfort, Illinois, 60423
Office: 815-464-9200

2019 F-250, SD Super Cab
4x4 SD Super Cab 8' box 164" WB SRW XL(X2B)
Price Level: 925 Quote ID: stch5002

Major Equipment

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp ✓
TorqShift-G 6 speed automatic w/OD

- * Rear locking differential driver selectable
- * Brake assistance
- * LT 245/75R17 E BSW AS S-rated tires
- * Firm suspension
- * Air conditioning
- * AM/FM stereo with seek-scan, external memory control
- * Daytime running
- * Variable intermittent wipers
- * Dual front airbags w/passenger cancel
- * SecuriLock immobilizer
- * Message Center
- * Reclining front split-bench seats
- * Running boards
- * Class V hitch
- * Rear axle capacity: 6200 lbs.
- * Rear spring rating: 6340 lbs.
- * Frame Yield Strength 50000 psi
- * Axle to end of frame: 47.6"

Exterior:Oxford White
Interior:Medium Earth Gray

- * 4-wheel ABS
- * Traction control
- * Battery with run down protection
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Bluetooth streaming audio
- * Dual power remote heated mirrors
- * 17 x 7.5 steel wheels
- * Driver and front passenger seat mounted side airbags
- * Tachometer
- * Underseat ducts
- * 60-40 folding rear split-bench ✓
- * Audio control on steering wheel
- * Front axle capacity: 6000 lbs.
- * Front spring rating: 5600 lbs.
- * Frame section modulus: 10.7 cu.in.
- * Cab to axle: 56.1"

Selected Options

	MSRP
STANDARD VEHICLE PRICE	\$38,490.00
Order Code 600A	N/C
164" Wheelbase	STD
Monotone Paint Application	STD
50-State Emissions System	STD
Oxford White	N/C
Medium Earth Gray	N/C
Cloth 40/20/40 Split Bench Seat	\$100.00 ✓
Pickup Box Delete	-\$625.00 ✓
Electronic-Locking w/3.73 Axle Ratio	\$390.00 ✓
LED Roof Clearance Lights	\$95.00 ✓
Trailer Brake Controller	\$270.00 ✓
XL Value Package	\$1,000.00 ✓
Power Equipment Group	\$915.00 ✓
Snow Plow Prep Package	\$185.00 ✓
Upfitter Switches (6)	\$165.00 ✓
Rear View Camera & Prep Kit (Fleet)	\$415.00
Platform Running Boards	\$445.00 ✓
Daytime Running Lamps (DRL) (LPO)	\$45.00 ✓
Exterior Backup Alarm (Pre-Installed)	\$140.00 ✓
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included

Fuel Economy

City
N/A



Hwy
N/A

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Mike Shortall, Purchasing Director, City of St. Charles
By: THOMAS SULLIVAN Date: 09/18/2018



Currie Commercial Center
10125 W. Laraway, Frankfort, Illinois, 60423
Office: 815-464-9200

2019 F-250, SD Super Cab
4x4 SD Super Cab 8' box 164" WB SRW XL(X2B)
Price Level: 925 Quote ID: stch5002

Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
GVWR: 10,000 lb Payload Package	Included
Tires: LT245/75Rx17E BSW A/S (4)	Included
Wheels: 17" Argent Painted Steel	Included
Rear Bumper Delete	Included
Spare Wheel, Tire, Carrier & Jack Delete	Included
4.2" Center-Stack Screen	Included
Radio: AM/FM Stereo/MP3 Player	Included
SYNC Communications & Entertainment System	Included
Bright Chrome Hub Covers & Center Ornaments	Included
Chrome Front Bumper	Included
Steering Wheel-Mounted Cruise Control	Included
Accessory Delay	Included
Manual Telescoping/Folding Trailer Tow Mirrors	Included
Advanced Security Pack	Included
Power Locks	Included
Power Tailgate Lock	Included
Power Front & Rear Seat Windows	Included
Remote Keyless Entry	Included
Extra Heavy-Duty 200 Amp Alternator	Included

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By: THOMAS SULLIVAN Date: 09/18/2018



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10125 W. Laraway, Frankfort, Illinois, 60423
Office: 815-464-9200

2019 F-250, SD Super Cab
4x4 SD Super Cab 8' box 164" WB SRW XL(X2B)
Price Level: 925 Quote ID: stch5002

SUBTOTAL	\$42,030.00
Destination Charge	\$1,495.00
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TOTAL	\$43,525.00

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By: THOMAS SULLIVAN Date: 09/18/2018



Selected Options

Code	Description	MSRP
Base Vehicle		
X2B	Base Vehicle Price (X2B)	\$38,490.00
Packages		
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel - Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel - Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo - Includes digital clock and 6 speakers.	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included
Seats & Seat Trim		
1	Cloth 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	\$100.00
Other Options		
164WB	164" Wheelbase	STD
96V	XL Value Package	\$1,000.00

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Selected Options (cont'd)

