



ST. CHARLES
SINCE 1834

AGENDA ITEM EXECUTIVE SUMMARY

Title: Waive the Bid Procedure & Accept 2012/13 Blanket Cable Quote

Presenter: Chris Minick

Please check appropriate box:

| | | | |
|-------------------------------------|--------------------------------|--------------------------|---------------------|
| <input checked="" type="checkbox"/> | Government Operations (4/2/12) | <input type="checkbox"/> | Government Services |
| <input type="checkbox"/> | Planning & Development | <input type="checkbox"/> | City Council |

| | | | | | | |
|-----------------|--------------------|-----------|-----|-------------------------------------|----|--------------------------|
| Estimated Cost: | Unknown, as Needed | Budgeted: | YES | <input checked="" type="checkbox"/> | NO | <input type="checkbox"/> |
|-----------------|--------------------|-----------|-----|-------------------------------------|----|--------------------------|

If NO, please explain how item will be funded:

Executive Summary:

HD Supply Utilities (Mattoon) supplies Okonite brand-specific cable. This is the result of negotiations with both HD Supply Utilities (distributor) and Okonite (manufacturer). All prices are based on metals' escalation invoiced at time of shipment. Our Electric Utility has standardized on Okonite EPR cable, as we not only have the tooling, splices, elbows, connectors and accessories to fit Okonite cable, but we have never experienced a problem with their cable.

Attachments: *(please list)*

2012 Quotation; HD Supply Utilities quote, Bid Waiver Form

Recommendation/Suggested Action *(briefly explain):*

Recommendation to waive the bid procedure and accept the low quotation from HD Supply for three (3) types of aluminum and four (4) types of copper cable ordered on an as needed basis throughout the Fiscal Year 2012/13.

Agenda Item Number: 6e



THE OKONITE COMPANY

QUALITY CABLES SINCE 1878

APPROX O.D. INCHES 1.305

REELS:

4 @ 2500 58X32X28 NR (REEL WIDTH 38.0)

SPECS:

CITY OF ST CHARLES UNGRD
15KV CONC NEUT.

LENGTH TOLERANCE: MINIMUM -05% MAXIMUM +05%
PRICES QUOTED HEREIN DO NOT PERMIT
EXACT LENGTHS OR REDUCED TOLERANCES,
UNLESS SPECIFICALLY NOTED.

EXCEPTION

WE OFFER OUR TRIPLE TANDEM OKOGUARD EP WITH A
SEMI-CON EP CONDUCTOR SHIELD IN LIEU OF SPECIFIED
NON-CONDUCTING STRESS CONTROL LAYER.

| | | | | | |
|-----|---------|--------------------------------------|------|-------|---------|
| 005 | 10,000' | 1/C 350 37X COPPER-SS- 220 | 2108 | 23316 | \$9402 |
| | | OKOGUARD EPR - 040 SC EPR - | | | |
| | | 29 X 14 COPPER CONC WIRES -050 | | | EXPIRES |
| | | OKOLENE PE W/3 RED STRIPES - | | | 4/30/13 |
| | | SEQ PRINT - 15KV | | | |
| | | SERIAL NUMBER = 94053 | | | |
| | | *** MINIMUM RELEASE 10000 FT. | | | |

METAL WEIGHT LBS PER 1000 FT:
COPPER 1453

SPECIAL MANUFACTURED ITEM

APPROX O.D. INCHES 1.501

OKONITE PRODUCT CODE: 140-23-3087

REELS:

4 @ 2500 72X36X36 NR (REEL WIDTH 44.0)

SPECS:

CITY OF ST CHARLES UNGRD
15KV CONC NEUT.

LENGTH TOLERANCE: MINIMUM -0% MAXIMUM +03%
PRICES QUOTED HEREIN DO NOT PERMIT
EXACT LENGTHS OR REDUCED TOLERANCES,
UNLESS SPECIFICALLY NOTED.

EXCEPTION

WE OFFER OUR TRIPLE TANDEM OKOGUARD EP WITH A
SEMI-CON EP CONDUCTOR SHIELD IN LIEU OF SPECIFIED
NON-CONDUCTING STRESS CONTROL LAYER.



THE OKONITE COMPANY

QUALITY CABLES SINCE 1878

REELS:
8 @ 2000 96X48X48 NR (REEL WIDTH 56.5)

SPECS:
CITY OF ST CHARLES 35KV
SPEC

LENGTH TOLERANCE: MINIMUM -0% MAXIMUM +05%
PRICES QUOTED HEREIN DO NOT PERMIT
EXACT LENGTHS OR REDUCED TOLERANCES,
UNLESS SPECIFICALLY NOTED.

EXCEPTION
WE OFFER OUR TRIPLE TANDEM OKOGUARD EP WITH A
SEMI-CON EP CONDUCTOR SHIELD IN LIEU OF SPECIFIED
NON-CONDUCTING STRESS CONTROL LAYER.

METAL BASE: (SEE BASIS IN ESCALATION SECTION)
COPPER 2.750000 ALUMINUM 1.350000

FOR AUTHORIZED STOCK ITEMS ONLY, REEL AND CUT CHARGES
WILL APPLY FOR LENGTHS 500 FEET OR LESS.

