



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: **5a**

Title:	Recommendation to Approve the Listing and Marketing Agreement with FIRETEC Used Fire Apparatus Sales and Sale of 1995 Seagrave Fire Apparatus
Presenter:	Fire Chief Joe Schelstreet

Meeting: Government Operations Committee Date: November 21, 2016

Proposed Cost: \$0 Budgeted Amount: \$0 Not Budgeted:

Executive Summary *(if not budgeted please explain):*

The Fire Department recently replaced a 21 year old Seagrave Fire Apparatus as part of the normal budgeted apparatus replacement plan and schedule. The vehicle being replaced has been authorized for sale previously by Council. Due to the condition of the vehicle, the normal practice of utilizing the manufacturer's contacts for a trade in accommodation have not been successful. The Fire Department wishes to list the apparatus with FIRETEC Used Fire Apparatus Sales in order to obtain the best possible price while still acknowledging the vehicles condition. If no interested parties can be located, the vehicle can be listed on the normal City website utilizing the procedure for all surplus equipment.

Attachments *(please list):*

Listing and Marketing Commission Agreement with FIRETEC Used Apparatus Sales.

Recommendation/Suggested Action *(briefly explain):*

Recommendation to approve the Listing and Marketing Agreement with FIRETEC Used Fire Apparatus Sales and the sale of the 1995 Seagrave Fire Apparatus.

AMERICA'S SOURCE FOR USED FIRE APPARATUS

RIGHT TRUCK. REAL RESULTS.



Form is best viewed with latest version of Adobe Reader

Engine/Pumper

Use tab key to advance to next field

Customer:

Fire Department/Owner: St. Charles Fire Dept. Contact: Chief Joe Schelstreet
Daytime Phone: (630) 377-4458 Fax: (630) 762-7035 E-mail: jschelstreet@stcharlesil.go
Fire Department Address: 112 N. Riverside Ave
City: St. Charles State: IL Zip + 4: 60174
Nearest Airport (for scheduling inspections): Chicago O'Hare or Chicago Midway

Apparatus:

Year: 1,995 Manufacturer: Seagrave Model: JBSODF
Body Material: Stainless Steel # of Cabinets 11

Chassis:

Make: Seagrave Model: Commander II/78762
VIN# 1F9EV28J4TCST2011 Mileage: 107,213
Vehicle Dimensions: Height: Ft. 9 In. 0 Width: Ft. 8 In. 0 Length: Ft. 29 In. 0
GVW: 42540 Wheelbase: In. 192 # of Axles: 2 AWD: Y N
Cab Type: Custom - 4 door enclosed Cab Material: Stainless Steel Color: White over Lime/Yellow
of Occupants: 5 # of Seats 5 SCBA Seats: Y N # SCBA Holders: 4
Brakes: Air Hydraulic Anti-Lock Air Conditioner: Y N
Tire Condition: (tread & age) 3/8 F2808 R 5/8 1106 Tire Size: Front: 385165R225 Rear: 315/80R22.5

Engine:

Make: Detroit Model: 6V92 Fuel: Diesel Turbo: Y N
Horsepower: 400 # of Cylinders: 6 Hours: 8545.2

Transmission:

Make: Allison Model: HT740 Type: Automatic
Speeds: 4 Engine Brake: None

Pump & Plumbing (If Applicable):

Make: Waterous Model: CMU GPM: 1500
Stages: 2 Location: Midship Last Pump Test: 2014
Pump & Roll: Y N If Yes, Describe Method (PTO etc.) _____
Water Tank Size: 750 Water Tank Material: Poly
Foam System: (make, model/gpm) None Foam Tank Material None



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Please provide number, size and location of the following:

Deck gun: One 3" deck gun discharge (no deck gun)
Booster reel: 1 with 200 feet of 1" red line w/nozzle
Discharges: 1 - 4" and 6 - 2 1/2"
Pre-connects: 2 - 1 3/4" crosslays & 2 - 2 1/2" rear hose bed
Intake suction: 2 - 6" & 2 - 3"
Dumps: None

Affixed Equipment:

Lightbar: (size/type/mfg.) Code 3 MX7000 - one 80" and two 18"
Warning lights: (type/make/model) Whelen 6x9 LED 9000, Code 3 3x6 LED, FS TCCF 3x6 LED
Siren: (type/make/model) Federal Signal Electric PA300, dual drivers
Mobile radio: (band/channels/make/model) None
Generator: (size/type/mfg.) None
Scene lights: (portable/type/quantity) Two - 110 volt dual 500 watt on telescope bracket on back of cab

Is this vehicle original, or has it been refurbished? (explain):

Original

Describe rusted or corroded areas (location & degree):

No rust on cab/body, stainless steel. Some paint peeling on bottom of 3 cab doors & front of body.

Mechanical or cosmetic repairs needed:

Needs in frame rebuild of diesel engine

Recent mechanical repairs:

Additional comments/special features:

Solid pumper with stainless steel cab&body and good 1500 gpm two-stage pump.