Code	Description	MSRP
	<p><i>Includes:</i></p> <ul style="list-style-type: none"> - 4.2" Center-Stack Screen - Radio: AM/FM Stereo/MP3 Player <p><i>Includes 6 speakers.</i></p> <ul style="list-style-type: none"> - SYNC Communications & Entertainment System <p><i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.</i></p> <ul style="list-style-type: none"> - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control 	
90L	<p>Power Equipment Group</p> <p><i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors <p><i>Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.</i></p> <ul style="list-style-type: none"> - Advanced Security Pack <p><i>Includes SecurILock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i></p> <ul style="list-style-type: none"> - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows <p><i>Includes 1-touch up/down driver/passenger window.</i></p> <ul style="list-style-type: none"> - Remote Keyless Entry 	\$915.00
473	<p>Snow Plow Prep Package</p> <p>REQUIRES Extra Extra Heavy-Duty Alternator (67E) when ordered with Upfitter Switches (66S) and 110V/400W Outlet (43C).</p> <p><i>Includes computer selected springs for snowplow application. NOTE 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Extra Heavy-Duty 200 Amp Alternator 	\$185.00
66D	<p>Pickup Box Delete</p> <p><i>Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs.GVWR). Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements).</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Rear Bumper Delete - Spare Wheel, Tire, Carrier & Jack Delete 	-\$625.00
52B	<p>Trailer Brake Controller</p> <p><i>Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.</i></p>	\$270.00
18B	<p>Platform Running Boards</p>	\$445.00
592	<p>LED Roof Clearance Lights</p>	\$95.00
PAINT	<p>Monotone Paint Application</p>	STD
66S	<p>Upfitter Switches (6)</p> <p>REQUIRES Extra Extra Heavy-Duty Alternator (67E) when ordered with 110V/400W Outlet (43C) and Snow Plow Pkg. (473) or Snow Plow/Camper Pkg. (47B).</p> <p><i>Located in overhead console.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Extra Heavy-Duty 200 Amp Alternator 	\$165.00
585_	<p>Radio: AM/FM Stereo/MP3 Player</p>	Included

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Selected Options (cont'd)

Code	Description	MSRP
76C	<p><i>Includes 6 speakers.</i> <i>Includes:</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.</i></p> <p>Exterior Backup Alarm (Pre-Installed)</p>	\$140.00
<i>Custom accessory.</i>		
Fleet Options		
942	<p>Daytime Running Lamps (DRL) (LPO)</p> <p>Requires valid FIN code.</p> <p><i>The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL). Includes on/off cluster controllable.</i></p>	\$45.00
872	<p>Rear View Camera & Prep Kit (Fleet)</p> <p><i>Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display with electronic mirror and 4" display. Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions.</i></p>	\$415.00
Emissions		
425	50-State Emissions System	STD
Interior Colors		
1S_02	Medium Earth Gray	N/C ✓
Primary Colors		
Z1_01	Oxford White	N/C
Upfit Options		
A-01	4-Corner LED Strobes	\$895.00 ✓
D-001	Delivery	\$175.00 ✓
P-01	Municipal Plates/Title-Shipped	\$203.00 ✓
SP-02	7'- 6 "BOSS SNOW PLOW	\$5,557.00
F-0012	<p><i>Hand Held Controller</i> <i>Snow Deflector</i></p> <p>8' Steel Service Body Model 796-2</p> <p><i>standard shelving consisting of 2 divider shelves for front verticals, one in rear vertical, one in curbside horizontal compartment, surface-mount LED tail lights, Knap-Lined rear bumper compartment.</i> <i>Tommygate G541340EA38 Tommygate. 1300# capacity, 49"X38"+6" ramp. Add for camera/sensor bracket if needed.</i> <i>Auxiliary Tail Lights for Tommy Gate</i> <i>Bedliner Material on floor and compartment tops</i></p>	\$10,971.00
L-01	<p>1300 LB Tommy G-2 Liftgate</p> <p><i>Tommy Gate for Service Body Aluminum Platform</i></p>	\$3,994.00

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Office: 815-464-9200

2019 F-250, SD Super Cab
4x4 SD Super Cab 8' box 164" WB SRW
XL(X2B)
Price Level: 925 Quote ID: stch5002

Selected Options (cont'd)

Code	Description	MSRP
SUBTOTAL		\$63,825.00
Destination Charge		\$1,495.00
TOTAL		\$65,320.00

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Prepared for: Mr. Mike Shortall, Purchasing Director, City of St. Charles
By: THOMAS SULLIVAN Date: 09/18/2018



Warranty - Standard Equipment & Specs

Warranty

Basic

Distance	36000 miles	Months	36 months
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Powertrain

Distance	60000 miles	Months	60 months
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Corrosion Perforation

Distance	Unlimited miles	Months	60 months
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Roadside Assistance

Distance	60000 miles	Months	60 months
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2019 F-250, SD Super Cab
 4x4 SD Super Cab 8' box 164" WB SRW
 XL(X2B)
 Price Level: 925 Quote ID: stch5002

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$38,490.00
Options & Colors	\$3,540.00
Upfitting	\$21,795.00
Destination Charge	\$1,495.00
<i>Discount Adjustments</i>	
Discount	-\$13,300.00
Total	\$52,020.00

Customer Signature _____

Acceptance Date _____

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