

	<b>AGENDA ITEM EXECUTIVE SUMMARY</b>		Agenda Item number: *6.j
	Title:	Recommendation to Award Purchase Order for LED Cobrahead fixtures to Border States	
	Presenter:	Tom Bruhl	
Meeting: Government Services Committee		Date: February 25, 2019	
Proposed Cost: \$ 42,075.60		Budgeted Amount: \$ 45,000	Not Budgeted: <input type="checkbox"/>
<b>Executive Summary</b> <i>(if not budgeted please explain):</i>  <p>The Electric Services staff has been working with IDOT and KDOT to replace some of the highest wattage fixtures with LED's. Permitting is in progress with IDOT for East Main Street from 38<sup>th</sup> Avenue to 7<sup>th</sup> Avenue. Purchasing went out for bids and received seven bids for a variety of different wattage applications. The 140 fixtures (310W equivalent) on East Main are the highest priority at this time. IDOT requires a photometric engineering study as part of the permit submittal and the Eaton/Cooper fixture was proposed to IDOT based on City and industry experience with that manufacturer.</p> <p>As one of the heaviest traveled sections of road in the City, Staff does not feel comfortable experimenting with an alternative supplier, and switching fixtures would require re-engineering and resubmittal to IDOT. Typically, after technical review on paper, Staff would evaluate sample product for new manufacturers prior to making a large purchase. For the Eaton/Cooper fixture, there were two proposals that were very close to each other in cost. The lowest cost proposal was technically not compliant with Purchasing's bid specifications. The \$670 difference between these two vendors is deemed by Staff to be acceptable to avoid the cost of administrative time negotiating exceptions with the low cost vendor. For the other applications, Staff will work through technical evaluation of the alternative proposals and award those fixtures at a later time.</p>			
<b>Attachments</b> <i>(please list):</i>  <p>* Bid Tabulation</p>			
<b>Recommendation/Suggested Action</b> <i>(briefly explain):</i>  <p>Recommendation to award Purchase Order for LED Cobrahead fixtures to Border States in an amount of \$42,075.60</p>			

