



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: *6.j

Title: Recommendation to Approve the Award of a Gehl Model R165 to B & K Power Equipment, Inc. and to Sell the Replacement Vehicle #1819, a 2004 Gehl Model 4640, via an online auction to the highest bidder

Presenter: Michael Shortall, Inventory Control Division Manager

Meeting: Government Services Committee

Date: September 24, 2018

Proposed Cost: \$ 36,600

Budgeted Amount: \$ 56,000

Not Budgeted:

Executive Summary (if not budgeted please explain):

Staff is seeking approval to purchase a new Gehl model R165 skid loader from B & K Power Equipment, Inc. for use by the Public Services Division.

B & K Power Equipment, Inc.	\$36,600.00
Martin Implement Sales, Inc.	\$40,797.28
Patten Cat	\$41,830.00
West Side Tractor	\$43,000.00

This option was presented to the City’s Fleet Committee and approved through the FY18/19 budget.

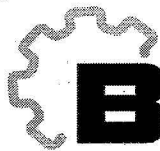
Staff is also seeking approval to sell the replacement vehicle #1819, a 2004 Gehl model 4640, via an online auction to the highest bidder.

Attachments (please list):

*Detailed list of bids obtained from 4 vendors

Recommendation/Suggested Action (briefly explain):

Recommendation to approve the award of a Gehl Model R165 to B & K Power Equipment, Inc. and to sell the Replacement Vehicle #1819, a 2004 Gehl Model 4640, via an online auction to the highest bidder.



Discover your local dealer difference

B&K POWER EQUIPMENT, inc.

August 16, 2018

Mr. Tony Bellafiore
Public Works Division Manager
1405 S. 7th Avenue
St. Charles, IL. 60134

Dear Tony:

The following is sales proposal you requested.

1	Gehl model R165 skid loader	
	All standard equipment, T-bar controls	\$38,578.00
	Pressurized cab with heat and air	3,665.00
	Two speed drive system	2,003.00
	High back air ride seat	297.00
	Power-A-Tach quick attach	997.00
	Self leveling	342.00
	Rear counterweight	461.00
	10:00 x 16.5 8 ply HD flotation tires	1,435.00
	Back up alarm	259.00
	Engine block heater	183.00
	70" dirt/construction bucket	1,114.00
	Bolt on cutting edge	314.00
	72" dirt bucket with cast teeth	<u>1,600.00</u>
	List Price	\$51,238.00

Selling price to City of St. Charles \$36,600.00

Please feel free to contact me at your convenience to discuss any questions or concerns.

Thank you for contacting B&K Power for your equipment needs.

Sincerely,

Barbara L. Christ

Construction ■ Farm ■ Lawn ■ Sales ■ Service

17009 Harmony Road, Marengo IL 60152 ■ 815-923-4547 ■ Fax 815-923-2043

Email: blc7@msn.com ■ www.bandkpower.com



JOHN DEERE



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ST CHARLES, CITY OF
ATTN: ACCOUNTS PAYABLE
ST CHARLES, IL
6303774429

June 27, 2018

2018 John Deere 320G Skid Steers
NJPA Cooperative Contract 032515-JDC.

All the prices in the detailed sections are Per machine basis.

Machine Configuration

Code	Description	Qty	Unit Price
00B0T	320G SKID STEER LOADER BASE	1	39,070.00
800	NO PACKAGE	1	IN BASE
953	ISO SWITCHABLE CTLS & JS PPK	1	3,600.00
1050	TWO SPEED SKID STEER	1	1,608.00
1305	ENGINE N/A 4TNV98C	1	1,475.00
1501	ENGLISH OP MAN & DECALS	1	0.01
170A	JDLINK 4G UL.TMT W 3 YRS SERV	1	1,200.00
2040	10X16.5 10 PR GALAXY BBY III HD	1	1,826.00
3005	HYD HI FLOW & EH SELF LEVELING BUCKET (SWITCHABLE)	1	3,058.00
4001	2" SEAT BELT W/SHOULDERSTRAP	1	212.00
5001	POWER QUIK TATCH	1	724.00
5204	CAB W/ HEAT, DEFROST & AIR	1	4,473.00
5500	STANDARD LIGHT PACKAGE	1	IN BASE
6006	AIR RIDE SEAT (CLOTH W HEAT)	1	625.00
6500	STANDARD FAN DRIVE	1	IN BASE
8042	REAR VIEW CAMERA	1	850.00
8050	COLD START PACKAGE 110V PLUG IN	1	303.00
8300	SINGLE SET COUNTERWEIGHT	1	349.00
8342	RADIO AM/FM W/BLUETOOTH	1	600.00
8380	FOOTREST WITH FLOORMAT	1	144.00
8395	KEYLESS START	1	399.00
9028	66" SQRBACK BKT	1	970.00
List Price			\$ 61,486.01
Discount 33%			\$ 20,290.38
Net Price			\$ 41,195.63

