



ST. CHARLES
SINCE 1834

AGENDA ITEM EXECUTIVE SUMMARY

Title: Recommendation to Approve Purchase Order with Cummins NPower, LLC for City Generator Maintenance Services

Presenter: Tom Bruhl

Please check appropriate box:

<input type="checkbox"/>	Government Operations	<input checked="" type="checkbox"/>	Government Services 08.25.14
<input type="checkbox"/>	Planning & Development	<input type="checkbox"/>	City Council
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	

Estimated Cost:	\$58,859.28	Budgeted:	YES	<input checked="" type="checkbox"/>	NO	<input type="checkbox"/>
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If NO, please explain how item will be funded:

Executive Summary:

Purchasing went out for bids for a qualified firm to perform routine maintenance on the various standby generators throughout the City, and received five responses. Due to the nature of this highly technical service, quality and experience are highly evaluated components of the bid. Evaluation of the response from the apparent low bidder resulted in disqualification of their proposal based on failure to provide certifications for their technicians, less than adequate references, and pricing irregularities. The next lowest bidder, Cummins NPower, whose proposal was approximately \$5,600 more, provided a response that met critical criteria. The City has experience with this vendor from previous generator maintenance contracts. The bid and proposal were based on a three year agreement and Cummins NPower has offered favorable terms for a three year agreement. This critical service benefits from longer term agreements, where the vendor becomes familiar with our generators, our processes, and our procedures and we are requesting approval of a three year deal.

Attachments: *(please list)*

Bid Tab

Recommendation / Suggested Action *(briefly explain):*

Recommendation to approve three year contract and approve purchase order for Fiscal Year 2014/2015 to Cummins NPower in the amount of \$58,859.28.

For office use only:

Agenda Item Number: 6.e

City of St. Charles
Generator 2014 PM Proposals

August 8, 2014

Specification 140804 4-Aug-14 Shall Provide	Dreisilker 352 Roosevelt Road Glen Ellyn, IL 60137-5692 Keith Osmondson	Cummins NPower, LLC 7145 Santa Fe Drive Hodgkins, Il. 60525 708-579-9222 708-482-6455	Illini Power Products 444 Randy Road Carol Stream, Il. 60188 Chris M. Rizzo	Patten CAT 615 W. Lake Street Elmhurst, Il. 60126 630-279-4400 24 hour service	Steiner Electric Company Powertron Division www.steinerelectric.com 1250 Touhy Avenue Elk Grove Village, Il. 60007	INVITED TO BID BUT DID NOT PARTICIPATE IN MANDATORY JOBSITE WALKDOWN
Skilled Personnel 1.01	Unacceptable Response	"factory trained and certified"	trained and certified			Dan Marr Marr Electric 3320 Renard Lane St. Charles, IL 60175 Direct: 630.885.8872
References 1.02	Unacceptable Response	Plainfield - 13 gens Wescom 911 -2 gens Kelloggs Co - 3 gens	Village of Woodridge City of Naperville Kane County			
Mandatory Jobsite Walkdown 1.03	Keith Osmondson Bill True	Jeff Dudas	Jake Brown	Fraser Sample	Tom Zapp	
Response 4-hours 3.0	Respond to location within 2-hr	Response within 1-hr Dispatch within 4-hours	acceptable Response			Pure Power 611 Landwehr Rd. Northbrook, IL 60062 Steve Pichman
24/7 Telephone Support 3.0	acceptable Response	acceptable Response	acceptable Response			
Response Procedures 3.0	acceptable Response	Life safety (hospitals, stock) Emergency facilities	acceptable Response			
Inspection Template 3.0	To Be Provided	To Be Provided	Provided			The Flolo Corporation 501 Stevenson Dr. South Elgin, IL 60177
Load Bank Available 3.01	acceptable Response	acceptable Response	acceptable Response			
no additional travel costs 3.02	acceptable Response	Exception milage is charged every job	acceptable Response			Inland Power Group 210 Alexandra Way Carol Stream, Illinois 60188 Tel: 630.871.1111 Fax: 630.871.8997
wear and tear items 3.03	Exception unable to comply	Exception charged for replacement	Exception quoted for approval			
Labor Rate Straight 3.05	\$100.00	\$129.50	\$126.00	\$144.00	\$140.00	
Overtime 3.05	\$150.00	\$191.50	\$189.00	\$216.00	\$180.00	
Sunday/Hoilday Charges 3.05	\$200.00	\$231.00	\$289.00	\$288.00	\$240.00	
Individual Unit Pricing 4.09	Totaled \$48,615.00	Totaled \$58,859.28	Totaled \$61,470.17	Totaled \$72,750.00	Totaled \$51,560.00	
Replacement Part Guarantee 8.0	acceptable Response	Exception 90-day not 1-year	Exception 90-day not 1-year			
2014/2015 Fuel test charge	\$95.00 ea	not provided	\$170.00 ea	\$225.00	\$150.00	
2014/15 Coolant test charge	\$39.00 ea	not provided	\$65.00 ea	\$43.00	\$55.00	
	\$53,229.00	\$58,859.28	\$61,740.17	\$72,750.00	\$73,800.00	