

	AGENDA ITEM EXECUTIVE SUMMARY		Agenda Item number: *6.c
	Title:	Recommendation to Approve the Award of One 2020 F550 to Sutton Ford and to Sell the Replaced Ford F550 #1956	
	Presenter:	AJ Reineking	
Meeting: Government Services Committee		Date: January 27, 2020	
Proposed Cost: \$ 75,778.00		Budgeted Amount: \$ 69,000.00	Not Budgeted: <input type="checkbox"/>
Executive Summary <i>(if not budgeted please explain):</i> <p>Staff recommends the purchase of a 2020 F550 from Sutton Ford in Matteson, IL via the Suburban Purchasing Cooperative (SPC). The Public Services Department will utilize this truck for street and parkway maintenance throughout the construction season and for snow removal operations in the winter months.</p>			
Sutton Ford		\$75,778.00	
<p>This vehicle was reviewed by the City's Fleet Committee and is also budgeted in FY20.</p> <p>Staff is also seeking approval to sell the replacement vehicle #1956, a 2009 F550, via an online auction to the highest bidder.</p>			
Attachments <i>(please list):</i> <p>*Detailed bid obtained from Suburban Purchasing Cooperative vendor.</p>			
Recommendation/Suggested Action <i>(briefly explain):</i> <p>Recommendation to authorize the purchase of one 2020 F550 from Sutton Ford and to Sell the Replaced F550 #1956.</p>			



A Joint Purchasing Program For Local Government Agencies

September 6, 2018

Mr. Kyle Mohrbach
Fleet Manager
Sutton Auto Group
21315 Central Ave,
Matteson, IL 60443

Dear Mr. Mohrbach,

This letter is to inform you that the Suburban Purchasing Cooperative's Governing Board has approved the first of three (3) 1-year contract extensions on SPC Contract #182 for the 2020 Ford F-550 XL Chassis Cab 2WD DRW Plus Option Packages and Other Options to Sutton Auto Group with a \$1,168.00 price increase. The duration of the extension is July 18, 2019 through July 17, 2020. The SPC reserves the right to extend this contract for up to two (2) additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis

With acceptance of this contract, Sutton Auto Group agrees to all terms and conditions set forth in the specifications contained within the Request for Proposals to which you responded.

Sutton Auto Group, Matteson will handle all billing. Each vehicle purchased will be assessed a **\$120.00** administrative fee per vehicle which shall be paid directly by the vendor to the SPC on a quarterly basis.

The SPC looks forward to a productive year working with Sutton Auto Group. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention.

Sincerely,

Ellen Dayan, CPPB
Purchasing Director
Northwest Municipal Conference

09.06.19

Name: Ellen Dayan
Northwest Municipal Conference

Date

9/9/19

Name: Kyle Mohrbach
Sutton Auto Group

Date

**DuPage Mayors &
Managers Conference**
1220 Oak Brook Road
Oak Brook, IL 60523
Suzette Quintell
Phone: (630) 571-0480
Fax: (630) 571-0484

**Northwest Municipal
Conference**
1600 East Golf Rd., Suite 0700
Des Plaines, IL 60016
Ellen Dayan, CPPB
Phone: (847) 296-9200
Fax: (847) 296-9207

**South Suburban Mayors
And Managers Association**
1904 West 174th Street
East Hazel Crest, IL 60429
Kristi DeLaurentiis
Phone: (708) 206-1155
Fax: (708) 206-1133

**Will County
Governmental League**
3180 Theodore Street, Suite 101
Joliet, IL 60435
Cherie Belom
Phone: (815) 729-3535
Fax: (815) 729-3536



2020 Ford F-550 Chassis Cab

Contract # 182



**COMMERCIAL
& FLEET**

www.suttontrucks.com

Contact: Kyle Mohrbach, Fleet Manager

Phone: 708-720-8013

Email: kmohrbach@suttonford.com

Please contact us with any questions or to learn about upfitting and municipal leasing options.

