



**ST. CHARLES**  
SINCE 1834

### AGENDA ITEM EXECUTIVE SUMMARY

Title: Recommendation to award the bid for the purchase of two 2012 Ford Escapes to Zimmerman Ford

Presenter: Chief Mullen

*Please check appropriate box:*

<input checked="" type="checkbox"/>	Government Operations	<input type="checkbox"/>	Government Services
<input type="checkbox"/>	Planning & Development	<input type="checkbox"/>	City Council

Estimated Cost:	\$47,134	Budgeted:	YES	<input checked="" type="checkbox"/>	NO	<input type="checkbox"/>
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If NO, please explain how item will be funded:

**Executive Summary:**

The Fire Department desires to replace the three current vehicles assigned to the Fire Prevention Bureau with two Ford Escapes. Only two vehicles are necessary as only two positions exist within the Bureau at this time. The vehicles being replaced include a 1994 Chevy Caprice (#1772), a 1999 Crown Victoria (#1731) and a 2000 Crown Victoria (#1928). The vehicles meet the criteria for replacement utilizing the City policy and the purchase of Ford Escapes has been approved by the Fleet Management Committee.

The Purchasing Department obtained bid information utilizing the same specifications recently employed by the Police Department. Bids were solicited from Zimmerman Ford, Fair Oaks Ford and Bob Rohrman Ford. Bob Rohrman did not respond after initially indicating that they had interest. Zimmerman Ford was the low bidder at \$23,567 each. The vehicles are currently in stock and available.

**Attachments:** *(please list)*

Quote from Zimmerman Ford and Fair Oaks Ford.

**Recommendation / Suggested Action** *(briefly explain):*

Recommendation to award the bid for the purchase of two 2012 Ford Escapes to Zimmerman Ford in the amount of \$47,134.

*For office use only:*

*Agenda Item Number:* 4a



[Print window sticker](#)



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

**ESCAPE**

2012 XLT 4WD  
2.5L I4 ENGINE  
6-SPEED AUTO TRANSMISSION

VIN 1FMCU9D77CK C38090

**Exterior**

INGOT SILVER METALLIC

**Interior**

CHARCOALPREM CLOTH BUCKET SEATS

Standard Equipment INCLUDED AT NO EXTRA CHARGE

**EXTERIOR**

16" ALUMINUM WHEELS  
AUTO HEADLAMPS  
GRILLE - 3-BAR, CHROME  
FOG LAMPS  
MANUAL FOLD POWER MIRRORS  
BLIND SPOT MIRRORS

**INTERIOR**

POWER DRIV SEAT - 6-WAY  
LEATHER WRAPPED STR WHEEL  
W/CRUISE AND AUDIO CONTR  
PREM CLOTH BCKT FRT SEATS

**FUNCTIONAL**

EASYFUEL CAPLESS FILLER  
1-TOUCH DOWN DRIVER WINDOW  
AM/FM CD/MP3/SAT CAPABL  
W/ AUD INPUT JACK  
ELECTROCHROMIC MIRROR  
MESSAGE CENTER  
SIRIUS SAT SVC N/A AK&HI  
MYKEY  
REMOTE KEYLESS ENTRY  
PWR LOCKS, MIRRORS, WINDWS  
ELECTRONIC PWR ASST STEER

**SAFETY/SECURITY**

SECURICODE KEYLESS KEYPAD  
4-WHEEL ABS  
ADVANCETRAC WITH RSC  
ILLUMINATED ENTRY  
AIRBAGS - SAFETY CANOPY  
SECURILOCK PASS ANTI THEFT  
AIRBAGS - SIDE AIR CURTAIN  
DRIVER/PASSENGER AIR BAGS

**WARRANTY**

3YR/36,000 BUMPER / BUMPER  
5YR/60,000 POWERTRAIN  
5YR/60,000 ROADSIDE ASSIST

Price Information

Included on this Vehicle  
EQUIPMENT GROUP 200A

Optional Equipment

2012 MODEL YEAR  
INGOT SILVER METALLIC  
CHARCOAL PREM CLOTH SEATS

2.5L I4 ENGINE  
6-SPEED AUTO TRANSMISSION  
P235/70R16 A/S OWL TIRES  
SYNC VOICE ACTIVATED SYSTEMS  
SYNC EQUIPMENT GROUP  
FRONT LICENSE PLATE BRACKET

395

**BASE PRICE**

**\$26,620**

TOTAL VEHICLE & OPTIONS  
DESTINATION & DELIVERY

27,015  
825

**TOTAL MSRP**

**\$27,840**

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".



Estimated Annual  
Fuel Cost: \$ 2,414

CITY MPG  
**020**  
HIGHWAY MPG  
**027**

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 16 and 24 mpg in the city and between 22 and \_ mpg on the highway.  
For Comparison Shopping all vehicles classified as \_ have been issued mileage ratings from \_ to \_ mpg city and \_ to \_ mpg highway.



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at [www.Ford-ESP.com](http://www.Ford-ESP.com).



PAUL LITWICKI SALES

Fair Oaks Ford-Lincoln  
2055 W Ogden at Ricker  
Naperville, IL 60563  
PH 630-355-8140  
FAX 630-388-6658  
[www.fairoaksford-lincoln.com](http://www.fairoaksford-lincoln.com)

Fair Oaks  
1351 E Ogden at Napor  
Naperville, IL 60563  
PH 630-357-7100  
FAX 630-355-4358

**\$2500 IN REBATES APPLIED**

**PRICES DO NOT INCLUDE  
TAXES, TITLE, OR PLATES**

**\$ 24186.38 PER UNIT**