



## AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: \*6.j

Title:

Recommendation to Award the Bid for Concrete Materials to AC Ready Mix.

Presenter:

Michael Shortall

Meeting: Government Services Committee

Date: April 22, 2019

Proposed Cost: \$ 62,000

Budgeted Amount: \$ 62,000

Not Budgeted: ☐

### **Executive Summary** *(if not budgeted please explain):*

On February 5, 2019, the Inventory Division opened bids for the annual concrete materials contract from the City's facilities. The City received three responses to this bid solicitation.

All Divisions utilize concrete materials for general construction.

AC Ready Mix submitted the lowest responsive bid. The City has utilized concrete material from AC Ready Mix in the past and found the material to meet the City's standards.

### **Attachments** *(please list):*

\* Bid Tabulation

### **Recommendation/Suggested Action** *(briefly explain):*

Recommendation to Award the Bid for Concrete Materials to AC Ready Mix.



## BID RESULTS

### Concrete #1021

**Bid Opening Date: February 5, 2019**

### Budget:

Bidder	VCNA PRAIRIE	ELMHURST	AC READY MIX
<b>Responsive Bid?</b>			
Signatures	yes	yes	yes
Certification of Compliance	yes	yes	yes
Certificate of Insurance	NO	NO	NO
References	NO	yes	yes
<b>Responsible Bidder?</b>			
Qualified			
<b>Cost Analysis:</b>			
4000 psi group 6.0 BG GEN AE mid	500 \$108.00 \$54,000.00	\$ 130.00 \$65,000.00	\$ 105.00 \$52,500.00
4000 psi group 6.0 BG Full AE	25 \$108.00 \$2,700.00	\$ 130.00 \$3,250.00	\$ 105.00 \$2,625.00
4000 psi group 5.0 BG WR FA Full AE	25 <b>\$103.00</b> \$2,575.00	\$ 125.00 \$3,125.00	\$ 105.00 \$2,625.00
Environmental Charge	550 \$3.00 \$1,650.00	\$ 2.00 \$1,100.00	\$ 2.00 \$1,100.00
Calcium Chloride 1%	50 <b>\$2.90</b> \$145.00	\$ 3.00 \$150.00	\$ 4.00 \$200.00
Calcium Chloride 1.5%	50 <b>\$4.35</b> \$217.50	\$ 4.50 \$225.00	\$ 6.00 \$300.00
Calcium Chloride 2%	50 <b>\$5.80</b> \$290.00	\$ 6.00 \$300.00	\$ 8.00 \$400.00
Redi-Pave	50 \$121.00 \$6,050.00	\$ 0.00 \$0.00	\$ 110.00 \$5,500.00
Winter Service Charge/Dates	50 \$10.00 \$500.00	\$ 8.00 \$400.00	\$ 8.00 \$400.00
<b>subtotal</b>	<b>\$68,127.50</b>	<b>\$73,550.00</b>	<b>\$65,650.00</b>
<b>less pmt cc</b>	<b>\$1,021.91</b>		<b>less 2%</b>
	<b>\$67,105.59</b>		<b>\$64,337.00</b>
			<b>less pmt cc</b>
			<b>\$965.06</b>
			<b>\$63,371.95</b>
<b>Options</b>			
ADA tiles 4'	ea n/a	n/a	n/a
ADA tiles 5'	ea n/a	n/a	n/a
Saturday Delivery	load or cyd \$10.00 cyd	\$ 12.00 cyd	\$10.00 cyd
Overtime Delivery	cyd \$10.00	\$ 12.00 plant charge may a	\$ 10.00
Minimum Load Fee	cyd <b>20-200</b>	5cy\$85/3-4cy\$150/1-2cy\$225	
Flowable Fill/ Pipe Cover	cyd \$95.00	\$ 90.00	\$ 85.00
Cooling (> 90)	\$20.00 cly	\$ 25.00	\$ 25.00
Fibermax Fibers	cyd \$9.00	\$ 8.00	\$ 9.00
Minimum Order Charge	cyd		
Wait Time Charge (after 60 minutes)	cyd \$2.00 min	\$ 2.50	
Retarder	cyd \$4.50	\$ 4.00	\$ 5.00
IDOT 6.1	cyd \$108.00	\$ 135.00	\$ 105.00
IDOT 4.6	cyd \$103.00	\$ 133.00	\$ 100.00
Payment via St Charles Credit card?	YES	no	yes
Discount?	no	no	2%/15 days

A formal Invitation to Bid was published in the newspaper on January 21, 2019. Three contractors submitted bids. All bids were deemed compliant/responsive, and qualified/responsible.

#### NEW SAVINGS THIS YEAR:

Two vendors offered to be paid by the city via credit card - thereby increasing the credit card rebate (approximately 1.5% - or a little over \$1000) received by the city. AC Ready Mix also offered 2% net 15 (a savings of \$1313). These changes in T&C are new this year thus resulting in additional saving to the city.

**Analysis of costs:** AC READY MIX was the overall low bidder. While the other bidders had lower prices via some line items, the projected savings (under \$300) and additional logistics and transaction costs did not justify splitting the award.

The lowest responsive, responsible contractor, AC READY MIX, has delivered product in the past with satisfactory results.

Statistics: The bid range was: \$10,178 or 16%.

**Intent to Award: AC READY MIX**

*The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The City invites you to bid on future solicitations which are posted on the City's website at <https://www.stcharlesil.gov>.*

The city of St. Charles is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modification in delivery; inventory or consignment practices; value analysis; or other.