2020 Ford F-550 Chassis Cab Order Form

SPC Contract # 182

Please enter the following

Agency Name & Address _____

Contact Name

Phone Number

Purchase Order Number

Total Dollar Amount

Total Number of Units

Tax Exempt Number

Delivery Address

Please Submit P.O. & Tax Exempt Letter with Vehicle Order:

Sutton Ford Commercial Truck Center

**21315 Central Ave.
Matteson, IL 60443**

**Contact: Kyle Mohrbach
Phone: (708)720-8013
Email: kmohrbach@suttonford.com**



**COMMERCIAL
& FLEET**

Contact: Kyle Mohrbach

Phone: 708-720-8013

Email: kmohrbach@suttonford.com

Standard Package: \$31,643.00

2020 SUPER DUTY® CHASSIS CAB

STANDARD EQUIPMENT

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 7.3L 2V DEVCT NA PFI V8 Gas (F-450/F-550)
- Transmission – Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow ★

EXTERIOR

- Bumper – front, black painted
- Fender vents – front
- Front License Plate Bracket
- Glass – solar-tinted
- Grille – black painted
- Scuff plates – front, color-coordinated
- Splash Guards/Mud Flaps – Front (F-450/550 only)
- "Three Blink" Lane change signal

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
- Driver and passenger frontal airbag; passenger side deactivation switch
- Headlamps – Quad beam jewel effect halogen
- Lamps – Roof marker/clearance – LED
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
- Safety Belts – w/height adjustment (front-outboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- Stationary Elevated Idle Control (SEIC)
- SOS Post-Crash Alert System™
- Underhood service light

DRIVER ASSIST

- AutoLamp – Auto On/Off Headlamps
- Automatic High Beam ★
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices¹
 - Remotely start, lock and unlock vehicle²
 - Schedule specific times to remotely start vehicle²
 - Locate parked vehicle²
 - Check vehicle status²

Note: Ford Telematics™ and Data Services Prep included for Fleet Only: FordPass™ Connect 4G Wi-Fi Modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.
- SYNC®
 - Enhanced Voice Recognition Communication and Entertainment
 - 911 Assist®
 - 4.2" LCD Center Stack screen
 - AppLink®
 - Smart-Charging USB-C port – one (1)

FUNCTIONAL

- Alternators:
 - 6.2L 2 Valve Gas – 200 AMP
 - 7.3L 2 Valve Gas – 240 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Stabilizer bars – front & rear

New Standard Features for 2020 Model Year:

- 7.3 Liter V8 Gas Engine- 350 hp/468 lb-tq
- 10-Speed Transmission Standard
- Electronic Shift of the Fly
- Automatic High Beams
- Sync Bluetooth
- FordPass Connect 4G Wi-Fi Modem

Optional Equipment and Upfitting

Please Check Box by Options
Additional Upfitting Available



**COMMERCIAL
& FLEET**

Contact: Kyle Mohrbach
Phone: 708-720-8013
Email: kmohrbach@suttonford.com

Options: Body Style

<input type="checkbox"/>		Super Cab 60" Cab to Axle	\$2,370.00
<input type="checkbox"/>		Crew Cab 60" Cab to Axle	\$3,440.00
<input type="checkbox"/>		84" Cab to Axle Regular/Super/Crew Cab	\$262.00

Options: Engine, Transmission, Powertrain

<input type="checkbox"/>		6.7L OHV Power Stroke Diesel	\$8,486.00
<input type="checkbox"/>		4x4 with Manual Transfer Case	\$2,875.00
<input type="checkbox"/>		Limited Slip Axle	\$332.00
<input type="checkbox"/>	62R	PTO Provision	\$257.00
<input type="checkbox"/>	41H	Engine Blocker Heater	\$91.00
<input type="checkbox"/>		Engine Idle Shut Down	\$231.00
<input type="checkbox"/>	67B	Dual Extra Duty Alternators	\$105.00
<input type="checkbox"/>	98R	Operator Command Regeneration (requires Diesel Motor)	\$231.00
<input type="checkbox"/>	65M	28.5 Gallon Mid Ship Tank (requires 96V)	\$115.00
<input type="checkbox"/>	65C	Dual Tanks (requires Diesel Motor)	\$575.00

Options: Warranty

<input type="checkbox"/>		Powertrain Care 3 Year, 100,000 Mile 4x2 Gas Engine	\$1,770.00
<input type="checkbox"/>		Powertrain Care 3 Year, 100,000 Mile 4x4 Gas Engine w/ Snow Plow Prep Package	\$2,925.00
<input type="checkbox"/>		PremiumCare 5 Year, 75,000 Mile 4x2 (4x4 option available)	\$1,975.00
<input type="checkbox"/>		PremiumCare 6 Year, 100,000 Mile 4x2 (4x4 option available)	\$2,575.00

