

 <p>ST. CHARLES S I N C E 1 8 3 4</p>	AGENDA ITEM EXECUTIVE SUMMARY						
	Title:	Presentation of a Recommendation by Mayor Rogina to Appoint Mr. Dan Frio to the St. Charles Plan Commission					
	Presenter:	Mayor Rogina					
Please check appropriate box:							
	Government Operations				Government Services		
	Planning & Development			X	City Council (5/18/15)		
Estimated Cost:	N/A			Budgeted:	YES		NO
If NO, please explain how item will be funded:							
Executive Summary:							
<p>By virtue of this memorandum I request your favorable consideration to appoint the following recommendation to the St. Charles Plan Commission:</p> <p>Mr. Dan Frio, 816 Steeplechase Court, St. Charles brings a good background of professional business experience in retail business and will be good asset this commission. Mr. Frio will fill the vacancy on the Plan Commission with a term expiration of 4/30/18.</p>							
Attachments: (please list)							
Bio							
Recommendation / Suggested Action (briefly explain):							
Presentation of a recommendation by Mayor Rogina to appoint Mr. Dan Frio to the St. Charles Plan Commission.							
For office use only:	Agenda Item Number: IA						

Dan Frio

12/8/2014



OBJECTIVES

An opportunity to help my Community

EDUCATION

West Virginia University
1998

Bachelors Finance & Economics

EXPERIENCE

VP | Mercantile Mortgage
1990 - 2007

Responsible for offices from Michigan to Arizona: Focusing on both Wholesale and Retail Business. Production in excess of \$40 Million a month in volume. Responsible for opening offices and production in both Conforming and subprime mortgage origination. Hire, train and oversee management, Loan officers, processing, underwriting and funding of loans

National Sales Manager Accredited Home Mortgage

2007-2008

Managed a Team of 25 National Account Executives and 12 Operations staff. Production in excess of \$50 Million a Month

Branch Owner Inlanta Mortgage

2008-2011

Opened my own branch under Inlanta Mortgage. Producing Owner with personal production of over \$3 million a month. Managed 15 loan officers,

processing staff ranging from 4-6. Branch volume in excess of \$5 million a month.

Sr Loan Consultant Premier Financial Services Inc

2011-Present

Originate over \$3 million in monthly production. Maintain social media (website, LinkedIn, Facebook, 2 Blogs, Twitter). Place clients with the best Mortgage package in the market based on interest rate and costs. Maintain relations with Investors, Realtors, Financial Planners, Attorneys and media clients.

SKILLS

- ☐ Radio personality on AM 1160 and 90.1 Moody Radio
- ☐ St Charles IL Chamber member
- ☐ St Charles Chamber legislative Committee