	AGENDA	A ITEM EXECUTIVE SUMMARY	Agenda Item Number: 5e	
CITY OF ST. CHARLES	Title:	Recommendation to approve a Proposal for an A-1 Liquor License Application for Mr. A's Prairie and Liquor, Located at 1401 Prairie St., St. Charles.		
ILLINOIS • 1834	Presenter:	Police Chief James Keegan		
Meeting: Governm	ent Operation	Date: September 21,	, 2020	
Proposed Cost: \$		Budgeted Amount: \$	Not Budgeted:	
Mr. A's Prairie Liquor and Wine, located at 1401 Prairie St., has new ownership that is requesting approval for a Class A-1 liquor license. Please see the attached documents supporting this request. No alterations are planned to the establishment.  Pursuant to this item being presented at the Government Operations Committee Meeting on September 21, 2020 to seek approval; it will be brought before the Liquor Control Commission at a meeting scheduled for 4:30 pm, the same day, to process and move it forward to this Committee. This item will then continue on to the City Council Meeting scheduled on October 5, 2020 for final approval.				
Attachments (please list):				
Memo, Background, Liquor License Application, Basset Information, Floor Plan,				
RetoBusinesdatkun/	Suggested A	ction (briefly explain):		
		roposal for an A-1 Liquor License appli 1 Prairie St., St. Charles.	cation for Mr. A's Prairie	

### Police Department

### Memo



Date: 9/15/2020

To:

The Honorable Ray Rogina, Mayor-Liquor Commissioner

From: James Keegan, Chief of Police

Re:

Background Investigation-Mr. A's Liquor and Wine/1401 Prairie Street (Class A-1)

The purpose of this memorandum is to document and forward to your attention the results of the police background investigation conducted by members of the St. Charles Police Department concerning the above-mentioned establishment.

The owner and local manager were vetted pursuant to existing protocols. Both reside in nearby Wayne and the owner owns and operates three (3) similar liquor stores in West Chicago. There have be no derogatory police contacts with the applicants in West Chicago aside from a few contacts in Carol Stream in the early 2000's.

This is an A-1 license request and the square footage of the business is 2,500 square feet. Sales can only occur between 7:00am and 12:00am daily.

The site location/floor plans and the corresponding application materials were all reviewed by me and my staff. We also reviewed their business plan, Dram Shop insurance and application materials. All are complete. We found nothing of a derogatory nature that would preclude either the site location or the applicants from moving forward with alcohol sales, subject to City Council approval.

Thank you in advance for your consideration in this matter.

### LIQUOR APPLICANT BACKGROUND CHECK LIST



APPLICANT(S): Ankor B. Patel / Minul B. Fatel				
BUSINESS: Mr A's Prairie Liquer and Wine				
ADDRESS: 1401 Prairie St				
	REQUESTED	COMPLETED		
APPLICATION		_/_		
BUSINESS PLAN/FLOOR PLAN/MENU				
LEASE (OR LETTER OF INTENT)				
BASSET CERTIFICATE(S)				
FINGERPRINTS (ALL MANAGERS)				
DRAM SHOP (CERTIFICATE OF INSURANCE)				
TLO				
I-CLEAR				
CERTIFICATE OF NATURALIZATION (IF APPLICABLE)		NA		
POLICE RECORDS CHECK				
APPLICANT'S HOMETOWN RESIDENCY LETTER				
ILLINOIS LIQUOR COMMISSION	·			
SITE VISIT		-N/A		
* COMMENTS:				
INVESTIGATOR ASSIGNED: TYPHA				
SUPERVISOR REVIEW: 4. Mjeus = 517				

### Police Department

### Memo

ST. CHARLES

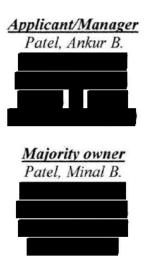
Date: 9/14/2020

To: Chief Keegan

From: Det. B. Tynan #353

Re: "Mr. A's Prairie Liquor and Wine" Liquor License background - 1401 Prairie St.

The purpose of this memo is to document the background investigation of Ankur Patel pursuant to his application for a Class A-1 liquor license for Mr. A's Prairie Liquor and Wine, which will take over the currently existing and operating business, One Stop Liquor, 1401 Prairie St.



