### AGENDA CITY OF ST. CHARLES OVERNMENT OPERATIONS COM

### GOVERNMENT OPERATIONS COMMITTEE ALDERMAN TODD BANCROFT, CHAIR MONDAY, FEBRUARY 4, 2019

### IMMEDIATELY FOLLOWING THE CITY COUNCIL MEETING CITY COUNCIL CHAMBERS – 2 EAST MAIN STREET

- 1. Call to Order
- 2. Roll Call
- 3. Omnibus Vote None

Items with an asterisk (\*) are considered to be routine matters and will be enacted by one motion. There will be no separate discussion on these items unless a council member/citizen so requests, in which event the item will be removed from the consent agenda and considered in normal sequence on the agenda.

#### 4. Finance Department

**a.** Presentation of the Service Agreement and Funding for the History Center for FY 2019-2020.

#### 5. Executive Session

- Personnel –5 ILCS 120/2(c)(1)
- Pending Litigation 5 ILCS 120/2(c)(11)
- Probable or Imminent Litigation 5 ILCS 120/2(c)(11)
- Property Acquisition 5 ILCS 120/2(c)(5)
- Collective Bargaining 5 ILCS 120/2(c)(2)
- Review of Executive Session Minutes 5 ILCS 120/2(c)(21)
- 6. Additional Items from Mayor, Council, Staff, or Citizens.
- 7. Adjournment

#### ADA Compliance

	AGENDA ITI		EM EXECUTIVE SUMMARY	Agenda Item number: 4a		4a
	Title:	History Museum Annual Presentation				
ST. CHARLES	Presenter:	Chris Minick and Alison Costanzo (Executive Director)				
Meeting: Government Operations Committee Date: February 4, 2019						
Proposed Cost: \$44,000			Budgeted Amount: \$TBD		Not Budgeted:	

#### **Executive Summary** (if not budgeted please explain):

Representatives of the History Museum will appear before the Government Operations Committee and present results of operations for the past year and outline relevant activities planned for its upcoming year of operations, as is required for organizations that receive more than \$25,000 in City funding support (the funding presentation). As we did last year, this year we are again holding the annual presentation prior to the finalization of the budget. Budget discussions are currently occurring at the staff level and Committee feedback provided from the annual presentation regarding the preliminary anticipated funding level will be reflected in the budget presented for approval later this winter/spring.

Historically, the History Museum has received an allocation from the Hotel Motel Tax revenue stream in an amount between \$30,000 and \$35,000 annually. In FY 2018-19 the City awarded the History Museum funding in the amount of \$42,000 to allow for additional initiatives and programs to be undertaken by the History Museum. As part of last year's presentation, the History Museum requested the following incremental annual funding increases:

2019-2020: \$44,000
2020-2021: \$46,000
2021-2022: \$48,000
2022-2023: \$50,000

The City Council agreed to consider these increases as part of the annual budget process each year based on the results achieved. Staff will incorporate any Committee relevant feedback into the amounts ultimately incorporated into the budget draft to be presented for approval later this spring.

**Attachments** (please list):

**History Museum Funding Presentation** 

**Recommendation/Suggested Action** (briefly explain):

Seeking feedback from the Committee for incorporation into the FY 2019-2020 budget draft.

YOUR CITY. YOUR HISTORY. YOUR SENSE OF COMMUNITY.

# FUNDING ARN PRESENTATION St. Charles History Museum

Presented By Alison Costanzo Executive Director FEBRUARY 4, 2019

# OUR MISSION

The Museum shall receive, examine, preserve, and display records, documents, textiles, and objects of historic value, which reflect or pertain to events and progress of the City and Township of St. Charles from human occupation to the present date.

In pursuit of these purposes, the Museum shall exist for the educational and cultural enrichment of the City of St. Charles, the Township, and community of the surrounding area.

