ST. CHARLES SINCE 1834	**AGENDA ITEM EXECUTIVE SUMMARY**	Agenda Item number: IA
	Title:	Presentation of a Recommendation from Mayor Rogina to Appoint Louis Dries to the Housing Commission.
	Presenter:	Mayor Raymond P. Rogina

Meeting: City Council	Date: February 5, 2018	
Proposed Cost: $	Budgeted Amount: $	Not Budgeted: ☐

Executive Summary (*if not budgeted please explain*)**:**

Request favorable consideration to appoint Louis Dries, Housing Commission with a term ending April 30, 2019.

Mr. Dries has lived in St. Charles since 1991. Married to Joan Dries since 1971. 4 Sons (One is a St. Charles Fireman), 13 grand children

Mr. Dires last position was Division Vice President, Supply Chain for the Nalco Chemical Co. Retired on April 30, 2011 after a 26 year career working at the Naperville Headquarters as well as the Sugar Land, TX divisional and Burlington, Ontario Canadian headquarters.

Consultant for Nalco and other companies chemical supply chain projects (2011 to 2018).

SCORE Mentor: Volunteer support for Fox Valley small business - start up and operational improvement.

President of the Belgian American Club of Chicago 2012 - 2017

Formed Belcanam LLC in 2011 primarily to invest in single home rental properties. (Mr. Dries owns 5 in St. Charles, 1 in Geneva)

Attachments (*please list*)**:**
Resume attached.

Recommendation/Suggested Action (*briefly explain*)**:**
Presentation of a Recommendation from Mayor Rogina to Appoint Louis Dries to the Housing Commission.

Louis J. Dries
1117 Thoroughbred Circle
St. Charles, IL 60174-5840

Profile

Semi - retired Supply Chain Executive with extensive experience in global Manufacturing & Logistics operations, infrastructure rationalization, operational excellence projects and ERP software implementations. Emphasis on reduction in cost of goods sold and delivery quality improvement through footprint adjustments, process reengineering, organizational improvements, training and personnel development. Global perspective and multilingual capability gained by living & working in Europe, Canada and USA.

Proven leadership abilities and demonstrated performance in:

- **Manufacturing Efficiency & Effectiveness / Integration**

Subsequent to the acquisition by Suez in 1999, a "new" Nalco was formed from the integration of the Nalco Chemical Co with Calgon, Aquazur and 6 other small chemical companies. I led a global team that evaluated worldwide production capacity available vs. needs and then directed the rationalization of the global network from 72 to 50 plants. Annual expense savings: $20 million. Won 2nd Chairman's award time for results delivered. Also won chairman's award for the complete re-engineering of the Materials Management & Warehousing function at the flagship plant in Chicago in 1991.

- **Supply Chain Operational Excellence**

Core member of a global operational excellence team focused on supply chain re-engineering:

1. Completed worldwide distribution operations reviews and implemented inventory, warehousing and delivery improvement strategies on all continents. This project included Logistics training of local staff for continuance.
2. Successfully implemented 'Zero Defect Delivery' strategy a vital characteristic in chemical distribution. Build a private fleet (200+ power units) that provides quality, customized chemical delivery systems and consolidated activities with core carriers. Combined with rail to truck intermodal projects, this strategy also achieved freight cost reductions exceeding $1.5 million in each of the last three years while reducing delivery incidents by over 80%
3. Developed a network of regional distribution centers that delight our customers with both reduced delivery cycle times and lower total logistics costs.
4. Supply Chain Leader for the Paper Division supporting their growth efforts through service improvement and cost of goods sold (product, packaging, freight) reduction.

- **ERP/ Information Systems**

2000-2006: Represented the Supply Chain on global SAP implementation steering committee.
1999: Successfully brought up SAP in all North American Logistics functions.
1992: Developed & implemented a Warehouse Management system. (Chairman's award #1)
1988: Project manager for BPCS Supply Chain modules in Canada. Supported France.

Professional experience

➢ **Independent Consultant (Post retirement) / SCORE Mentor May 2011 – Present**

- **Volunteer as a SCORE Mentor supporting small business in the Fox Valley**
- **Provide expertise for M & A and supply chain improvement projects**.
- Transforming a Russian JV to western supply chain practices,
- Supply Chain lead on major oil field chemical company merger
- Global supply chain diagnostics review and improvement plan for a global specialty chemical company. Mentor new supply chain manager.
- Training of plant managers on how to retrieve manager level financial and operational data from SAP and convert this data into actionable information.

➢ **NALCO Company, Naperville, Illinois**

Global leader in specialty chemicals used in water treatment, industrial processes and energy production. Sales: $4.4 Billion. 12,000 employees

Division Vice President, Energy Services Division, Manufacturing & International Supply Chain 2009 – 2011
Retired 4/30/2011

Responsible for all Energy Services Division plants: USA 6, Canada 1, UK 1, Egypt 1.
Scope: 500 employees, $70 Million OPEX. Led efficiency improvements during 2009 recession and capacity debottlenecking during the 2010 – 2011 recovery. Initiated major expansion projects in Canada and Brazil. Build a blend plant in Egypt. Led supply chain operational improvement in Venezuela and West Africa.