Custom Jobs

Code	Description	Qty	Price
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	Dlr provide Pre-Delivery Inspection, Supplies and Fuel Fill	1	714.98
	Dealer Provided Delivery	1	-
	Labor for field installed kits	1	238.50
Ext Warranty	• Extended 4YR/2000HR Comprehesive Warranty Machine Only	1	572.94
BYT10048	BEACON WARNING FIELD KIT	1	277.95
Total Price			\$ 1,804.37
Quote Summary (per unit)			
Item Description			Prices
Machine Net Price			\$ 41,195.63
Custom Jobs			\$ 1,804.37
Price per Machine			\$ 43,000.00
Destination		Freight Charge	
		\$ -	

Total Net Price Quantity (1) **\$ 43,000.00**

Less Trade-in

Net Price less Trade-Ins

\$ 43,000.00

Warranty Terms

320G includes Basic warranty Comprehensive 24mos or 2000 hrs whichever occurs first

• Extended 4YR/2000HR Comprehensive Warranty Machine Only

Remarks:

Bid using NJPA John Deere Contract presented by West Side Tractor Sales, Naperville, IL. 60563 Bidder:
Tate Van Overmeiren 815-791-6398 or tate@westsidetractorsales.com



Martin Implement Sales, Inc.
www.martinimplement.com

Central Office 18405 115th Avenue Orland Park, IL 60467-9489 (708) 349-8430 Phone (708) 349-4230 Fax	West Branch 420 Nolen Drive South Elgin, IL 60177-2238 (630) 883-3320 Phone (847) 695-9105 Fax	North Branch 28354 N. US Highway 12 Wauconda, IL 60084-2427 (847) 489-0120 Phone (847) 526-8054 Fax
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Ship to: SAME AS BELOW

Invoice to: City of Saint Charles - Accounts Payable
2 E. Main St.
Saint Charles IL 60174-1926

Attention: Tony Bellafiore

Branch 01 - Martin Impl		
Date 07/03/2018	Time 8:27:31 (O)	Page 1
Account No. STCHA001	Phone No. 6303774400	Quote No 016882
Ship Via	Purchase Order QUOTE	
Sales Tax No. E9996-0680		
	Salesperson 555	

EQUIPMENT QUOTE

Description ** Q U O T E ** EXPIRY DATE: 07/03/2019 Amount

Stock #: ? Serial #: 40797.28
 new Kubota SSV65 skid steer loader
 m/n SSV65PHFRC
 with TIER IV 64 hp Kubota diesel engine, 2-speed drive, ISO
 pilot controls, 10x16.5 8PR HD tires, cab with heater &
 A/C, hydraulic quick coupler, High Flow hydraulics,
 multi-function control with 14-pin coupler, loader
 self-leveling, KSR ride control and 68" HD low profile /
 long floor bucket with bolt-on-cutting edge & side cutters
 (m/n AP-HD68LLC)

Sourcewell (NJPA) bid pricing per Kubota quote no. 1087672

Subtotal: 40797.28
 Quote Total: 40797.28

Authorization: _____

Note: Sourcewell (NJPA) bid pricing requires written purchase order.

Pricing valid not later than July 31, 2018.

Barry Hubscher
 Martin Implement Sales
 312-498-4558 cell

Selling price is F.O.B. Martin Implement Sales and does not include sales tax; add if applicable.
 Equipment is subject to prior sale.



Quote 115886-02

July 9, 2018

CITY OF ST CHARLES
WATER DEPARTMENT
ST CHARLES, IL 60174

Attention: Max VanDeMark

Dear Max,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR MODEL: 232D SKID STEER LOADER

STOCK NUMBER: TBO SERIAL NUMBER: TBO YEAR: 2018

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.

Sincerely,

Brent Annen

Brent Annen
Machine Sales Representative

CATERPILLAR MODEL: 232D SKID STEER LOADER**STANDARD EQUIPMENT**

POWERTRAIN -Cat C2.2TA DI diesel engine -- Gross horsepower per SAE J1349 -67 hp (50 kW) @ 2800 RPM -- EPA Tier 4 Final, EU Stage IIIB -certified with Aftertreatment -- Electric fuel priming pump -- Glow plugs starting aid -- Liquid cooled, direct injection -Air cleaner, dual element, radial seal -S-O-S sampling valve, hydraulic oil -Filter, cartridge type, hydraulic -Filters, cartridge type, fuel -and water separator -Radiator / hydraulic oil -Cooler (side-by-side) -Spring applied, hydraulically released, -parking brakes -Hydrostatic transmission -Four wheel chain drive

HYDRAULICS -Standard flow auxiliary hydraulics with -continuous flow -CONTROLS: -Electro/hydraulic implement control, RH -Electro/hydraulic hydrostatic -transmission control, LH

