

**AGENDA ITEM EXECUTIVE SUMMARY**

Agenda Item number: 5b

Title:	Recommendation to Approve the Purchase of Panasonic CF-54 Toughbooks, Docking Stations and Extended Warranties in the amount of \$73,250.60 from CDW-G
Presenters:	Steve Weishaar, Network Manager

Meeting: Government Operations Committee

Date: March 20, 2017

Proposed Cost: \$73,250.60

Budgeted Amount: \$110,250

Not Budgeted: ☐**Executive Summary** (if not budgeted please explain):

The City purchased Panasonic CF-31 Toughbooks for the Police Department in January 2012. Panasonic Toughbooks are an industry standard mobile PC designed to withstand extreme conditions such as drops, spills, dust and extraordinary swings in temperature. The Police Department Toughbooks are due to be replaced in FY17 at a budgeted amount of \$110,250. We are able to save a considerable amount of money after working with the Police Department in choosing a model significantly lighter and thinner than the CF-31s, yet maintaining the same rugged capabilities.

A formal bid procedure for twenty (20) Panasonic Toughbook CF-54s, nineteen (19) Havis docking stations and twenty (20) two year extended warranties was established with a bid opening on March 7<sup>th</sup>. The City received four bids with the lowest total cost of \$73,250.60 from CDW-G. Following are the bid results:

Vendor	Total Cost	Notes
CDW-G	\$73,250.60	
CDS Office Technologies	\$75,884.00	
VetSource Mobility	\$77,983.54	Comparable model quoted – Getac S410
MNJ Technologies	\$96,658.00	

**Attachments** (please list):

CDW-G Quote Confirmation #HSQD725

**Recommendation/Suggested Action** (briefly explain):

Recommendation to approve the purchase of Panasonic CF-54 Toughbooks, docking stations and extended warranties in the amount of \$73,250.60 from CDW-G.

# QUOTE CONFIRMATION



DEAR STEVE WEISHAAR,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
HSQD725	2/28/2017	PANASONIC RFP	0725083	\$73,250.60

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Panasonic Toughbook 54 Premium Public Sector Service Package - 14" - Core i</a> Mfg. Part#: CF-54F9-00KM UNSPSC: 43211503 Contract: MARKET	20	4379459	\$2,691.41	\$53,828.20
<a href="#">Havis CF-H-PAN-422-2-P - port replicator</a> Mfg. Part#: CF-H-PAN-422-2-P UNSPSC: 43211603 Contract: MARKET	19	3723657	\$735.00	\$13,965.00
<a href="#">Panasonic Toughbook 2 Year Extended Warranty</a> Mfg. Part#: CF-SVCLTEXT2Y UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: MARKET	20	507320	\$272.87	\$5,457.40

<b>PURCHASER BILLING INFO</b>	<b>SUBTOTAL</b>	\$73,250.60
<b>Billing Address:</b> CITY OF ST. CHARLES ACCOUNTS PAYABLE 2 E MAIN ST SAINT CHARLES, IL 60174-1984 <b>Phone:</b> (630) 377-4400 <b>Payment Terms:</b> Net 30 Days-Govt State/Local	<b>SHIPPING</b>	\$0.00
	<b>GRAND TOTAL</b>	<b>\$73,250.60</b>
	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>DELIVER TO</b>		
<b>Shipping Address:</b> CITY OF ST. CHARLES INVENTORY CONTROL 200 DEVEREAUX WAY ST. CHARLES, IL 60174 <b>Shipping Method:</b> DROP SHIP-COMMON CARRIER		

## Need Assistance? CDW•G SALES CONTACT INFORMATION



Chad McCarron

(877) 533-0299

chadmcc@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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