- ➤ Both Patels currently live at the above address, and have resided there for approximately 10 years. Wayne PD does not have any contacts with Minal Patel, and has two contacts with Ankur Patel, one on a residential alarm and the other for a noise complaint in 2018.
- ➤ This department does not have any contacts with either Patel. Ankur was stopped by Geneva PD on 01/24/13 for speeding and issued a warning.
- > Both Patels have valid Illinois driver's licenses.
- ➤ Both Patels formerly lived at Bartlett PD has two prior contacts with Ankur Patel that were not criminal in nature.
- Ankur Patel is a US citizen, born in Chicago. Minal is a naturalized US citizen (06/21/83 in Hudson County, New Jersey). A copy of her naturalization is attached.
- ➤ Ankur Patel was fingerprinted at SCPD on 08/31/20. The return from ISP on 09/01/20 revealed no prior arrest data.

- ➤ Minal Patel was fingerprinted at SCPD on 09/09/20. The return from ISP on the same day revealed no prior arrest data.
- Ankur Patel currently operates three liquor stores in West Chicago
  - o Mr. A's Galleria Liquor, 1400 S. Neltnor Ave (11 years)
  - o Mr A's Emporium Wine, 1941 Franciscan Way (18 years)
  - o Mr. A's Arbor Liquor, 110 Arbor Ave. (3 years)
- ➤ West Chicago PD has 12 contacts with Ankur Patel dating back to 2007. All contacts were as a victim related to his businesses. West Chicago does not have any contacts with Minal.
- A check through iClear was negative for both subjects.
- According to the Illinois Liquor Control Commission, all of Ankur Patel's current state licenses are active and in good standing. His name does not appear on any other liquor business.
- ➤ Via TLO I located several driving infractions for Ankur Patel (expired registration, no valid driver's license, speeding, obstructed view, stop sign, seat belt, improper display of license plates, no insurance, turn signal) throughout DuPage and Kane Counties dating back to 1999. All of the cases have been closed or terminated satisfactorily. I also located several driving infractions for Minal in DuPage and Kane counties (control signal, speeding, uninsured vehicle, control device, expired driver's license more than one year) dating back to 1999.
- On 04/19/01 Patel was cited by Carol Stream PD for selling tobacco to a minor. Patel initially told me his family did own a business in Carol Stream at that time, but he could not recall the location and he did not recall this incident. In checking with Carol Stream PD, I was informed that it only has one unknown contact with Patel in 2006, and that report was destroyed. It is unknown why this 2001 citation does not appear as a contact with the police department. In attempting to gather more information about this incident, Patel asked his mother and was told the incident occurred at the family's first Mr. A's location at 628 E. St. Charles Road. At the time, Patel was working part time there and did not have any ownership stake in the business. During a follow up conversation, Patel initially stated he could not recall the incident, but later in the conversation stated he remembered checking the ID of the person and being scared that he committed a crime. He did not recall having to go to court.
- On 09/29/03 Minal Patel was cited by Carol Stream PD for selling tobacco without a license. She plead guilty, fines and costs were assessed and the case was closed.
- Also through TLO, I located seven dissolved records of corporation dating back to 2002. All have Patel listed as the corporate officer/director, and all were filed using his previous address in Bartlett.

On 08/28/20 I met with Ankur Patel at the SCPD. I informed him of this background investigation. I presented Patel with the release form, which he signed. I handed over to him a copy of the city's liquor code and highlighted Class A. There was a technical issue with the Livescan machine on this date that

did not allow Patel to be fingerprinted. He returned to be fingerprinted on 08/31/20.

Ankur Patel stated he intends to take over minority ownership and management of the business as soon as he is approved for a liquor license. His mother, Minal Patel (09/25/56), will be silent majority owner. Once he owns the business, he will change the name to Mr A's Prairie Liquor and Wine. The business model will essentially remain the same. He estimated he would have approximately \$150-\$175,000 of alcohol stock on hand daily. He stated he doesn't believe in attracting a young clientele and will utilize the We Card program – a national non-profit that assists retailers with compliance efforts - as he does at his other locations.

Ankur Patel stated he intends to make some minor improvements to the interior and exterior of the building once he takes over ownership. He stated a new surveillance system will be installed, and new paint/lighting will be added. He also will change the exterior signage to reflect the name change. He understood that he would need city approval to change the height and width of the roadside sign, and stated he only intends to change the Plexiglas. He also stated the hours of operation will be less than allowed by ordinance, although at this point he was not sure what those hours would be.

