AGENDA ITEM EXECUTIVE SUMMARY Title: Recommendation to Approve Award of Contract to Foster Coach for Purchase of Ambulance Replacement for Tri-City Ambulance Presenter: Acting Fire Chief Joe Schelstreet SINCE 1834 *Please check appropriate box:* **Government Operations** X Government Services 06.24.13 City Council Planning & Development **Public Hearing** Estimated Cost: \$226,649.00 Budgeted: YES X NO If NO, please explain how item will be funded: **Executive Summary:** The Tri-City Ambulance Board of Directors, as part of the current Tri-City Ambulance budget, approved the purchase of a replacement ambulance at the regular meeting June 7, 2013. The purchase of a 2014 Navistar Horton Ambulance from Foster Coach Sales, Inc. replacing 2006 Ford F450 Ambulance currently stationed in St. Charles. No other bids were secured since Foster Coach is an approved contractor in the Suburban Purchasing Cooperative with the Northwest Municipal Conference; this has been the practice of Tri-City Ambulance with previous ambulance purchases. The project bid includes the following: \$226,482.00 2014 Navistar Horton Ambulance \$ 10,000.00 Trade in 2002 Ford Osage Ambulance (St. Charles M151) \$ -4,467.00 Discount for complete prepayment \$ 1,698.00 Performance Bond \$ 12,936.00 Power Cot \$226,649.00 Total project cost **Attachments:** (please list) Quote from Foster Coach **Recommendation / Suggested Action** (briefly explain):

Recommendation to approve award of contract to Foster Coach for purchase of Ambulance

For office use only: Agenda Item Number: 6.b

Replacement for Tri-City Ambulance.

FOSTER COACH SALES, INC.

903 Prosperity Drive Street P.O. Box 700 Sterling, Illinois 61081

Phone: (815) 625-3276

(800) 369-4215 (815) 625-7222

Web site: www.fostercoach.com

PF00544

QUOTATION

TO:

Fax:

St Charles Fire Department 112 N Riverside Avenue St Charles, IL 60174

DATE:

05/22/13

ATTN: John Schultz

REFERENCE: New Ambulance

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below and on the reverse side hereof.

QTY.	DESCRIPTION	EACH	NET PRICE
1	2014 INTERNATIONAL 4300 CHASSIS BUILT ON A HORTON MODEL 623 PER CUSTOMER SPECIFICATION STRYKER POWER PRO 6506 POWER COT AND ACCESSORIES	\$ 226,482.00 \$ 12,936.00	\$ 226,482.00 \$ 12,936.00
	OPTIONS: PREPAYMENT DISCOUNT ON AMBULANCE PERFORMANCE BOND FOR AMBULANCE TRADE IN OF 06 FORD F450 MEDTEC W/ APPROX 114K MILES	\$ -4,467.00 \$ 1,698.00 \$ -10,000.00	\$ -4,467.00 \$ 1,698.00 \$ -10,000.00
	TOTAL		\$ \$ 226,649.00
	ACCEPTED BY:	\$ Total	\$ 226,649.00
	TITLE: Date:		
		6/	

ESTIMATED DELIVERY:

180 days after receipt of chassis

PROPOSED BY:

P.J. FOSTER, VICE PRESIDENT OF SALES