

**AGENDA ITEM EXECUTIVE SUMMARY**

Agenda Item number: 6b

Title: Recommendation to Approve Award of Contract to Foster Coach for Purchase of Replacement Ambulance for Tri-City Ambulance

Presenter: Fire Chief Joseph Schelstreet

Meeting: Government Operations Committee

Date: March 20, 2017

Proposed Cost: \$215,529

Budgeted Amount: \$215,529

Not Budgeted:

Executive Summary (if not budgeted please explain):

The Tri-City Ambulance Board of Directors, as part of the FY17/18 Tri-City Ambulance budget, approved the purchase of a replacement ambulance at the regular meeting March 10, 2017. The purchase of a 2017 Ford 550 Horton Ambulance from Foster Coach Sales, Inc. replacing a 2009 Ford F650 Ambulance currently stationed in Batavia. No other bids were secured since Foster Coach is an approved contractor in the Suburban Purchasing Cooperative with the Northwest Municipal Conference. This has been the practice of Tri-City Ambulance with previous ambulance purchases.

The project bid includes the following:

\$227,854.00 2017 Ford 550 Horton Ambulance

\$ - 7,500 Trade in 2009 Medtec Ambulance

\$ - 5,618.00 Discount for complete prepayment

\$ + 793.00 Performance Bond

\$215,529.00 Total project cost.

Attachments (please list):

Quote from Foster Coach Sales Inc.

Recommendation/Suggested Action (briefly explain):

Recommendation to approve award of contract to Foster Coach for purchase of ambulance replacement for Tri-City Ambulance.

FOSTER COACH SALES, INC.

903 Prosperity Drive Street P.O. Box 700
Sterling, Illinois 61081

Phone: (815) 625-3276
(800) 369-4215

Fax: (815) 625-7222

Web site: www.fostercoach.com

PF00795

QUOTATION

TO: TRI CITY AMBULANCE
112 N RIVERSIDE AVE
ST CHARLES, IL 60174

DATE: 02/21/17

ATTN: STEPHANIE HANSON

REFERENCE: NEW AMBULANCE

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below and on the reverse side hereof.

QTY.	DESCRIPTION	EACH	NET PRICE
1	2017 FORD F550 4X4 CHASSIS ON A CUSTOM HORTON CONVERSION PER CUSTOMER SPECIFICATIONS AND SPC CONTRACT #133	\$ 227,854.00	\$ 227,854.00
	OPTIONS		
	PREPAYMENT DISCOUNT Full amount due within 10 business days to receive full discount.	\$ -5,618.00	\$ -5,618.00
	PERFORMANCE BOND	\$ 793.00	\$ 793.00
	TRADE IN 2009 FORD F650 MEDTEC AMBULANCE No major mechanical issues or price subject to change.	\$ -7,500.00	\$ -7,500.00
		\$ Total	\$ 215,529.00
ACCEPTED BY: <u>Jeffery D. Schelke</u> TITLE: <u>Chairman</u> Date: <u>3-10-17</u>			

ESTIMATED DELIVERY:
9-10 MONTHS DEPENDING ON CHASSIS

PROPOSED BY:

P.J. Foster
P.J. FOSTER, VICE PRESIDENT OF SALES