On 09/09/20 I met with Minal Patel at the SCPD where she was fingerprinted. She also read and signed the background release form. Minal stated she is the majority owner of all of the Mr. A's locations, but she is not involved in any of the day to day operations, and does not plan to be in the Prairie Street store either. When asked about the selling tobacco without a license ticket in Carol Stream in 2003, Minal stated she had no recollection of the incident, and did not remember being cited.

Ankur Patel received his BASSET certification on 08/19/20 (attached - Learn2Serve). He understands that any employee that he hires will have to undergo BASSET certification, too. Minal Patel is not BASSET certified.

A certificate of liquor liability insurance for Ankur Patel's LLC (ANB Liquor LLC) (Illinois Casualty Co.) is attached. A copy of the building lease is attached.

This concludes this background investigation.

wbt

As an applicant for licensing with the City of St. Charles, I am required to furnish information for use in determining my qualifications. In this connection, I authorize the release of any and all information you may have concerning me, including but not limited to criminal history and conviction information, information of a confidential or privileged nature or any data or materials which have been sealed or agreed to be withheld pursuant to any prior agreement or court proceeding involving disciplinary matters.

I hereby release, discharge, and exonerate the CITY OF ST. CHARLES POLICE DEPARTMENT, its agents and representatives, and any person furnishing information from any and all liability of every nature and kind arising out of the furnishing, inspecting, and copying of such documents, records and other information. This release shall be binding on my legal representatives, heirs, and assigns. It is understood and acknowledged by me that any information secured, pursuant to this required background investigation, which would negatively reflect on me or my ability to obtain licensing in the City of St. Charles or elsewhere may be disseminated to the appropriate agency or jurisdiction of proper authority. A copy of this document shall be as binding as the original.

Applicant Name (Printed)

Applicant Name (Printed)

Applicant's Signature

9/9/20 Date 8/25/2020 - A package

# City of St. Charles, Illinois Liquor Control Commissioner CITY RETAIL LIQUOR DEALER LICENSE APPLICATION APPLICATION FEE IS NON REFUNDABLE

Incomplete applications will not be accepted.

Applications may be submitted to: 2 E. Main Street, St. Charles, IL 60174-1984



APPLICATION CHECKLIST  Check items to confirm all are attached to this application	Applicant	Office Use
Application Fee of \$200 (5.08.070C)  Non-refundable	<u></u>	
Completed Application for all questions applicable to your business.	<b>₽</b>	
Copy of Lease/Proof of Ownership	J	
Copy of Dram Shop Insurance or a letter from insurance agent with a proposed quote.	4	
Copy of Articles of Corporation, if applicable.		
Completed B.A.S.S.E.T. (Beverage Alcohol Sellers & Servers Training) form – filled out for all employees. A copy of the B.A.S.S.E.T. certificate is <b>only</b> needed for <b>each</b> manager. It is the business establishment's responsibility to keep copies of all B.A.S.S.E.T. certificates on file for all of their employees.	M	
Copy of Site Plan for Establishment (Drawn to scale including the parking lot, patio and/or deck, outdoor seating).		
Copy of Floor Plan for Establishment (Drawn to scale and must include the layout of the establishment with tables, chairs, aisles, displays, cash register, bar, and lounge area with dimensions, percentage, and square footage noted for each space). Be sure to also include all fixed objects, such as pool tables, bar stools, vending/amusement machines; as well as all exits.	4	
Copy of Business Plan, to include:  Hours of Operation Copy of Menu Whether or not live music will be played at this establishment Will there be outdoor seating and/or outdoor designated smoking area Do not include a marketing or financial plan with this business plan	<b>d</b>	
Are any building alterations planned for this site? If not sure, please contact Building & Code Enforcement at 630.377.4406 and/or Fire Prevention Bureau at 630.377.4458 to discuss whether or not a walk-thru and/or permit are necessary.		
All managers have been fingerprinted who are employed by your establishment. When new management is hired, it is imperative you contact the Mayor's office to be fingerprinted so the City's business files are appropriately updated.	V	
Alcohol Tax Acknowledgement and Business Information Sheet	4	
OFFICIAL USE ONLY		
Signature of Investigating Officer Badge Nur	mber & Rank	
□ Approval Recommended* □ Approval NOT Recommended	W. W	W
Signature of Chief of Police Date		