# WHO WIE SERVE

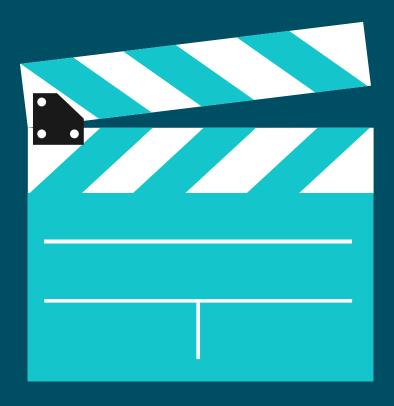
From aquariums to art museums, botanical gardens to battlefields, children's museums to cultural centers, America's diverse and engaging museums capture the attention of nearly 900 million visitors each year.

More people explore museums than the number that attend sporting events or visit amusement parks combined! Whether they're managed by volunteers or operated by large staffs, run by government, universities, nonprofits or for-profits, museums have something to offer everyone.

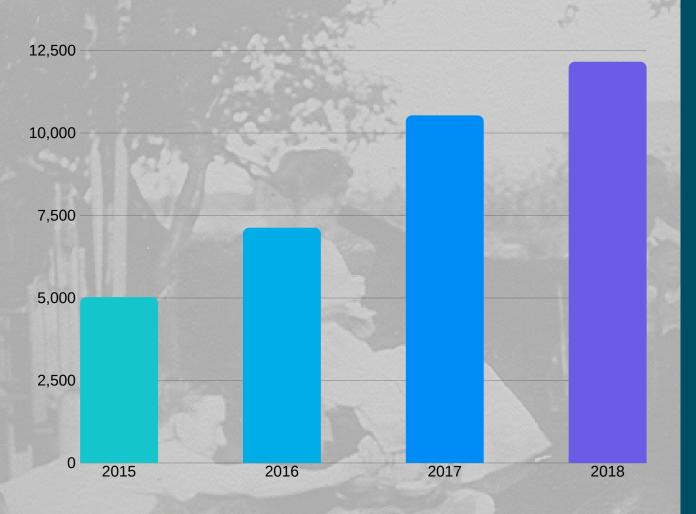
HISTORY MUSEUM

# ST. CHARLES HIS.

A Look Back...



### A LOOK BACK 2015-2017 VISITOR SUMMARY



## 2017-2018 15.5% Increase

In 2018, we increased our outreach efforts by developing a new local history program, expanded our membership program, and found new ways to promote the gift shop.



In 2017, the St. Charles History Museum created and launched its new three part history program. This program was specifically designed as a new resource to teach local history.

### THE PROGRAM

### HISTORY DETECTIVES

DO YOU HAVE WHAT IT TAKES TO BE A HISTORY DETECTIVE? INVESTIGATE THE LIVES OF PAST RESIDENTS OF ST. CHARLES BY EXAMINING CLUES AND DISCOVER THEIR CONTRIBUTIONS TO THE COMMUNITY.











YOUR CITY. YOUR HISTORY.
YOUR SENSE OF COMMUNITY.

- The Makings of St. Charles
- Become a History Detective
- Grave Reminders Cemetery Walk



### MEMBERSHIP

In 2018, the St. Charles History Museum Membership Committee collaborated with Streng Marketing to update our membership promotional material. The new material was presented at the Museum's first Membership Drive event, held at Hotel Baker.







# Three Ways to Support the St. Charles History Museum



ST. CHARLES HISTORY MUSEUM - MEMBERSHIP BROCHURES

# UNIQUELY ST. CHARLES

In 2017, the St. Charles History Museum re-branded its gift shop and named it *The Curious Fox Gift Shop*. More than 90% of the inventory carried in the shop is locally produced in the Tri-Cities or the United States. The shop increased sales by 39% in 2018.







### ONLINE PRESENCE

In 2018, the Museum launched its Instagram account, increased its number of posts to Facebook, and created new, engaging website content.