Division Vice President, Manufacturing & Operations Planning 2000 – 2008

Responsible for Manufacturing strategies, Global Operations Planning, Contract Manufacturing, Packaging Systems as well as direct responsibility for 9 North American blend plants.
Supply Chain Scope: Global production: 1 million+ tons / plants WW: 50 / employees: 2,000 / Operational Expense: $ 237 Million / products: 3,609 / Freight $140 Million / Returnable containers: 105,000 – OPEX $40 Million / Contract Manufacturers: 80, OPEX $80 Million

- In the role of SCBL (Supply Chain Business Liaison Leader) , supported the Paper Division growth and profitability objectives through cost reduction and delivery improvement.

- Directed a global C.O.G.S. (Cost of Goods Sold) reduction team.
  Key teams:
    1. S&OP: Implementing Sales & Operations Planning to determine demand trends by continent / product chemistry type, justify capacity investment / reduction thereon.
    2. Global Resource Planning: Relocate production to optimum global source point.
    3. MUV: Minimize raw material losses and inputs in production
    4. Productivity: Use Lean / Kaizen and other techniques to improve plant productivity
    5. Packaging: rationalize package types and automate packaging processes
    6. Raw Material & Product Consolidation: Support R&D / Marketing / Procurement projects.
- Manage safe & efficient operations at 9 North American blend plants and 80 global toll manufacturers.
- Manage a fleet of 100,000 stainless steel PORTA-FEED containers.
- Manage tolling operations at global contract manufacturers.

Director, Logistics **1991 - 2000**

Responsible for Customer Service, Packaging, Transportation and Warehousing of specialty chemicals shipped in rail tank cars, tank trucks and both truckload and LTL carriers.
Operational scope: personnel: 170, Volume: 1 billion + pounds, 200,000 orders, budgets: $100 million.

- Led efforts to reduce delivery incidents by justifying and developing a private fleet (200+ +power units) that performs highest risk chemical deliveries and transfers.
- Selected, contracted and organized training programs for core carriers: 80+% incident reduction.
- Continuously reduced delivery expense by leveraging volumes through core carrier strategy and setting up regional trans loading, packaging & distribution centers.
- Achieved efficiency improvements in all operational aspects of a 105,000 returnable chemical container system: utilization, tracking, maintenance and reverse logistics.
- Implemented CMA Responsible Care principles by developing and implementing: an effective 24 hour emergency response system, risk management policies and procedures, carrier and warehouse evaluation systems, assuring regulatory compliance, storage / delivery procedures.
- Performed materials management and distribution reviews in 22 countries. Developed & implemented logistics improvement plans and performed APICS and Zero Defect Delivery training.
- Represented Logistics on acquisition teams to evaluate and integrate supply chain of acquisitions.
- Consolidated all international transportation activities with one forwarder.
- Led a team that totally reengineered all warehousing and materials handling functions at Nalco’s largest plant. Achieved a 25% productivity improvement while reducing late and incomplete orders.
- Rebuild Customer Service function as part of SAP implementation change management.

Logistics Manager
Nalco Canada, Burlington, Ontario **1985 -1991**

- Created an integrated logistics organization from separate Purchasing, Customer Service, Transportation, Warehousing, Planning groups.
- Implemented the award winning ChemTrak delivery system.
- Led the implementation of the Manufacturing and Logistics modules of the BPCS enterprise wide information system.

➢ **Daymond Ltd, Mississauga, Ontario** **1976 - 1985**

- Implemented productivity improvement programs as Plant Manager of aluminum extrusion factory
- Managed physical distribution activities for multi division manufacturer

- **Star Steel / Great West Steel Milton / Mississauga, Ontario 1970 – 1976**

- Transportation Manager (domestic and export) for construction steel company

➢ **Furness Withy/ Manchester Liners Toronto, Ontario 1969- 1970**

- Export clerk for ocean carrier.

Personal

- **Family:** Married for 46 years to Joan, 4 sons, 13 grandchildren.
- **Languages**: fluent in English, German and French. Basic in Spanish and Dutch.
- **Education:** - Award winning graduate of Canadian Institute of Traffic and Transportation.
  - Focused on continuous education by attending numerous courses & seminars.

- **Professional associations:**
  - SCORE Mentor
  - Active member of CSCMP (formerly Council of Logistics Management) 1991 - 2006
  - CMA Emergency Response Task group, Washington, DC 1996 - 1998
  - C.I.T.T., CCPA Logistics committees, CALM and CITL

- **Hobbies:** Bicycle riding, adventure travel

- **References:** available upon request