ELECTRICAL -12 volt electrical system -85 ampere alternator -Ignition key start / stop / aux switch -Lights: -Gauge backlighting -- Two rear tail lights -- Two rear halogen working lights -- Two adjustable front halogen lights -- Dome light -Backup alarm -Heavy duty battery, 880 CCA -Electrical outlet, beacon

OPERATOR ENVIRONMENT -Operator warning system indicators: -Air filter restriction -- Alternator output -- Armrest raised / operator out of seat -- Engine coolant temperature -- Engine oil pressure -- Glow plug activation -- Hydraulic filter restriction -- Hydraulic oil temperature -- Park brake engages -- Engine emission system -Gauges: fuel level and hour meter -Storage compartment with netting -Adjustable vinyl seat -Ergonomic contoured armrest -Adjustable joystick controls -Control interlock system, when operator -leaves seat or armrest raised : -- Hydraulic system disables -- Hydrostatic transmission disables -- Parking brake engages -ROPS cab, open, tilt up -Anti-theft security system w/6-button -keypad -FOPS, Level I -Top and rear windows -Floormat -Interior rear view mirrors (2) -12V electric socket -Horn -Hand (dial) throttle, electronic

FRAMES -Lift linkage, vertical path -Chassis, one piece welded -Machine tie down points (4) -Belly pan cleanout -Support, lift arm -Rear bumper, welded

OTHER STANDARD EQUIPMENT -Engine enclosure - lockable -Extended life antifreeze (-37C, -34F) -Coupler, mechanical -Hydraulic oil level sight gauge -Radiator coolant level sight gauge -Radiator expansion bottle -Cat tough guard hose -Heavy duty flat faced quick disconnects -Split d-ring to route work tool hoses -along side of left lift arm -Variable speed hydraulic cooling fan -Per SAE J818-2007 and EN 474-3:2006 and -ISO 14397-1:2007 -Rated operating capacity: -- 1850 lb (839 kg)



MACHINE SPECIFICATIONS

Description	Reference No
232D SKID STEER LOADER HRC	418-5601
HEATER, ENGINE BLOCK, 120V	172-4445
TIRES, 10/16.5 CAT 8PR	185-8665
SEAT BELT, 2"	258-4095
RETURN TO DIG/WRKTL POSITIONER	345-5234
RADIO, AM/FM, BLUETOOTH	345-6180
SEAT,AIR SUSPENSION,CLOTH,HEAT	345-6359
ROPS, ENCLOSED WITH A/C (C3)	418-5753
DOOR, CAB, POLYCARBONATE	418-5960
PACKAGE, PERFORMANCE, (H2)	418-6014
INSTRUCTIONS, ANSI, USA	418-6037
TWO SPEED WITH RIDE CONTROL	421-0014
BATTERY, HEAVY DUTY, DISC	421-0047
CONTROL, ISO, PROP, WT	421-0048
CONVERSION ARRANGEMENT	421-0340
FILM, RIDE CONTROL, ANSI	422-3445
DISPLAY, ADVANCED, LCD, CAMERA	422-5565
FAN, COOLING, DEMAND	441-5939
LIGHTS, HALOGEN	495-1672
QUICK COUPLER, HYDRAULIC	515-8595
CERTIFICATION ARR, (US/CANADA)	522-2549
PACK, DOMESTIC TRUCK	0P-0210
SHIPPING/STORAGE PROTECTION	0P-2266
LANE 2 ORDER	0P-9002
SERIALIZED TECHNICAL MEDIA KIT	421-8926
PRODUCT LINK, CELLULAR PL240	441-4818
CONTROL PATTERN CHANGER INSTALLED	CPC
BUCKET-GP, BOCE 66"	279-5369

BUCKET-GP, BOCE 66"



2018 Caterpillar List Price	\$55,265.00
FREIGHT & DEALER PREP	\$1,500.00
NJPA GOVERNMENTAL DISCOUNT	(\$14,935.00)
SALES TAX EXEMPT (0%)	\$0.00
After Tax Balance	\$41,830.00

WARRANTY

Standard Warranty: 24 Months/ 2,000 Hours Full Machine

F.O.B./TERMS

City of St Charles Yard

ADDITIONAL CONSIDERATIONS

Options to Add BCP/CCE Extended Warranties: You have the option to add extended machine warranty. We can tailor these options available to you however you want. Just tell us what you need and we will do our best to meet or exceed your expectations. Here are just a few examples of some Extended Warranty options:

- 36 Months or 3,000 Hours Powertrain Add \$500.00
- 36 Months or 3,000 Hours Powertrain & Hydraulics Add \$700.00
- 36 Months or 3,000 Hours Total Machine Warranty Add \$970.00

Some exclusion applies, Please contact your Patten Sales Representative for complete details.

- Delivery is 10-14 weeks

Accepted by _____ on _____

Signature