SOCIAL MEDIA & WEBSITE 2017/2018 INCREASE





AUDIENCE SIZE-38.8% VISITS-23.3% PAGES VIEWS-18%

# HOW DO WE DO IT

VOLUNTEERS
BOARD OF DIRECTORS
STAFF

# IT'S BECAUSE OF OUR VOLUNTEERS

The St. Charles History Museum volunteers currently help with the day to day operations at the Museum. Volunteers help with a variety of tasks including caring for the Museum's collection, collaborating on the creation of exhibitions, and helping at events.

# 15,000+ VOLUNTEER HOURS TOTAL ECONOMIC IMPACT: \$370,350

Traditionally, volunteer time has been estimated using a single dollar value for all types of volunteering. The current Independent Sector rate is \$24.69 per hour and is up 2.2 percent from the previous year.

The Independent Sector, in partnership with IMPLAN, the figure, estimated from data collected in 2017, shows the incredible contributions volunteers make to our communities and our country.



# ST. CHARLES HISTORY MUSEUM BOARD

### **Executive Board**

President - Diana Brown

Vice President—Vacant

Treasurer-Helen Jiang

Secretary - Barb Stilling

Past President - Edward Klosowski

### **Board of Directors**

Tom Anderson Patricia Pretz

Mike Corbett Brian Henry

Joyce Cregier Maureen Lewis, Ex-Officio

Ron Onesti Nancy Wolfe

**Board Members Emeritus 2019** 

Kathy Brens Bob Matson

## Staff Overview

#### 2017

- (1) Full Time Executive Director
- (1) Curator & Marketing Coordinator (32 HPW)
- (1) Unpaid Intern

### 2018

- (1) Full Time Executive Director
- (1) Curator & Marketing Coordinator (32 HPW)
- (1) Project Based Collections and Exhibitions Manager (Funded by a Restricted Gift July 2018-July 2019)
- (1-3) Unpaid Intern(s)

#### 2019

- (1) Full Time Executive Director
- (1) Visitor Engagement Coordinator (25 HPW)
- (1) Marketing Manager (15 HPW)
- (1) Project Based Collections and Exhibitions Manager (Funded by a Restricted Gift July 2018-July 2019)
- (1-3) Unpaid Intern(s)

STAFF DOESN'T
RECEIVE ANY
HEALTH OR
RETIREMENT
BENEFITS

# 2019 KEY EVENTS

In the Fall of 2018, the Museum Staff and Board of Directors made the decision to create a new strategic plan. With the assistance of an outside consultant the Museum launched the first phase of this project to begin in, 2019.

Additionally the Museum has a number of new and exciting temporary exhibits, programs and collaborative efforts with community partners planned for 2019.

Alicia M. Schatteman, Ph.D.
Associate Professor
Center for Nonprofit and NGO Studies
and the Department of Public
Administration

# STRATEGIC PLANNING

Online Survey Focus Group Board Retreat Strategic Plan



We need your feedback!

**Take our Strategic Plan Survey** 

February-May: Ordinary People, Extraordinary
Activities-The Underground Railroad
in St. Charles

June-September: Tip of the Iceberg-St. Charles'

Tie to the Titanic

October-January: The Good, The Bad, and the Ugly of the St. Charles Boys School

# THREE EXHIBITS





Join us for an evening of intrigue and murder. Set in New Orleans in the 1920s on Bourbon Street this will be an evening you won't want to miss. You may even run into a few St. Charles residents as you try to solve who done it.



May 18-Pottawatomie Neighborhood House Walk with a guided tour of Pottawatomie Park.

