

**AGENDA ITEM EXECUTIVE SUMMARY**

Agenda Item number: 5c

Title:

Recommendation to approve a Resolution Authorizing the Mayor and City Clerk of the City of St. Charles to Approve the Purchase of Treated and Untreated Rock Salt from Compass Minerals through the State of Illinois Joint Purchasing Program for Fiscal Year 2017/2018.

Presenter:

Michael Shortall, Purchasing and Inventory Control Division Manager

Meeting: Government Operations Committee

Date: November 6, 2017

Proposed Cost: \$231,760

Budgeted Amount: \$340,000

Not Budgeted: ☐**Executive Summary** (*if not budgeted please explain*):

The City was recently notified that we are eligible to purchase rock salt through the State of Illinois' Joint Purchasing Program. The State's 2017/2018 contract for clean rock salt was awarded to Compass Minerals America Inc. of Overland Park, Kansas at a price of **\$45.91** per ton. Our order is for **4,000** tons. As in prior years, we will have an obligation to purchase 80% of the order quantity and the supplier is obligated to sell the City a maximum 120% of our order.

Additionally, the City has desired to use a treated salt mixture that includes a liquid deicer. The cost for the treated salt is an additional **\$16.04** per ton, for a total cost of **\$61.95** per ton. This compares to last year's total cost of **\$80.39** per ton.

Under the FY 16/17 contract, we purchased 1,711 tons of treated salt and 2,438 tons of untreated salt, for a total of **4,149** tons at a total cost of **\$296,950**. Based on an estimated order of 3,000 tons of treated salt and 1,000 tons untreated salt for FY 17/18, we project a total cost of **\$231,760**.

Attachments (*please list*):

Resolution

State of Illinois Letter of intent

Compass Mineral Letter of intent

Recommendation/Suggested Action (*briefly explain*): Recommendation to approve a Resolution Authorizing the Mayor and City Clerk of the City of St. Charles to Approve the Purchase of Treated and Untreated Rock Salt from Compass Minerals through the State of Illinois Joint Purchasing Program for Fiscal Year 2017/2018.

City of St. Charles, Illinois
Resolution No. _____

A Resolution Authorizing the Mayor and City Clerk of the City of St. Charles to Approve the Purchase of Treated and Untreated Rock Salt from Compass Minerals through the State of Illinois Joint Purchasing Program for Fiscal Year 2017/2018.

**Presented & Passed by the
City Council on _____, 2017**

BE IT RESOLVED by the Mayor and City Council of the City of St. Charles, Kane and DuPage Counties, Illinois, that the Mayor and City Clerk be and the same are hereby authorized to Approve the Purchase of Treated and Untreated Rock Salt from Compass Minerals through the State of Illinois Joint Purchasing Program for Fiscal Year 2017/2018.

PRESENTED to the City Council of the City of St. Charles, Illinois, this _____ day of November, 2017

PASSED by the City Council of the City of St. Charles, Illinois, this _____ day of November, 2017

APPROVED by the Mayor of the City of St. Charles, Illinois, this _____ day of November, 2017

Raymond P. Rogina, Mayor

ATTEST:

City Clerk

COUNCIL VOTE:

Ayes:

Nays:

Absent:

Abstain: