



ST. CHARLES  
SINCE 1834

## AGENDA ITEM EXECUTIVE SUMMARY

Title: Recommend approval for ambulance replacement for Tri-City Ambulance.

Presenter: Fire Chief Patrick Mullen

*Please check appropriate box:*

X	Government Operations (2/6/12)		Government Services
	Planning & Development		City Council
	Public Hearing		

Estimated Cost:	\$192,857.00	Budgeted:	YES	X	NO	
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If NO, please explain how item will be funded:

**Executive Summary:**

The Tri-City Ambulance Board of Directors, as part of the current Tri-City Ambulance budget, approved the purchase of a replacement ambulance at the regular meeting December 9, 2011. The purchase of a 2013 Navistar MEDTEC Ambulance AD 170 from Foster Coach Sales, Inc. replacing 2002 Ford Osage Ambulance currently stationed in St. Charles. No other bids were secured since Foster Coach is an approved contractor in the Suburban Purchasing Cooperative with the Northwest Municipal Conference; this has been the practice of Tri-City Ambulance with previous ambulance purchases.

The project bid includes the following:

- \$203,075.00 2013 Navistar MEDTEC Ambulance
- \$ - 4,000.00: Trade in 2002 Ford Osage Ambulance (St. Charles M151)
- \$ - 6,218.00: Discount for complete prepayment, would be adjusted for 50% prepayment
- \$192,857.00 Total project cost.

**Attachments:** *(please list)*

Quotation from Foster Coach Sales, Inc.

**Recommendation / Suggested Action** *(briefly explain):*

Recommend that City Council approve the replacement of an ambulance for TriCity Ambulance and purchase a 2013 Navistar MEDTEC Ambulance AD 170.

<i>For office use only:</i>	<i>Agenda Item Number: 5a</i>
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**FOSTER COACH SALES, INC.**

903 Prosperity Drive Street P.O. Box 700  
Sterling, Illinois 61081

Phone: (815) 625-3276  
(800) 369-4215  
Fax: (815) 625-7222  
Web site: www.fostercoach.com

SF00546

**QUOTATION**

TO: TRI CITY AMBULANCE  
ST. CHARLES FIRE DEPT.  
105 N. 1ST ST.  
ST. CHARLES, IL 60174

DATE: 12/02/11

ATTN: JOHN SCHULTZ

REFERENCE: NEW AMBULANCE

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below and on the reverse side hereof.

QTY.	DESCRIPTION	EACH	NET PRICE
1	2013 INTERNATIONAL 4300 CHASSIS AS PER SPECIFICATION	\$ 74,500.00	\$ 74,500.00
1	MEDTEC AMBULANCE CONVERSION PER SPECIFICATION	\$ 128,575.00	\$ 128,575.00
			\$ -----
			\$ 203,075.00
	TRADE IN OPTION Trade in 2002 Ford F450 Osage ambulance w/94, 000 miles	\$ -4,000.00	\$ -4,000.00
	PRE-PAYMENT OPTION Pre-pay complete unit upon time of order	\$ -6,218.00	\$ -6,218.00
		\$ Total	\$ 192,857.00
	ACCEPTED BY: _____		
	TITLE: _____ Date: _____		

ESTIMATED DELIVERY:  
180 DAYS AFTRRR RECEIPT OF CHASSIS

PROPOSED BY:   
STEVE FOSTER, PRESIDENT