Overall condition of vehicle: Excellent Good Fair Poor

Reason for selling: Replaced by New Pumper

Asking price: _____ Availability date: 12/1/2016

Signed

Date



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Equipment List (Additional Items Included in Sale)

Check and Describe all equipment that will remain with the vehicle:

- SCBA: (make/model/quantity) _____
- SCBA bottles: (make/model/quantity) _____
- Ladders: (size/type/mfg.) 24ft Alco-Lite extension ladder, 14ft Alco-Lite roof ladder
- Suction hose: (hard/soft/size/quantity) One 6" x 10ft & One 3" x 10ft
- Hose: (type/size/thread) _____
- Hose bed cover: (type/material) _____
- Brass/appliances: (type/size/thread) _____
- Spanner/hydrant wrenches: (quantity) _____
- Adapters: (size/type/thread/quantity) _____
- Pike poles/hooks: (type/size) _____
- Axes: (type/weight) _____
- Extinguishers: (size/type/make) _____
- Hand lights: (make/model/quantity) _____
- Fans/blowers: (size/make/model) _____
- Other: (please describe) _____

Other: (please describe) _____

Other: (please describe) _____

Other: (please describe) _____

Signed _____ Date _____

Be sure the TITLE or MSO is readily available

Please email forms to firetec@firetec.com or print and fax completed forms (4 pages) to: 802-728-9206

Status of photos:

Have been emailed to: photos@firetec.com (Please put your DEPARTMENT NAME on the subject line)
or mailing CD with photos on _____ (date) or will email photos on _____ (date)



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LISTING AND MARKETING COMMISSION AGREEMENT

The undersigned being duly authorized, hereby enter into the following contractual agreement: Randolph Center, Llc. doing business as Firetec Used Apparatus Sales agrees to advertise in national sales publications* and on its' websites www.firetec.com and www.usedfiretrucks.com the following apparatus:

Apparatus (year/make/model): _____

Owned by: _____

Firetec® will refer to Owner all qualified inquiries Firetec® receives regarding the specified apparatus. If Owner sells the marketed apparatus or any other apparatus to the customer referred by Firetec®, or anyone acting on behalf of the referred customer, the Owner will pay a commission of 10% of the sale price (or a minimum of \$500) to Firetec® within 10 days of the sale. While Firetec does not require an exclusive agreement, seller understands that Firetec blankets the market with information and photos of the apparatus it has been hired to sell. Occasionally buyers will contact sellers without mentioning Firetec's involvement. Firetec keeps meticulous records of its contacts on each apparatus and strives to notify sellers of all potential leads. However, it's the responsibility of the seller to confirm with Firetec the source of the lead prior to sale, as commission may be due.

Owner agrees to notify Firetec®, at the time of sale, as to the sale price and the name and address of the buyer.

This agreement shall be in effect for a period of one (1) year unless extended. Either party may terminate at any time by notifying the other party in writing. If any sale takes place subsequent to termination, to a party previously referred by Firetec®, the same commission will be paid as if the agreement were still in effect.

Agreed to by:

Firetec Apparatus Sales

Authorized Owner

Date

Date

*Firetec® reserves the right to advertise vehicles on website only. Frequency of print advertising at sole discretion of Firetec for all vehicles. November 2010.

When Submitting Form Please Insert
Department Name in the Subject Line



AMERICA'S SOURCE FOR USED FIRE APPARATUS

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FIRETEC

USED APPARATUS SALES

Requirements and Helpful Hints For Taking Apparatus Photos

Acceptable Format:

High resolution digital images or 35mm color prints. Check your camera's manual for directions on how to take high-resolution images. Desired Minimum size is 1024 pixels by 768 pixels. Larger is better. Do not send scratched or out of focus photos.

Unacceptable Format:

Polaroids, low-resolution digital images and ink jet prints.

Mail or E-mail Photos/Images:

Mail prints to address below. Digital photos may be e-mailed to: photos@firetec.com. Be sure to put your department name on the subject line.

Helpful Hints:

Positioning The Vehicle: Avoid clutter; it competes for the viewer's attention. If possible, select uncomplicated backgrounds (wires, poles, signs and other vehicles are distracting). You want to be close enough so that the vehicle is the main focus of the photo, but far enough away to capture all of what you are trying to show.

Choose A Sunny Day: It is best to take photos outside, on a sunny day. Be sure to keep the sun at the photographer's back (reposition the vehicle if necessary.) If this is not possible, use a flash. Take photos from multiple angles.

More Helpful Hints:

- The vehicle should be on a level surface.
- Do not alter the photos or digital images. Our staff will make any modifications that are necessary.
- For film, use the entire roll; for digital images, take at least a dozen pictures and remember to include shots of all the important features. *Provide photos that would be appealing to potential buyers.*

**Good Photos
Sell Trucks Faster!**

Call if you have any questions!

1-800-FIRETEC

(1-800-347-3832)

Firetec Apparatus Sales
P.O. Box 177
Randolph, VT 05060