Two Historic Presentations

Memorial Day Weekend: Historic Trolley Tour

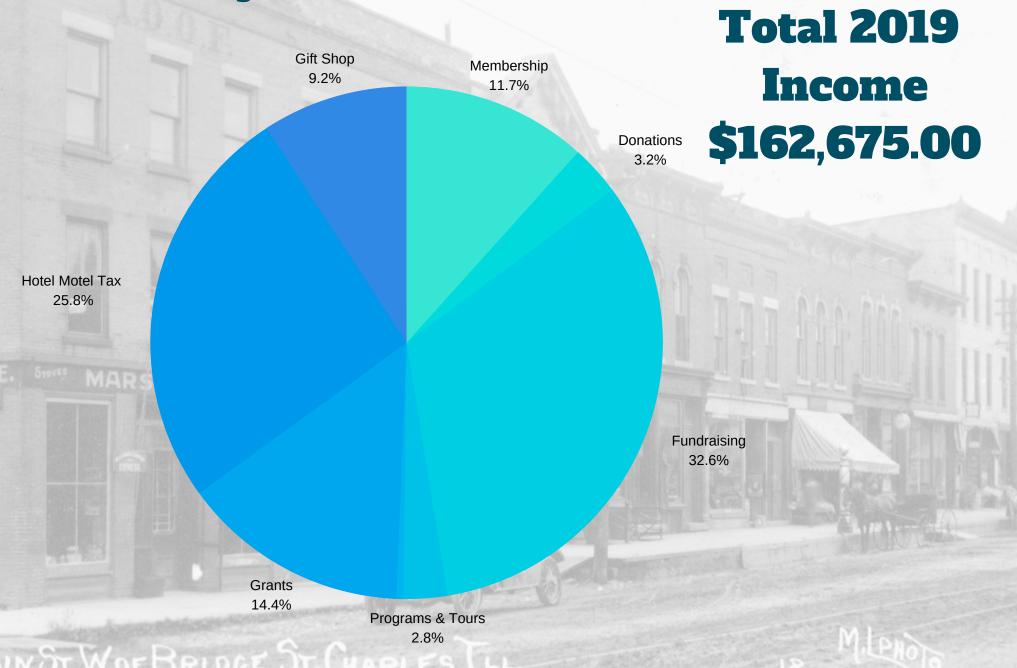
# MAKE IT A SPECIAL DAY Have you ever wanted to celebrate your birthday at the Museum? Or hold a special event like a shower? In 2019, we will

launch our birthday and rental packages.

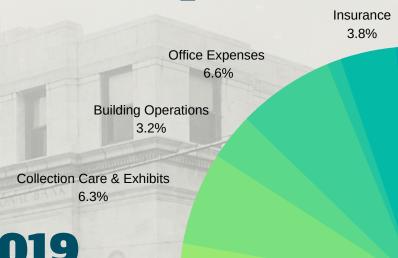
# HOW WE ARE FUNDED

St. Charles National Bank. St. Charles, III.

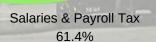
### **2019 Projected Income**



### **2019 Projected Expenses**



### **Total 2019 Expenses** \$162,675.00



Fundraising

10.7%

St. Charles National Bank. St. Charles, Ill.

Gift Shop 4.4% **Program Cost** 1.3%

### **Promoting our Message and our Partners**

A SPECIAL PROJECT: COMMUNITY INFORMATION SIGN

To better promote the Museum's programs, events, and the Curious Fox Gift Shop, we propose installing a digital sign...

The sign also could be used by the City of St. Charles and our community partners to promote local events such as parades and Scarecrow Fest.

Estimated cost for this project is approximately \$40,000-\$50,000

This cost of the sign is based on three factors:

Size of Screen

Pixel Size

Materials

Similar signs have been installed recently in Lombard and Lisle

Omega Sign and Lighting is a leader in the industry and would be willing to setup a demo sign to see how the sign would look on our property..



COMMUNITY INFORMATION SIGN CONCEPT





# Funding Proposal

Increase the current \$42,000 budget line item by \$2,000 to \$44,000.

### INCREASING OUR FUNDING AT THIS LEVEL WILL:

- Fund the Full-Time Director Position (Excludes Benefits & FICA Taxes).
- Maintain our current events, programs, and outreach efforts.
- Increase Visitor Attendance by 5%
- Expand Current Educational Programs

### Thank You

Your City. Your History. Your Sense of Community

ST CHARLES HISTORY MUSEUM