Options: Wheel, Tires

<input type="checkbox"/>	TGM	LT225/70Rx19.5G BSW Traction- 4 Rear Tires	\$175.00
<input type="checkbox"/>	TGK	LT225/70Rx19.5G BSW Max Traction (4x4 only)- All 6 Tires	\$197.00
<input type="checkbox"/>	512	Spare Tire and Wheel	\$323.00
<input type="checkbox"/>	945	Stainless Steel Wheel Covers	\$377.00

Options: Functional

<input type="checkbox"/>	63C	AFT-Axle Frame Extension (Regular Cab Only)	\$105.00
<input type="checkbox"/>	41P	Skid Plates	\$92.00
<input type="checkbox"/>	61J	Jack- 6 Ton	\$51.00
<input type="checkbox"/>	435	Rear Window Power Slider and Rear Defroster	\$368.00
<input type="checkbox"/>	52B	Trailer Brake Controller	\$249.00

Options: Groups/Packages

<input type="checkbox"/>	96V	XL Value Package; Chrome Front Bumper and Cruise Control	\$660.00
<input type="checkbox"/>	90L	Power Equipment Group; Heated Power Mirrors with integrated clearance lamps/turn signals, Perimeter Alarm, Accessory Delay, Power Windows/Locks, Remote Keyless, Upgraded Door Trim	Reg. Cab \$841.00 Super/Crew \$1,035.00
<input type="checkbox"/>	473	Snow Plow Prep Package Upgraded Front Springs, Extra Heavy Duty Alternator	\$228.00
<input type="checkbox"/>	67H	Heavy Service Front Suspension	\$115.00
<input type="checkbox"/>	68M	Payload Upgrade Package 19,500 G.V.W.R (Req. Limited Slip Axle& Diesel Engine)	\$1,063.00
<input type="checkbox"/>	535	High Capacity Trailer Tow Package (Requires Limited Slip Axle)	\$850.00
<input type="checkbox"/>	17F	XL Décor Package- Includes Chrome Front Bumper	\$203.00
<input type="checkbox"/>		XLT Package	\$3,275.00

Options: Interior

<input type="checkbox"/>	43C	110/400W Outlet	\$159.00
<input type="checkbox"/>	41H	Rapid Heat Supplemental Cab Heater (Requires Diesel Motor)	\$92.00
<input type="checkbox"/>	18A	Upfitter Interface Module for PTO Programming	\$272.00
<input type="checkbox"/>	63A	Utility Lighting System (Requires 90L)	\$148.00
<input type="checkbox"/>	18B	Platform Running Boards- Regular Cab	\$295.00
<input type="checkbox"/>	18B	Platform Running Boards- Super/Crew Cab	\$409.00
<input type="checkbox"/>	76S	Remote Start (Requires 90L)	\$231.00
<input type="checkbox"/>	913	Sync 3 (Requires XLT Package)	\$336.00
<input type="checkbox"/>	66S	Upfitter Switches	N/C
<input type="checkbox"/>	525	Cruise Control	\$216.00
<input type="checkbox"/>		Cloth 40/20/40 Seats	\$91.00
<input type="checkbox"/>		Cloth 40/Console/40 - No Armrest Included (Regular Cab)	\$468.00
<input type="checkbox"/>		Cloth 40/Console/40 - No Armrest Included (Super/Crew Cab)	\$559.00

Options: Accessories

<input type="checkbox"/>	91S	LED Warning Strokes- Amber	\$621.00
<input type="checkbox"/>		9' Electric Hydraulic Dump Body-Black Finish (Requires Hitch Plate)	\$7,475.00
<input type="checkbox"/>		4 Corner Strokes (Requires Upfitter Switches)	\$675.00
<input type="checkbox"/>		9' Steel Service Body- White Finish	\$7,365.00
<input type="checkbox"/>		11' Service Body Painted White	\$8,858.00
<input type="checkbox"/>		11' Dump Body	\$9,650.00
<input type="checkbox"/>		Dump Body Drop Sides	\$750.00
<input type="checkbox"/>		Hitch Plate with Pintle/Receiver and Plug	\$595.00
<input type="checkbox"/>	16S	All Weather Floor Mats	\$150.00
<input type="checkbox"/>	76C	Backup Alarm	\$128.00
<input type="checkbox"/>		Rustproofing	\$375.00
<input type="checkbox"/>	872	Rearview Camera Kit (without 96V or 585)	\$381.00
<input type="checkbox"/>		8' 6" Western Snow Plow	\$5,415.00
<input type="checkbox"/>		8' 6" Boss Snow Plow	\$5,415.00
<input type="checkbox"/>		9' Snow Plow	\$5,819.00

