



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: 8a

Title:	Recommendation to approve an agreement with Gartner Consulting to provide information technology research and consulting services for \$63,220
Presenters:	Larry Gunderson, Director of Information Systems

Meeting: Government Operations Committee

Date: December 2, 2019

Proposed Cost: \$63,220

Budgeted Amount: \$63,220

Not Budgeted:

Executive Summary (if not budgeted please explain):

The City supports its business operations with a diverse software application portfolio and underlying technology infrastructure. As a result, there are opportunities to improve the City’s ability to respond to new technology requirements and increase overall cost effectiveness with a well-defined and planned technology architecture. To address that need, the City’s 2015 Strategic Plan included a goal to develop a strategy to simplify, consolidate, and understand the City’s resource needs for its technology infrastructure and enterprise applications. In order to meet that goal, in December 2018 City Council approved a one-year agreement with Gartner Consulting to assist City staff in developing an enterprise architecture (EA) program at the City. Over the past year Gartner has provided the following key support to the City’s EA program development:

- Customized consulting advice on developing the City’s EA program charter from experts who have decades of experience specifically in EA
- EA program charter templates and research
- Identification of performance indicators to enable measurement of EA program effectiveness

In addition to assisting with its enterprise architecture program, Gartner also provided value to the City by supporting the following initiatives:

- Network systems design,
- Succession planning, and
- Enterprise software application implementation

In particular, Gartner Consulting provided significant value to the City for the network systems design project. By validating and supporting the move to HP Aruba network equipment from the previous network systems provider, Gartner enabled the City to save up to \$800,000 in capital costs and \$50,000 a year in operating expenditures.

For FY 20 Information Systems staff are recommending a new one-year agreement with Gartner Consulting to provide consulting services to develop a strategic technology plan for the City. The agreement will also enable the City to utilize Gartner’s IT research, advisory and contract review services to provide support for all of its upcoming initiatives. As a result, the City expects Gartner to provide additional savings to the City in negotiating its upcoming contract for the purchase of HP Aruba network equipment.

Because of Gartner’s unique position as an independent, global technology research company, no other consulting firm provides similar services. As a result, this will be a sole source procurement.

Attachments (*please list*):

Recommendation/Suggested Action (*briefly explain*):

Recommend approval of an agreement with Gartner Consulting for information technology research and consulting services for \$63,220.