		ι	Date Application Received:	
LICENSE INFORMATION:				
<b>OA</b> Package \$3200-3600				
OB Restaurant \$2400-36	600		☐ Late Night Permit 1:00am	\$800 (B/C only)
□C Tavern \$2400-3600			Late Night Permit 2:00am	\$2300 (B/C only)
OD Hotel/Banquet/Arca	da/Q-Center/Entertainment/	Club - \$varies		
○G Brewery/Restaurant	or Site License - \$varies			
The state of the s	for A, B, C, D, G are reduced by 5		and the state of t	
*Licenses are valid until Ap	ril 30 following issuance and a re	enewal application is require	ed for the next year (May 1-April 30	(5.08.040)
APPLICANT INFORMATION	ON			
1. Type of Business: OIn	ndividual O Partnership	Corporation Oo	ther (explain):	
2 Pusings Name:				
AN	18 Llower LLC	- DBA MR	Als Prairie Lia	or & wine
3. Business Address:	Prairie St, St	Charles	,	
4. Type of Business	5. Length of Time in this		e that normally will be in inven	tory when in
(5.08.070-3):	Business (5.08.070-4):	operation (5.08.070-5):		
LIWOR Stare	18 years		150,000	
7. Business Phone:	8. Business E-mail:	9. Business Website:	10: Illinois Tax II	O Number:
630 443 9390	mr.a. liquerogmail	an Nt		A - 4 To - 1 TO - 1
11. Applicant/Contact Person	on Name:	12. Title:	13. Email:	19 vol @ grail con
	s, and all addresses for the la		110.00	119 not @ direit cou
		e de relativa de la compansión de la com		
15. Ph #:	DI#-	16 Date of Birth	17. Birthplace:	
18. II Corporation, Corporat	_		Chicago	30 ILL
	Jaur LLC			S
19. Corporation Address (ci		- octobe o co	; m; NC	
110 AZ	sorther was	of chicago ic	6018	
		West and the second sec	39	
ADDITIONAL OWNERS I	NVESTORS (greater than 5	(9/ interest) and MAN	ACER INFORMATION	
		7% interest), and MAN.	0	
Full Name, include middle			Title: HOSIDENT	
Birthdate: Birthpla	ce: _ Drive	r's License#:	Home Phone:	
Home Address, and all addr	esses for the last 10 years:		Email Address:	

Full Name incl	lude middle initial:	Environment of the control of the co	Title:	
Birthdate:	Birthplace:	Driver's License#:	Home	Phone:
Home Address	, and all addresses for the	last 10 years:	Email A	Address:
Full Name, incl	lude middle initial:		Title:	
Birthdate:	Birthplace:	Driver's License#:	Home P	Phone:
Home Address,	, and all addresses for the	last 10 years:	Email A	Address:
BUSINESS EST	FABLISHMENT LOCATIO	N INFORMATION		
E-MATHERS - PRIVA - I	Address for liquor license:		3. Outside Dining s.f.	4. Total Building s.f.:
1401	Prairiest		[17.20.020-R]:	2500
5. Total # Seats	:: N A	6. Live Entertainment	A-	
7. Brief Business Plan description based on type of establishment listed above (5.08.070-6):  Cachageo Been Wine Lawa				
	LOOR PLAN/LAYOUT OF	PROPERTY or layout of the proposed	facility to include the fol	lowing:
1. Every ap			4070	oposed licensed premises, drawn

- a. The location of all rooms, segregated areas, including outdoor seating areas and the square footage thereof;
- b. The designated use of each room or segregated area (i.e. dining room, holding bar, service bar, kitchen, restrooms, outdoor seating areas, all rooms and segregated areas, including outdoor areas where alcoholic liquor may be served or consumed and all locations where live entertainment may be provided);
- c. The proposed seating capacity of rooms or segregated areas where the public is permitted to consume food and/or alcoholic beverages and/or live entertainment may be provided.
- 2. The site drawing is subject to the approval of the Local Liquor Control Commissioner. The Local Liquor Commissioner may impose such restrictions as he deems appropriate on any license by noting the same on the approved site drawing or as provided on the face of the license.
- 3. A copy of the approved site drawing shall be attached to the approved license and is made a part of said license.
- 4. It shall be unlawful for any licensee to operate and/or maintain the licensed premises in any manner inconsistent with the approved site drawing.

THE FIRE PREVENTION BUREAU WILL FURNISH ALL FINAL, PERMITTED OCCUPANCY NUMBERS FOR THIS LICENSE.