<input type="checkbox"/>		10' Snow Plow- Meier Plow with Frame Required for Fitment	\$6,253.00
<input type="checkbox"/>		Hand Held Controller (Requires Plow)	\$90.00
<input type="checkbox"/>		Snow Deflector	\$295.00
<input type="checkbox"/>		Detailed CD Rom Shop Manual	\$325.00
<input type="checkbox"/>		Delivery	\$150.00
<input type="checkbox"/>		License and Title- M Plates (Shipped)	\$255.00

Options: Paint

<input type="checkbox"/>	AT	Yellow	\$608.00
<input type="checkbox"/>	BY	School Bus Yellow	\$608.00
<input type="checkbox"/>	D1	Stone Gray	N/C
<input type="checkbox"/>	E4	Vermillion	N/C
<input type="checkbox"/>	GR	Green	N/C
<input type="checkbox"/>	J7	Magnetic Silver	N/C
<input type="checkbox"/>	PG	E. Blue	N/C
<input type="checkbox"/>	MB	Orange	N/C
<input type="checkbox"/>	N1	Blue Jean Metallic	N/C
<input type="checkbox"/>	PQ	Race Red	N/C
<input type="checkbox"/>	UM	Agate Black	N/C
<input type="checkbox"/>	JS	Iconic Silver	N/C
<input type="checkbox"/>	W6	Green Gem	\$608.00
<input type="checkbox"/>	Z1	Oxford White	N/C



HENDERSON

PRODUCTS, INC.

11921 SMITH DRIVE
HUNTLEY, IL 60142
PHONE: 847-836-4996
FAX: 563-927-7108

CUSTOMER QUOTE

Page 1
Quote #130849
Rev #102

To: CITY OF ST CHARLES, IL
Attn: Max Van DeMark
Quote Date: 11/26/2019
Valid Until: 12/26/2019
Sourcewell Contract# 080818-HPI
Sourcewell #: 18312
Quoted:
Mark3 dumpbody with L Pack

Quoted By: Rob Florio
Phone: 847-836-4996
Cell: 847-257-2452
Fax: 563-927-7108
Email: rflorio@hendersonproducts.com

Henderson Products is pleased to present the following quote. Please contact us if you have any questions.

Mark III utility sized single axle dump body

Body Length: **9' body length**
Side / Tailgate Height: **18" side height / 24" tailgate height 3.5/4.7 yd**
Hoist Type: **Scissor hoist, NTEA class 40**
Pump Pack: **None - deduct standard pump pack**
Side Construction: **Double Wall 12 ga FIXED Sides**
Optional Sides/Ends Materials: **201SS sides and ends**
Optional Floor Materials: **3/16" std grade 50**
Tailgate Style: **Quick Release handle in Center of Tailgate**
Headsheet Type: **Straight headsheet with integral 53" cabshield clearance**
Integral Cabshield Notice: **!!!DEALER TO VERIFY CHASSIS CAB CLEARANCE PRIOR TO ORDER!!!**

Installation Workup

Facility: **IDC-IL**
Chassis Delivery To Henderson: **Truck Dealer/Customer Delivers**
Completed Truck Delivery Method: **Customer Pick-Up**

Non-Henderson Equipment: **Yes (SELECT OPTIONS BELOW)**

Chassis Make: **Ford**
Chassis Model Yr: **2020**
Chassis Model: **550**
Useable CA/CT: **84**
Pump Location: **Transmission Mount Pump**
Transmission Type: **Automatic**

Front Plow Type: **Western/Fisher Type Plow**
Western/Fisher Plow Spec: **9ft. Western Plow Plus plow with lights**

Dump Body Type: **Mark Three**
Floor Length: **9' floor length**
Hoist Type: **Benchpress Scissor Hoist W/ Subframe**
Cylinder Type: **Double Acting**
Body Material (Sides/ends): **Stainless Steel Type Body Material**





HENDERSON

PRODUCTS, INC.

