



## AGENDA ITEM EXECUTIVE SUMMARY

**Title:** Recommendation to Approve the Award of Contract to Foster Coach for Upgrade of Ambulance for Tri-City Ambulance

**Presenter:** Acting Fire Chief Joe Schelstreet

*Please check appropriate box:*

<input checked="" type="checkbox"/>	Government Operations	X	Government Services 06.24.13
<input type="checkbox"/>	Planning & Development		City Council
<input type="checkbox"/>	Public Hearing		

Estimated Cost:	\$ 37,106.70	Budgeted:	YES	X	NO
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If NO, please explain how item will be funded:

**Executive Summary:**

The Tri-City Ambulance Board of Directors, as part of the current Tri-City Ambulance budget, approved the upgrade of a reserve ambulance as a bariatric unit at the regular meeting June 7, 2013. The upgrade includes the purchase of a power cot and a power lift unit. The upgraded ambulance is the reserve unit housed in Geneva and would be available for use by any of the Tri-City Ambulance Service agencies. That unit was chosen because it is in the best condition of all reserve ambulances and would be centrally located.

The project bid includes the following:

\$ 14,899.20 Stryker Power Cot

\$ 20,357.50 Stryker Power Load Unit

\$ 1,850.00 Foster Coach installation

\$ 37,106.70 Total project cost

**Attachments:** *(please list)*

Quote from Foster Coach

**Recommendation / Suggested Action** *(briefly explain):*

Recommendation to approve the award of contract to Foster Coach for upgrade of ambulance for Tri-City Ambulance.

*For office use only:*

*Agenda Item Number: 6.a*

Melissa Martz  
melissa.martz@stryker.com  
1-800-327-0770

3800 E Centre Ave  
Portage, MI 49002  
MedicalCustomerService@Stryker.com

Thank You for your interest in Stryker equipment. Please see below for details. If you have any questions, please contact your local Sales Representative.

**Shipping Address:**

1161279  
TRI CITY AMB- CITY OF ST CHARLES  
2 E MAIN ST  
ST CHARLES, IL 60174

**Billing Address:**

1161279  
TRI CITY AMB- CITY OF ST CHARLES  
2 E MAIN ST  
ST CHARLES, IL 60174

**Quote #:** 2916599  
**Quote Date:** 03/22/2013  
**PO #:** TRI-CITY  
**Reference Field:** Tri-City

**Quote Type:** STANDARD QUOTE  
**Quote Total:** \$35,256.70  
**Tax:** \$0.00  
**Total including Tax:** \$35,256.70

Line #	Quantity Ordered	Item Description	Item #	Unit Price	Extended Price	Item Comments
<b>1.00</b>	<b>1</b>	<b>POWER PRO</b>	<b>6506000000</b>	<b>\$14,899.20</b>	<b>\$14,899.20</b>	
	<b>Quantity</b>	<b>Description</b>	<b>Item#</b>	<b>Unit Price</b>	<b>Extended Price</b>	
	1	POWER PRO	6506000000	\$14,899.20	\$14,899.20	
	1	Dual Wheel Lock	6086602010	\$0.00	\$0.00	
	1	PR Cot Retaining Post	6085033000	\$0.00	\$0.00	
	1	STANDARD COMPONENT 6506PWR PRO	6506026000	\$0.00	\$0.00	
	1	SIDERAIL OPTION	6506031000	\$0.00	\$0.00	
	1	NO RUNNER	0054200994	\$0.00	\$0.00	
	1	Equipment Hook	6500147000	\$0.00	\$0.00	
	1	Power-LOAD Compatible Option	6506127000	\$0.00	\$0.00	
	1	3 Stage IV Pole PR Option	6500315000	\$0.00	\$0.00	
	1	Knee-Gatch/Trendelenburg	6500082000	\$0.00	\$0.00	
	1	Head End Oxygen Bottle Holder	6085046000	\$0.00	\$0.00	
	1	Pocketed Back Rest Pouch	6500130000	\$0.00	\$0.00	
	1	Head End Storage Flat	6500128000	\$0.00	\$0.00	
	1	English Operator Manual	6506600000	\$0.00	\$0.00	
	1	1 Charger,2 SMRT Batteries,12VAuto SMRT Battery Domestic	6500027000	\$0.00	\$0.00	
	1	J Hook	6092036018	\$0.00	\$0.00	
	1	G-Rated Mattress	6506034000	\$0.00	\$0.00	
	1	STEER LOCK OPTION	6506038000	\$0.00	\$0.00	
	1	3 YR X-FRAME POWERTRAIN WRRNTY	7777881669	\$0.00	\$0.00	
	1	2 YR BUMPER TO BUMPER WARRANTY	7777881670	\$0.00	\$0.00	
	1	DOMESTIC SHIPPING OPTION	0054030000	\$0.00	\$0.00	
<b>2.00</b>	<b>1</b>	<b>POWER LOAD</b>	<b>6390000000</b>	<b>\$20,357.50</b>	<b>\$20,357.50</b>	
	<b>Quantity</b>	<b>Description</b>	<b>Item#</b>	<b>Unit Price</b>	<b>Extended Price</b>	
	1	POWER LOAD	6390000000	\$20,357.50	\$20,357.50	
	1	STANDARD COMP 6390 POWER LOAD	6390026000	\$0.00	\$0.00	
	1	English Operator Manual	6390600000	\$0.00	\$0.00	
	1	1 year parts, labor & travel	7777881660	\$0.00	\$0.00	

Signature: \_\_\_\_\_ Title/Position: \_\_\_\_\_ Date: \_\_\_\_\_

Please remit payment to: Stryker Sales Corporation P.O. Box 93308, Chicago, IL 60673-3308. All standard mattresses meet CAL T.B. 117. Fire Barrier proves compliance with CAL T.B. 129 and NFPA Life Safety Code 101. Terms: Net 30 days. Terms are FOB Origin with all shipping and insurance costs prepaid by Stryker and invoiced to Customer. Cancellation of orders must be received 30 days prior to the agreed upon delivery date otherwise 25% restocking fee will apply.

**FOSTER COACH SALES, INC.**

903 Prosperity Drive P.O. Box 700  
Sterling, Illinois 61081

AF00623

Phone: (815) 625-3276

(800) 369-4215

Fax: (815) 625-7222

Web site: [www.fostercoach.com](http://www.fostercoach.com)**QUOTATION**

TO: TRI CITY AMBULANCE  
1112 NORTH RIVERSIDE  
ST CHARLES, IL 60174

DATE: 03/26/13

ATTN: JOHN SHULTZ

REFERENCE: POWER LOAD INSTALL

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below and on the reverse side hereof.

QTY.	DESCRIPTION	EACH	NET PRICE
1	LABOR AND MATERIAL TO INSTALL THE STRYKER POWER LOAD SYSTEM IN EXISTING UNIT	\$ 1,800.00	\$ 1,850.00
		Total	\$ 1,850.00
ACCEPTED BY: _____			
TITLE: _____ Date: _____			

ESTIMATED DELIVERY:

PROPOSED BY: \_\_\_\_\_  
ANDREW FOSTER, VICE PRESIDENT