COR	PORATION / PREMISES QUESTIONS	
1.	If applicant is an individual or partnership, is each and every person a United States cit is any individual a naturalized citizen? <b>Yes No</b> If yes, print name(s), date(s), and place(s) of naturalization:	tizen (5.08.070-2)? <b>O Y</b> es <b>O No</b>
2.	Is the premises owned or leased (5.08.070-6A)? Owned Leased	
3.	If the premises are leased, list the names and addresses of all direct owners or owners premises are held in trust (5.08.070-6B):  Name of Building Owner: Accion Pathers  Address of Building Owner: Aux Accion Acceptable Control of the Control of	Phone Number: 847-278-0277  E-mail Address:  Jacciari @ att net
	Name of Building Owner:	Phone Number:
	Address of Building Owner:	E-mail Address:
	Mailing Address of Building Owner (if different):	
	Name of Building Owner:	Phone Number:
	Address of Building Owner:	E-mail Address:
	Mailing Address of Building Owner (if different):	
4.	Does the applicant currently operate, or operated in the past, any other establishment requires a liquor license?  Yes  No  If yes, please list the business name(s) and address(es):	: within the City of St. Charles that
5.	Does applicant have any outstanding debt with the City of St. Charles, including, but not and permit fees, for any current or previous establishment owned, operated or manage of the standard of the City of St. Charles requires all debt to be paid in full before conclicense is issued. (5.08.050)	ged by the applicant? OYes <b>No</b>
6.		nit application
7.	Has applicant applied for a similar or other license on the premises other than the one (5.08.070-7)? Yes No	for which this license is sought
	<b>If yes,</b> what was the disposition of the application? Explain as necessary:	

8.	Has applicant (and all persons listed on page 2 of this application) ever been convicted of a felony under any Federal or State
	law, or convicted of a misdemeanor opposed to decency or morality (5.08.070-8)?
	Is applicant (and all persons listed on page 2 of this application) disqualified from receiving a liquor license by reason of any
	matter contained in Illinois State law and/or City of St. Charles Municipal Ordinances?    No
9.	List previous liquor licenses issued by any State Government or any subdivision thereof (5.08.070-9). Use additional paper if necessary.
	Date: 4 18 Special Explanations:  Location, City/State:  West Chicago  Location, City/State:
	Date: 7 18 Special Explanations:
	Government Unit: Location, City/State:
	Date: Special Explanations:
	Have any liquor licenses possessed ever been revoked (5.08.070-9)?
10.	If yes, list all reasons on a separate, signed letter accompanying this application.  Has any director, officer, shareholder, or any of your managers, ever been denied liquor license from any jurisdiction?
	©Yes ○ No
11	If yes, proceed to Question 15. If more space is needed, please attach a separate sheet of paper with the information.
11.	Complete ONLY if yes was answered to the question above (10):
	Name: Name of Business:
	Position with the Business: Date(s) of Denial:
	Reason(s) for Denial of License:
12.	Date of Incorporation (Illinois Corporations) (5.08.070-10): 8 1417
	Date qualified under Illinois Business Corporation Act to transact business in Illinois (Foreign Corporation):
13.	Has the applicant and all designated managers read and do they all understand and agree not to violate any laws of the United States, the State of Illinois, and any of the ordinances of the City of St. Charles in conducting business (5.08.070-11)?
	ØYes ONo
	Have you, or in the case of a corporation, the local manager, or in the case of a partnership any of the partners, ever been
	convicted of any violation of any law pertaining to alcoholic liquor?  Ves  No
	Have you, or in the case of a corporation the local manager, or in the case of a partnership any of the partners, ever been
	convicted of a felony? OYes ONo
	Have you ever been convicted of a gambling offense? <b>Yes</b> (If a partnership or corporation, include all partners and the local manager(s).)