11921 SMITH DRIVE
HUNTLEY, IL 60142
PHONE: 847-836-4996
FAX: 563-927-7108

CUSTOMER QUOTE

Page 2
Quote #130849
Rev #102

Cabshield Install: Supl'd by fact, welded to body @ IDC, sales to order w/ unit

Body Spec Notes:

Chassis Accessories: **Yes (SELECT RELATED OPTIONS BELOW)**

Mudflaps (Rear): **Swinging w/Logo**

Mudflap Type (Rear): **36" Swinging, SS (with LOGO)**

Fenders: **Poly fenders, Full Pair, single axle, SS mount**

Pintle Plate: **Yes (select from options below)**

Pintle Plate Configuration: **1 Ton, 5/8" Plate, PH20 Holes (w/3LTC)**

Pintle Plate D-Rings: **Qty (2) 5/8" D-rings**

Pintle Hook: **20 Ton**

Trailer Plug (1): **7 Pin Trailer Plug, Truck end 7-Way RV,new style (municipal)**

Truck Wash: **Complete Truck Wash/Clean/Vac 1**

Warranty: **Standard 1 Year Warranty**

Install Touch-up: **Basic Installation Touch-Up**

Electrical: **Yes (SELECT RELATED OPTIONS BELOW)**

Power Distribution Panel: **Power Distribution Panel**

Misc Electrical Supplies: **Req'd Misc Elect Supplies**

Rear Dump Bolster (S/T/T): **Factory Supplied light kit (sales to order with unit)**

OEM Light Remount: **Remount OEM Chassis Lights**

Back up alarm: **Backup Alarm, 102db**

Junction Box/Backup Alarm Bracket: **Backup Alarm Bracket Installed**

Body up switch/light: **Body UP Switch/Body Up Light (Trucklite)**

License Plate Lights: **IDC Supplied License Plate Light Gray Housing**

License Plate Bracket: **Tailgate Mount License Plate Bracket, Installed**

Backbone & Wire Standoffs: **10' Backbone (For SA)**

Electrical Spec Notes:

Hydraulics: **Full Hydraulic Package**

Hyd Supplier: **Force America (Select Pkg Below)**

Hyd Supplier (Spec): **Force America**

Controls Type: **Cable Controls**

Cable Qty: **3 Functions**

PTO Type: **Included in Hydraulics Package**

Reservoir Type: **Supplied With Hydraulics**

Valve Enclosure Type: **Supplied With Hydraulics**

Quick Coupler Upgrade: **Stainless Steel Quick Couplers**

Front Plow Lift Q-Coup Upg: **Not Required**

Front Plow Rev Q-Coup Upg: **Not Required**

Wing Toe Q-Coup Upg: **Not Required**

Wing Heel Q-Coup Upg: **Not Required**

Spinner Q-Coup Upg: **Not Required**

Auger Q-Coupler Upg: **Not Required**

Prewet Q-Coupler Upg: **Not Required**





HENDERSON

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CUSTOMER QUOTE

Page 3
Quote #130849
Rev #102

Anti-Ice Coupler Upg: **Not Required**

Hydraulics Notes:

Quantity of Non-Henderson Equip: **Quantity 1**

Equipment Type 1: **Other**

Equipment 1 quote number: **Aluminum I box**

Equipment 1 spec:

Total configured price: \$41,274.04

****INCLUDES FREIGHT****

Sourcewell package discount: 10%

Discounted single package price: \$37,410.00

Package(s) : 1

Total: \$37,410.00

Signed: _____

Date: _____

Quote notes:

2020 F550 Base Price	31643
84" C to A	262
4x4 with Manual TC	2875
PTO Provision	257
Brake Controller	249
Power Equipt. Group	841
Heavy Service Front Susp.	115
110v/400w outlet	159
Platform Running Boards	295
Cloth 40/20/40	91
4 Corner Strobes	675
Camera	381
Delivery	150
Plates and Title	255
Administrative Fee	<u>120</u>
 Henderson	 37410
 Total	 <u><u>75778</u></u>
 Budgeted Amount	 69000
Difference	6778