



**AGENDA ITEM EXECUTIVE SUMMARY**

Agenda Item number: 6.p

Title:

Recommendation to Award Proposal for Environmental Services SCADA Software

Presenter:

Tim Wilson

Meeting: Government Services Committee

Date: April 23, 2018

Proposed Cost: \$61,386.41

Budgeted Amount: \$85,000

Not Budgeted:

**Executive Summary** *(if not budgeted please explain):*

The City of St. Charles Environmental Services Division was seeking a Supervisory Control and Data Acquisition (SCADA) operating system software provider. City staff and our consulting firm, Concentric Integration, advertised for an RFQ in December 2017. The City received Statements of Qualifications from two software firms; Wonderware and Rockwell Inc.

Both firms provided presentations on the software options and operating systems. City Environmental Services Staff including the IS Department determined that both software applications were equal in performance and would be a suitable selection for the City's SCADA operating systems. Based on staff's evaluation, Concentric requested pricing from both firms.

Proposal pricing for the software and supporting systems were as follows:

Rockwell Factory Talk : \$61,386.41

Wonderware InTouch 2017 : \$62,874.00

As part of the SCADA project, Concentric Integration LLC is responsible for a turnkey product. The recommendation will be for Concentric Integration to move forward with the purchase of the Rockwell Factory Talk software application.

**Attachments** *(please list):*

\* Rockwell Factory Talk Software Proposal \* Wonderware InTouch Software Proposal

**Recommendation/Suggested Action** *(briefly explain):*

Recommendation to award Proposal to Concentric Integration for SCADA Software purchase in the amount not to exceed \$61,386.41.

# QUOTE



## Concentric Integration, LLC

8678 Ridgefield Road  
 Crystal Lake, IL 60012  
 815-788-3600 / 815-455-0450 (fax)  
[purchasing@goconcentric.com](mailto:purchasing@goconcentric.com)

<b>Quote #:</b>	2018Q-STCHS002
<b>Date:</b>	2/27/2018
<b>Expires:</b>	3/27/2018
<b>Prepared by:</b>	Greg Cillo
<b>Requested by:</b>	Wes Franklin

### Prepared for:

Company: City of St. Charles  
 Contact: Tim Wilson  
 Address: 2 E. Main Street  
 St. Charles, IL 60174-1984  
 Phone: 630-377-4405  
 Email: [twilson@stcharlesil.gov](mailto:twilson@stcharlesil.gov)

### Ship to:

Company: City of St. Charles  
 Contact: Tim Wilson  
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 Phone: 630-377-4405  
 Email: [twilson@stcharlesil.gov](mailto:twilson@stcharlesil.gov)

### Notes:

Terms: Net 30 days

FOB: Origin; Freight Prepaid & Add

Qty	Item #	Description	Coverage Period	Price Each	Total
1	9701-VWSS000CW10	Rockwell Factory Talk View	N/A	\$12,312.00	\$12,312.00
1	9701-VWSTENE	Rockwell Factory Talk View Studio	N/A	\$2,127.58	\$2,127.58
1	9518-HSE5KM	Rockwell Factory Talk Historian SE	N/A	\$18,464.94	\$18,464.94
1	9521-VPCL010ENE	Rockwell Factory Talk Vantage Pro	N/A	\$16,473.68	\$16,473.68
1	9800ECHMICO	Rockwell TechConnect HMI Software, Self-Assist	1 Year	\$2,107.30	\$2,107.30
1	9800ECINFAUT	Rockwell TechConnect Information Automation Software, Self-Assist	1 Year	\$6,977.75	\$6,977.75
1		Support/Coordination	N/A	\$2,923.16	\$2,923.16
<b>Sub Total</b>					\$61,386.41
Estimated Shipping & Handling					N/A
Taxes					N/A
<b>Total</b>					<b>\$61,386.41</b>

*This is a quote, not an invoice. Actual shipping date and charges will be determined at the time of invoicing.*

**To order:** Sign and date below, and return via email to [purchasing@goconcentric.com](mailto:purchasing@goconcentric.com) (or email your Purchase Order).

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

### Statement of Conditions

The information in this document is believed to be accurate. However, Concentric Integration assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Concentric Integration is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Concentric Integration may make changes to this quote including changes or updates to the products and services described, including pricing, without notice or obligation.

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Qty	Item #	Description	Coverage Period	Price Each	Total
1	InTch-06-U-17	Wonderware Upgrade, InTouch 2017 Runtime 60K Tag with I/O • s/n: 448858	N/A	\$2,146.00	\$2,146.00
5	InTch-10-U-17	Wonderware Upgrade, InTouch 2017 Runtime 60K Tag without I/O • 448859, 777445, 777444, 650022, 448857	N/A	\$1,712.00	\$8,560.00
3	InTch-10-N-17 / Credit	Wonderware InTouch 2017 Runtime 60K Tag without I/O • Functional Upgrade of s/n: 1461791, 777447, 777447	N/A	\$1,782.00	\$5,346.00
1	InTch-10-N-17 / Credit	Wonderware InTouch 2017 Runtime 60K Tag without I/O • Functional Upgrade of s/n: 846550	N/A	\$2,234.00	\$2,234.00
1	InTcF-06-N-17	Wonderware InTouch 2017 Runtime 60K Tag with I/O, FLB	N/A	\$858.00	\$858.00
9	InTcF-10-N-17	Wonderware InTouch 2017 Runtime 60K Tag without I/O, FLB	N/A	\$686.00	\$6,174.00
1	HstStd-03-N-17	Wonderware Historian 2017 Standard, 5,000 Tag	N/A	\$15,075.00	\$15,075.00
1	HstCit-03-N-17	Wonderware WW Historian Client 2017 Concurrent, 10 Pack	N/A	\$11,765.00	\$11,765.00
5	HstInS-11-N-17	Wonderware Historian InSight 2017 Named User-Perpetual	N/A	\$770.00	\$3,850.00
1	DevStd-04-U-17	Wonderware Upgrade, Development Studio 2017 d, Unlimited/60K/500 • s/n: 560456	N/A	\$4,540.00	\$4,540.00
1	10-7001	Wonderware Customer First Support Agreement – Standard Level – One Year	One Year	\$14,130.00	\$14,130.00
1		Support/Coordination	N/A	\$2,994.00	\$2,994.00
Sub Total					\$77,672.00
Project Discount					-\$14,798.00
Estimated Shipping & Handling					N/A
Taxes					N/A
<b>Total</b>					<b>\$62,874.00</b>

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