

**AGENDA ITEM EXECUTIVE SUMMARY**Agenda Item number: **5b**

Title:	Recommendation to Approve the Purchase of a Replacement Fire Engine for the Fire Department and the Sale of the Current Apparatus
Presenter:	Fire Chief Joe Schelstreet

Meeting: Government Operations Committee

Date: November 21, 2016

Proposed Cost: \$604,268

Budgeted Amount: \$626,000

Not Budgeted: ☐

Executive Summary (*if not budgeted please explain*): The Fire Department currently possesses a 1996 Seagrave Fire Engine that is budgeted to be replaced in the FY 17/18 fiscal year. We have conferred with the Fleet Maintenance group and the City Vehicle Replacement Committee. Both have agreed that this piece of fire apparatus has met the appropriate criterion and should be replaced. The City is a member of the Houston Galveston Purchasing Cooperative (HGAC Buy) and the Fire Department desires to use this organization to complete the purchase utilizing their bidding agreement with Global Emergency Products for a Pierce Dash CF PUC Pumper similar to the unit purchased for this current fiscal year. The item is brought before committee at this time in order to avoid a 3% price increase and save the City approximately \$20,000. Additional savings will be made through the utilization of HGAC Buy (\$40,000) and from prepaying for the apparatus (\$22,532). While the order will be placed before the beginning of the fiscal year, the construction time of approximately 11 months will result in the delivery of the vehicle well into the budgeted year. The 1996 Seagrave will be sold and the monies recouped will revert back to the vehicle replacement fund. This is a budgeted expense.

Attachments (*please list*):

Bid document from Global Emergency Products

Recommendation/Suggested Action (*briefly explain*):

Recommendation to approve the purchase of a replacement fire engine for the Fire Department and the sale of the current apparatus.



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November 14, 2016

Chief Joe Schelstreet
St. Charles Fire Department
112 North First Street
St. Charles, IL 60174

Subject: **HGAC Proposal for One (1) Pierce Dash CF PUC Pumper
Bid #851**

Dear Chief Schelstreet,

With regard to the above subject, please find attached our completed proposal.

Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – \$ 666,800.00
 (\$40,000.00) – Discount provided by Pierce Mfg. through HGAC-Buy
Program
 \$ 626,800.00
 (\$22,532.00) – Prepayment Discount*
 \$ 604,268.00*
 \$1,878.00 – Performance Bond (if requested)
 \$ 606,146.00 (Includes all discounts plus Performance Bond)

Terms and Conditions:

Taxes – Not Applicable
Freight – F.O.B. – St. Charles, IL
Terms – Net due upon factory exit.
 *Net due at Contract signing for **Prepay discount** to be applicable.
Delivery – 9.5 – 10.5 months from receipt and acceptance of contract



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