	Will you and all your	employees refuse to serve or sell alcol	nolic liquor to an intoxicated per	son or to a minor?
14.	The second control of	of, partners, officers, directors, and/or property of owners by interest listed on page 2 (s.08.070-A12).	The second secon	
	Has this been done?	Oyes O No		
	If yes, date(s):			
15.		rached proof of Dram Shop Insurance to s <b>©No</b> If already	this application or already furn furnished, date of delivery:	ished it to the City of St. Charles
16.		n 100 feet of any real property of any o		or the aged or indigent persons:
10.	The second second	heir wives/husbands, or children; and/	and the second control of the second control	
Salara Carrier	S.S.E.T. TRAINING	red to have B.A.S.S.E.T training on this	agge – include all managers assi	stant managers, hartenders, and
clerk	who are permitted to	make alcoholic liquor sales. Include co		sometimes of the second state of the second
	cable. Add another pa e (First, Middle, Last):			Birthdate:
1	e Street Address, Incl C	26.9	_	
Date	of Course: 8(18/2	Place Course was Taken: Online	Certificate Granted W/N	Expiration: NA
Nam	e (First, Middle, Last):			Birthdate:
Home	e Street Address, Incl C	ity, State, Zip:		
Date	of Course:	Place Course was Taken:	Certificate Granted? Y/N	Expiration:
Name	e (First, Middle, Last):			Birthdate:
Home	e Street Address, Incl C	ity, State, Zip:		
Date	of Course:	Place Course was Taken:	Certificate Granted? Y/N	Expiration:
Name	e (First, Middle, Last):			Birthdate:
Home	e Street Address, Incl C	ity, State, Zip:		
Date	of Course:	Place Course was Taken:	Certificate Granted? Y/N	Expiration:
STATE	MANAGEMENT REQU			
-		comes on board, the City must be noti nent's responsibility to keep copies of		
IL IS T	ne pusiness establishn	ient a responsibility to keep copies of	an D.A.S.S.E.I. Certificates on fil	e for their employees.

COMI	MENTS/ADDITIONAL INFORMATION
Busin	ess Name:
SIGN	ATURES
	STEVEN C HARRY
	NOTARY PUBLIC, STATE OF ILLINOIS My Commission Expires Nov. 25, 2022
	Applicant's Signature
	Applicant's Signature
Subsc	cribed and sworn before me this $25$ day of $A = 55$ $()$ , $20 = 20$
	(Seal) Notary Public
	Notally Pyblic
ADDE	ENDUM TO RETAIL LIQUOR LICENSE APPLICATION
	completed by the City of St. Charles Police Department
Date:	1 1
Ć	9/02/2020 Patel, Anker B.
Name	e of Business:
N	T. A's Prairie light and wine
	ess of Business: Ward Number:
140	of Prairie St. 5
	ant to the provision of the City of St. Charles Municipal Code, Chapter 5.08, Alcoholic Beverages, the following guide shall be in
	for the investigation of an applicant for a Retail Dealer's Liquor License:  Date on which applicant will begin selling retail alcoholic liquors at this location:
	ASAP
2.	Is the location within 100 feet of any church; school; hospital; home for the aged or indigent persons; home for veterans, their
	wives/husbands or children; or any military or naval station?
3	If the answer to question 2 is yes, answer the following: Is applicant's place of business a hotel offering restaurant service, a
3	regularly organized club, a restaurant, a food shop, or other place where the sale of alcoholic liquors is not the principal
	business?
	business: La res La res
	If yes, answer a, b and c:
	a. State the kind of such business:
	<ul><li>b. Give date on which applicant began the kind of business named at this location:</li><li>c. Has the kind of business designated been established at this location for such purpose prior to February 1, 1934,</li></ul>
	and carried on continuously since such time by either the applicant or any other person?
	☐ Yes ☐ No
4.	If premises for which an alcoholic liquor license is herein applied for are within 100 feet of a church, have such premises been

	licensed for the sale of alcoholic liquor at retail prior to the establishment of such church?
	If yes, have the premises been continuously operated and licensed for the sale of alcoholic liquor at retail since the original
	alcoholic liquor license was issued therefore?
5.	Is the place for which the alcoholic liquor license is sought a dwelling house, flat, or apartment used for residential purposes?
	☐ Yes ☐ No
6.	Is there any access leading from premises to any other portion of the same building or structure used for dwelling or lodging purposes and which is permitted to be used or kept accessible for use by the public? (Connection between premises and such other portion of building or structure as is used only by the applicant, his/her family and personal guests not prohibited.)  Yes No
7.	If applicant conducts or will conduct in the same place any other class of business in addition to that of City Retailer of
	Alcoholic Liquor, state the kind and nature of such business:
8.	Are all rooms where liquor will be sold for consumption on the premises continuously lighted during business hours by natural
	light or artificial white light so that all parts of the interior shall be clearly visible?
9.	Are premises located in any building belonging to or under the control of the State of Illinois or any other political subdivision
	thereof, such as county, city, etc.?   Yes   No
10.	Are the premises for which license is herein applied for a store or place of business where the majority of customers are minors of school age or where the principal business transacted consists of school books, school supplies, food or drinks for such minors?   Yes No
11.	It is required by the City of St. Charles that all employees undergo BASSET training. Provide a copy of the certificate of training
	completion for each manager. All certificates for managers have been submitted:
12.	From your observation and investigation, has applicant—to the best of your knowledge—truthfully answered all questions?
	☑Yes □ No
	If no, state exceptions:
	Have all persons named in this application been fingerprinted?
13.	Fingerprinted by: B. Tynon #353  Date: 08/31/2020
14.	Other necessary data:



COVERAGES

### CERTIFICATE OF LIABILITY INSURANCE

MRASL-1

OP ID: CW

DATE (MM/DD/YYYY)

08/21/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Buttrey-Wulff-Mamminga Agency 855 First St. PO Box 580 Batavia, IL 60510 John J. Wulff		Phone: 630-879-0111		FAV	
		Fax: 630-879-0216	PHONE (A/C, No, Ext): E-MAIL ADDRESS:	FAX (A/C, No):	
			INSURER(S) AFFO	ORDING COVERAGE	NAIC #
			INSURER A : Illinois Casualty	Company	15571
	ANB Liquor LLC dba		INSURER B: The Hartford		
	Mr A's Arbor Liquor; Mr A's Prairie Liquor and Wine 30W001 Dean Court		INSURER C :		
			INSURER D :		
	Wayne, IL 60184		INSURER E :		
			INSURER F:		
COVEDA	CERTIFICATION CERTIFICATION	E NUMBER:		REVISION NUMBER:	

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS ADDL SUBR INSR WVD POLICY EFF MM/DD/YYYY) LIMITS POLICY NUMBER TYPE OF INSURANCE 1,000,000 EACH OCCURRENCE GENERAL LIABILITY DAMAGE TO RENTED 300,000 05/01/2020 05/01/2021 \$ **BP34948** PREMISES (Ea occurrence) X COMMERCIAL GENERAL LIABILITY 2,000 MED EXP (Any one person) CLAIMS-MADE X OCCUR 1,000,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE 2,000,000 PRODUCTS - COMP/OP AGG \$ GEN'L AGGREGATE LIMIT APPLIES PER \$ PRO-JECT POLICY COMBINED SINGLE LIMIT AUTOMOBILE LIABILITY 25,000 05/01/2020 05/01/2021 BODILY INJURY (Per person) \$ **BP34948** ANY AUTO 50,000 BODILY INJURY (Per accident) SCHEDULED ALL OWNED AUTOS AUTOS NON-OWNED PROPERTY DAMAGE (Per accident) \$ X X HIRED AUTOS **AUTOS** \$ 1,000,000 EACH OCCURRENCE \$ UMBRELLA LIAB X OCCUR 1,000,000 05/01/2020 05/01/2021 UL14999 AGGREGATE \$ EXCESS LIAB CLAIMS-MADE Δ 10000 DED X RETENTION \$ X WC STATU-TORY LIMITS WORKERS COMPENSATION AND EMPLOYERS' LIABILITY 05/01/2021 500,000 05/01/2020 83WECCD9299 E.L. EACH ACCIDENT \$ ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? 500,000 E.L. DISEASE - EA EMPLOYEE \$ (Mandatory in NH) 500,000 f yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT 1,000,000 05/01/2020 05/01/2021 LL96660 Liquor Liability

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) 1401 Prairie St, St Charles, IL 60174

**CERTIFICATE NUMBER:** 

CERTIFICATE HOLDER	CANCELLATION	
City of St. Charles 2 East Main Street	STCHA-1  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORM THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED ACCORDANCE WITH THE POLICY PROVISIONS.	)RE IN
St. Charles, IL 60174	AUTHORIZED REPRESENTATIVE	

# **Illinois BASSET**

# SELLER / SERVER CERTIFICATION

Trainee Name: Ankur Patel

Certificate #: 000017829857

360training.com dba Learn2Serve

School Name:

Date of Completion: 08/19/2020

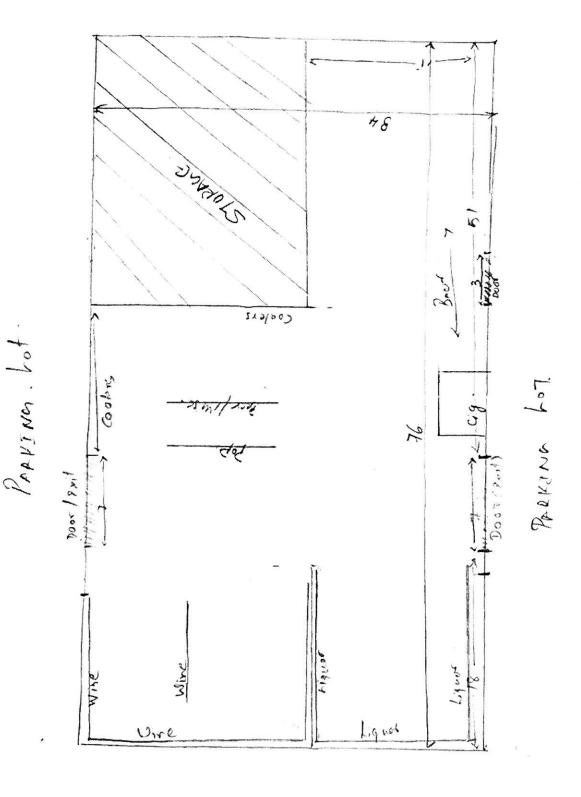
This course provides necessary knowledge and techniques for the responsible serving of alcohol.

certify that the above named person successfully completed an approved Learn2Serve Seller/Server course.

This is your temporary certificate of completion. You will receive your official card in the mail. Please forward all questions to support@360training.com



Corporate Headquarters 6801 N. Capital of Texas Hwy, Bldg 1, Suite 250, Austin, TX 78731 Phone: 877.881.2235



1.00 2/5 4/4/

## Mr A's Prairie Liquor and Wine BUSINESS PLAN

Prepared by:

Minal Patel

1401 Prairie Street St Charles, Illinois 60174 6304439390 mr.a.liquor@gmail.com

### I. EXECUTIVE SUMMARY

Mr A's Prairie Liquor and Wine (referred to from hereon in as the "Company")is intended to be established as a Limited Liability Company at 1401 Prairie Street, St Charles, Illinois 60174 with the expectation of rapid expansion in the retail wine and liquor industry.

**Business Description** 

The Company shall be formed as Limited Liability Company under Illinois state laws and headed by Minal Patel.

The Company will employ 2 full-time employees and 1 part-time employees.

### Product

The Company's primary product will be retail liquor and wine: Provide high end spirits, wine and craft beers to the local community. We are a one stop shop and hope to provide the customers a nice clean friendly environment.

We would like to be involved in local community events and sponsorships. Knowing our customers and the community is very important to us as a family owned organization.

### **II. BUSINESS SUMMARY**

### **Industry Overview**

In the United States, the retail wine and liquor industry presently makes 450 dollars in sales.

Liquor sales are up due to Covid 19 and people are staying home more and more. This should help us grow our business.

Research shows that consumers in this industry primarily focus on the following factors when making purchasing decisions:

to help service and cater to the local people of St Charles and become an active member of the chamber of commerce as well.

### **Business Goals and Objectives**

### Short Term:

Clean up and re organize the location. Expand hours within the limits of the city laws.

### Long Term:

build a clientele that appreciates our selection and cater to the local community.

### Legal Issues

The Company affirms that its promoters have acquired all legally required trademarks and patents.

### III. MARKETING SUMMARY

### **Target Markets**

The Company's major target markets are as follows:

local community of St Charles.

The estimated number of potential clients within the Company's geographic scope is 3,000.

### **Pricing Strategy**

The Company has completed a thorough analysis of its competitors' pricing. Keeping in mind our competition's pricing and the costs of customer acquisition, we have decided on the following pricing strategy:

we would like to be competitive to help unite us with the community around us.

### Services

First-rate service is intended to be the focus of the Company and a cornerstone of the brand's success. All clients will receive conscientious, one-on-one, timely service in all capacities, be they transactions, conflicts or complaints. This is expected to create a loyal brand following and return business.

### IV. FINANCIAL PLAN

### 12-Month Profit and Loss Projection

Monthly expense for salaries and	overhead	\$30,000.00
(projected):		
Revenue and sales for first year of	business \$	650,000.00
(projected):		
Gross profit for first year of business (projected):		110,000.00

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