



ST. CHARLES  
SINCE 1834

### AGENDA ITEM EXECUTIVE SUMMARY

Title:	Recommendation to Approve the Low Illinois State Contract Bid for 2013/14 Rock Salt Purchase at \$55.51/ton from Cargill Salt (North Olmsted, Ohio)
Presenter:	Mike Shortall

*Please check appropriate box:*

<input checked="" type="checkbox"/>	Government Operations (10/21/13)	<input type="checkbox"/>	Government Services
<input type="checkbox"/>	Planning & Development	<input type="checkbox"/>	City Council

Estimated Cost:	\$66,612	Budgeted:	YES	<input checked="" type="checkbox"/>	NO	<input type="checkbox"/>
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If NO, please explain how item will be funded:

**Executive Summary:**

The following results are for the State of Illinois rock salt bid of which we are a part, via the Joint Purchasing Agreement:

Low bidder is Cargill Salt, 24950 Country Club Boulevard, #450, North Olmsted, OH 44070, at a cost of \$55.51/ton.

The criteria is similar that we order 1,000 tons but are obligated to receive only 80% of that total or 800 tons. However, in the event of a severe winter, the supplier is obligated to supply us with 120% of our order or 1,200 tons. The State of Illinois has required the supplier to stockpile 100% of all salt required in northern Illinois by December 1. Also, we are entitled to retain \$.20/ton for any salt ordered but not delivered within seven (7) calendar days from the date of order, for all orders placed between November 1, 2013, and April 1, 2014.

Here are per ton costs of rock salt over the past several years:

2014: \$55.51	2013:\$59.87
2012: 59.87	2011: 59.87
2010: 59.12	2009: 59.12
2008: 54.47	2007: 41.97
2006: 38.46	2005: 36.64.

**Attachments:** *(please list)*

**Recommendation/Suggested Action** *(briefly explain):*

Recommendation to approve the low Illinois State contract bid for 2013/14 rock salt purchase at \$55.51/ton from Cargill Salt (North Olmsted, Ohio).

*For office use only:*

*Agenda Item Number: 6a*