



ST. CHARLES  
SINCE 1834

## AGENDA ITEM EXECUTIVE SUMMARY

Title: Recommendation to Approve Ambulance Replacement for Tri-City Ambulance

Presenter: Fire Chief Patrick Mullen

*Please check appropriate box:*

<input type="checkbox"/>	Government Operations	<input checked="" type="checkbox"/>	Government Services 10.22.12
<input type="checkbox"/>	Planning & Development	<input type="checkbox"/>	City Council
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	

Estimated Cost:	\$160,873	Budgeted:	<input type="checkbox"/> YES	<input checked="" type="checkbox"/> X	<input type="checkbox"/> NO	
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If NO, please explain how item will be funded:

### Executive Summary:

The Tri-City Ambulance Board of Directors, as part of the current Tri-City Ambulance budget, approved the purchase of a 2012 Ford MEDTEC Ambulance F-450 (demo unit) from Foster Coach Sales, Inc. at the regular meeting on September 21, 2012. The new ambulance will replace the ambulance currently stationed in Geneva (M-252). The ambulance being replaced is a 2001 Taylormade F450 (M-252).

No other bids were secured since Foster Coach is an approved contractor in the Suburban Purchasing Cooperative with the Northwest Municipal Conference; this has been the practice of Tri-City Ambulance with previous ambulance purchases.

The project bid includes the following:

**\$164,288: 2012 Ford F450 MEDTEC Ambulance**  
**\$ 9,085: Additional items (See Quote).**  
**\$ - 4,500: Trade in 2001 Taylormade F450 Ambulance (Geneva M-252).**  
**\$ - 4,000: GPC Discount**  
**\$ - 4,000: Demo Discount**  
**\$160,873 : Total project cost.**

**Attachments:** *(please list)*

Quote from Foster Coach Inc.

**Recommendation / Suggested Action** *(briefly explain):*

Staff recommends approval of award of the bid to Foster Coach for the purchase of a 2012 Ford F450 Medtec Ambulance in the amount of \$160,873.

*For office use only:*

*Agenda Item Number: 5.a*

**VEHICLE INVOICE**

**FOSTER COACH SALES, INC.**

**№ 10730**

Box 700 903 Prosperity Drive  
Sterling, Illinois 61081

(815) 625-3276  
(800) 369-4215  
FAX (815) 625-7222

SOLD TO Tri City Ambulance  
ADDRESS St. Charles Fire Dept  
105 N 1st St  
St. Charles, IL 60174

DATE 9/24/12

SALESMAN: P.J. Foster

NO INSURANCE WITH THIS TRANSACTION

MAKE	YEAR	MODEL	BODY STYLE	NEW OR USED
Ford	2012	Medtec	Ambulance	New
SERIAL NO.				

PRICE OF UNIT	\$164,288.00
Ford GPC Disc-	-4,000.00
Demo Disc.-	-4,000.00
Add'l items	9,085.00
TRADE IN TYPE SERIAL NO.	-4,500.00
DIFFERENCE SALES TAX	
TITLE	
LICENSE	
<b>TOTAL CASH PRICE</b>	<b>\$160,873.00</b>
SETTLEMENT:	
PREPAYMENT	
CASH ON DELIVERY	
PREPAYMENT CREDITS	
<b>TOTAL</b>	<b>\$160,873.00</b>

Base Price: \$164,288.00  
 Ford GPC Discount: -4,000.00  
 Demo Discount: -4,000.00  
 Trade-in: 2001 Taylormade F450 with approx. 54,000 miles -4,500.00  
 Additional items:  
 Repaint cab roof of chassis: 930.00  
 Install chevron on entire rear of ambulance & bottom panels of entry doors-3M diamond grade reflective tape with red/yellow green color: 2,475.00  
 Install Opticom-Opticom brand (GTT): 885.00  
 Install 3 power points in cab console-12 volt: 245.00  
 2 12v power points in D4: 150.00  
 Air horn cut-off wired to emergency master switch: 50.00  
 Install Stainless steel edges P1/CS/P5: 225.00  
 Lettering & Striping/includes Geneva logo on front compartment door on each side: 2,100.00  
 Vanner inverter 1000 Watt: 1,385.00  
 12v outlet in notebook slot: 115.00  
 Install 125v outlet in upper als cabinet: 200.00  
 Install 1 glove box holder on driver & passenger doors: 325.00