F.O.B. SHIPPING POINT

TERMS: NET 30 DAYS

* ATTACHED FILE ENTITLED * THE OKONITE COMPANY
* OKONITE-TERMS-AND-CONDITIONS.PDF, *
* FORM PART OF THIS QUOTATION. * BY M.J. ERION

ON SHIPMENTS 5,000 LBS. AND OVER, ORDINARY FREIGHT ALLOWED TO
DESTINATION (NEAREST FREIGHT STATION OR COMMON CARRIER DELIVERY
POINT) TO AND WITHIN ALL STATES EXCEPT ALASKA AND HAWAII.
SHIPMENTS TO THESE TWO STATES ARE FREIGHT ALLOWED TO PORT OF
EMBARKATION. ON SHIPMENTS OF LESS THAN 5,000 LBS. - NO FREIGHT
IS ALLOWED.

ESCALATION:
PRICES QUOTED HEREIN ARE THOSE IN EFFECT TODAY, AND ARE PREDICATED
ON IMMEDIATE RELEASE FOR MANUFACTURE AND SHIPMENT AS SOON AS COMP-
LETED. THESE PRICES SHALL BE ADJUSTED FOR CHANGES IN THE PRICE OF
METALS (COPPER, STEEL, LEAD, ALUMINUM), WHICH MAY OCCUR BETWEEN THE
DATE OF QUOTATION AND THE DATES SHIPMENTS ARE MADE.
ALL SUCH ADJUSTMENTS WILL BE MADE AGAINST THE NET PRICE AFTER ALL
DISCOUNTS AND WILL BE CALCULATED USING METAL WEIGHTS QUOTED HEREIN.
ORDERS RECEIVED WITHOUT CUTTING LENGTHS OR FOR SUBSEQUENT RELEASE,
SHALL BE BILLED AT PRICE IN EFFECT ON THE DAY RELEASE IS RECEIVED



THE OKONITE COMPANY

QUALITY CABLES SINCE 1878

AND SHALL BE ADJUSTED THEREAFTER FOR CHANGES IN THE PRICE OF METALS (COPPER, STEEL, LEAD, ALUMINUM), WHICH MAY OCCUR BETWEEN THE DATE OF RELEASE AND THE DATES SHIPMENTS ARE MADE.

BASIS:

COPPER: COMEX PER NY TIMES/WALL STREET JOURNAL, CURRENT MONTH SETTLE PRICE, PREVIOUS DAY CLOSING.

ALUMINUM: METALS WEEK - INGOT.

RETURNABLE REEL CHARGES MAY APPLY AS APPLICABLE.

(END OF QUOTATION)

| Item #/Description | Quantity | Wt/Ft (AL) | Wt/Ft (CU) | Base Price | Manufacturer | Delivery | Release Requirements |
|--|----------|------------|------------|------------|--------------|----------|------------------------|
| #1083 1/0 Al | 25,000' | 99 | 207 | \$2.11 | Okonite | STOCK | |
| #1084 4/0 | 50,000' | 199 | 142 | \$2.21 | Okonite | STOCK | |
| #1085 350 MCM Al | 20,000' | 329 | 231 | \$3.43 | Okonite | STOCK | |
| #1107 4/0 Cu | 2,500' | - | 884 | \$5.61 | Okonite | TBF | *10,000 FT MIN RELEASE |
| #5707 350 MCM Cu | 10,000' | - | 1453 | \$8.96 | Okonite | TBF | *10,000 FT MIN RELEASE |
| #6726 750 MCM Cu | 10,000' | - | 3127 | \$17.14 | Okonite | TBF | * 5,000 FT MIN RELEASE |
| #7082 1000 MCM Cu | | | 4158 | \$22.78 | Okonite | TBF | *16,000 FT MIN RELEASE |
| HD SUPPLY UTILITIES, LTD | | | | | | | |
| COMPANY | | | | | | | |
| 1100 OLD STATE ROAD | | | | | | | |
| ADDRESS | | | | | | | |
| MATTCON, IL 61938 | | | | | | | |
| CITY, STATE, ZIP | | | | | | | |
| PRICING IS VALID FOR SHIPMENTS FROM 05/01/12 THROUGH | | | | | | | |
| 04/30/13, SUBJECT TO METALS ESCALATION/DE-ESCALATION | | | | | | | |
| METALS BASES: AL @ 1.35; CU @ 2.75 | | | | | | | |
| <i>Susie Titus</i> 3-6-12 HD Supply Utilities, Ltd. SIGNATURE | | | | | | | |
| SUSIE TITUS | | | | | | | |
| PRINTED NAME | | | | | | | |

REQUEST FOR WAIVING BID PROCEDURE

We request the City Council to waive the bid procedure and accept the quotation (requiring two-thirds City Council vote) submitted by:

HD Supply Utilities, Ltd.
Mattson, IL

For the purchase of: Cable

At a cost not to exceed: as needed

Reason for the request to waive the bid procedure: This company supplies Okonite brand specific cable. Old Electric Utility has never experienced a problem with their cable.

Other Quotations Received: _____

Date: 3/23/12
Requested by: Mike Shortall (cb)

Department Director: _____

Purchasing Manager: _____

THIS REQUEST FORM MUST BE SIGNED BY ALL PARTIES PRIOR TO REQUESTING COMMITTEE APPROVAL FOR WAIVING OF THE BID PROCEDURE. REQUESTS FORWARDED DIRECTLY TO THE CITY COUNCIL (AND BYPASSING COMMITTEE) MUST BE SIGNED BY ALL PARTIES PRIOR TO REQUESTING CITY COUNCIL APPROVAL. SUCH REQUESTS ARE TO BE OF AN EMERGENCY NATURE WHERE TIME IS OF THE ESSENCE.