

**AGENDA ITEM EXECUTIVE SUMMARY**

Agenda Item number: *6.w

Title:

Recommendation to Award the Bid for Liquid Sludge Dewatering

Presenter:

Tim Wilson

Meeting: Government Services Committee

Date: April 22, 2019

Proposed Est. Cost: \$45,080

Budgeted Amount: \$50,000

Not Budgeted: **Executive Summary** *(if not budgeted please explain):*

The City of St. Charles requested proposals for Liquid Sludge Dewatering at our Westside Treatment Plant. The work includes having sludge dewatered and trucked to our sludge storage pad at the Westside Treatment Plant. Work will be performed twice, in summer and winter of 2019. Estimated gallons will be in the range from 200,000 to 300,000 each time. All work will be contracted on a per gallon basis.

The City received four bids for Liquid Sludge Dewatering on February 22, 2019. Currently there are only three firms in Northern Illinois that offer this service. Gullett Sanitation Services, the lowest bidder, is based out of Ohio. In a reference check, it was determined that Gullett has successfully completed several similar jobs in the northern Illinois region.

The unit cost provided in the bid of \$0.0575 per gallon is just below the current unit cost paid by the City for the last four years. The Wastewater Division spends approximately \$50,000 annually on sludge dewatering at the Westside wastewater plant. The actual dewatered amount is dependent on seasonal wet weather and customer usage.

Attachments *(please list):*

* Liquid Sludge Dewatering Bid Tab

Recommendation/Suggested Action *(briefly explain):*

Recommendation to award Unit Cost of \$0.0575 per gallon bid to Gullett Sanitation Services Inc. for a one year period beginning May 1, 2019 through April 30, 2020.



BID RESULTS

LIQUID SLUDGE DEWATERING #1026

Bid Opening Date:

Budget:

A formal Invitation to Bid was published in the newspaper on February 1, 2019. Four contractors submitted bids. (Two were new bidders to St. Charles.)

The lowest responsive, responsible bidder was Gullett - a new provider for the city.

Statistics: A bid range of \$47,600. Thus the high bid was 103% higher than the lowest responsive, responsible bidder. The lowest bidder offered the option for additional savings by accepting payment via credit card.

Bidder	MERRELL BROTHERS	DAHM ENTERPRISES	STEWART SPREADING	GULLETT
Responsive Bid?				
2 originals	yes	yes	yes	yes
electronic file	yes	yes	yes	yes
Signatures	yes	yes	yes	yes
Certification of Compliance	yes	yes	yes	yes
References	yes	yes	yes	yes
Equipment List	yes	yes	yes	yes
Cost Analysis:				
cost per gallon	\$ 0.1170	\$ 0.1100	\$ 0.0600	\$ 0.0575
x 400,000 gallons	\$46,800.00	\$44,000.00	\$24,000.00	\$23,000.00
x2 events	\$93,600.00	\$88,000.00	\$48,000.00	\$46,000.00
				\$ (920.00) cc=2%
				\$ 45,080.00
Payment via St Charles Credit card?	no	no	no	yes
Discount?	no	2% 15 days	no	1%/15 (no credit card)

Intent to Award (pending approval): GULLETT

The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The City invites you to bid on future solicitations which are posted on the City's website at <https://www.stcharlesil.gov>.

The city of St. Charles is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modification in delivery; inventory or consignment practices; value analysis; or other.