AGENDA CITY OF ST. CHARLES LIQUOR CONTROL COMMISSION MEETING

MONDAY, MAY 18, 2015 CITY COUNCIL CHAMBERS @ 4:30 PM 2 E MAIN STREET

- 1. Call to Order.
- 2. Roll Call.
- 3. Motion to accept and place on file minutes of the Liquor Control Commission meeting held on March 16, 2015.
- 4. Recommendation to approve a proposal for a Class D7 (non-for-profit) liquor license for Steel Beam Theatre located at 111W Main Street, St. Charles.
- 5. Recommendation to approve a proposal for a Class F-1 BYOB liquor license for E&S Fish Company located at 311 North 2nd Street, Ste. 103, St. Charles.
- 6. Recommendation to approve a proposal for a Class F-1 BYOB liquor license for Liu Brothers Bistro located at 1554 E Main Street, St. Charles.
- 7. Recommendation to approve a proposal for a Class F-2 BYOB liquor license and tobacco license for LaVita Cigar Inc. located at 2015 Dean Street, Unit 4, St. Charles.
- 8. Recommendation to approve a proposal for a Class B liquor license for The Finery Blacksmith to be located at 305 W Main Street, St. Charles (former The Copper Fox).
- 9. Recommendation to approve a proposal for Class A1 liquor license and tobacco license for Depot Liquor 2 to be located at 310 S Third Street (former St. Charles Mini-Mart).
- 10. Recommendation to approve a proposal for a standard Class B liquor license for Tiscareno Enterprises, Inc. d/b/a Gina's Subs & Pizza located at 2770 E Main Street (new owner).
- 11. Recommendation to approve proposals for nine new Massage Establishment licenses for the following business locations:
 - Shangri-La 2015 Dean Street, Ste. 7A
 - X-Sport Fitness 238 N Randall Road
 - Hong Da Spa 1550 E Main Street
 - Massage World 2460 W Main Street

- U-Spa 615 S Randall Road, Ste. 100
- Best Massage 2774 E Main Street
- Oriental Massage, Inc. 2075 Prairie Street
- Lotus Spa 1700 Lincoln Highway
- Spa Vargas Wellness 4051 E Main Street
- 12. Other Business.
- 13. Executive Session (5 ILCS 120/2 (c)(4)).
- 14. Adjournment.

MINUTES CITY OF ST. CHARLES, IL LIQUOR CONTROL COMMISSION MEETING MONDAY, MARCH 16, 2015

1. Call to Order.

The meeting was convened by Liquor Commissioner Rogina at 4:30 p.m.

2. Roll Call

Members Present: Liquor Commissioner Rogina, Robert Gehm, Ald. Payleitner, Ald. Lewis, and Chuck Amenta

Absent:

Others Present: Mark Koenen, Atty. John McGuirk, Police Chief Keegan, and Tina Nilles

3. Motion to accept and place on file minutes of the Liquor Control Commission meeting held on February 17, 2015.

Motion by Mr. Gehm second by Ald. Amenta to accept and place on file minutes of the Liquor Control Commission meeting held on February 17, 2015 with requested amendment by Ald. Payleitner.

Ald. Payleitner: On page 7 change sentence to read "I think it's up to us, as a commission, to use our discretion to determine if a person needs alcohol to enhance their business."

Voice Vote: Ayes: Unanimous; Nays: None. Chrmn. Rogina did not vote as Chairman. Motion carried.

4. Discussion of a proposal for a Class B liquor license for Shima's Sushi to be located at 2400 E Main Street, St. Charles (former Sushi Yama Restaurant).

Chrmn. Rogina: The documents speak for themselves and I ask the owner to come forward.

Nobuo Kotake: I am representing for Mr. Tadashi who owns the restaurant in Campton Hills called Shima's Sushi who opened there 3 years ago. We found that a restaurant in St. Charles closed (Sushi Yama) and we are going forward to open Shima's Sushi there as well. It will be a family base restaurant very similar to the one in Campton Hills. I will be working the lunch crowd business and Mr. Tobashi will handle the dinner business. In the future, we are looking to expand our menu to pizza/hamburgers to cater to children who come in with family that do not want to eat sushi. It may give children a good experience to try something different while they have their pizza.

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Chrmn. Rogina: I have eaten at Shima's Sushi at Campton Hills which is very good and am glad to have your business come to St. Charles.

Ald. Lewis: On his application he has marked he has done business in St. Charles – should that be corrected?

Chrmn. Rogina: Yes that will be corrected before moving onto committee as this current business is in Campton Hills.

Ald. Lewis: Do you have a holding bar in this restaurant?

Mr. Notake: It is just a small service bar.

Chief Keegan: Shima's Sushi's paperwork is in order and I visited the site in Campton Hills. That is a well-run establishment and I recommend moving this forward to committee.

Motion by Mr. Amenta, second by Ald. Payleitner to recommend a Class B liquor license for Shima's Sushi to be located at 2400 E Main Street, St. Charles (former Sushi Yama Restaurant) to go before committee/council.

Roll Call: Ayes: Gehm, Payleitner, Amenta, Lewis; Nays: None. Chrmn. Rogina did not vote as Chairman. Motion carried.

5. Discussion of a proposal for a Class B liquor license for Salsa Verde to be located at 1850 Lincoln Highway.

Mr. Arechiga and brother, 1850 Lincoln Highway, St. Charles: Our business has been here in the community for a year now and our clientele keeps asking when are we going to have margaritas and beer and that's what brings us here today. We want to add that option to our patrons. We are a very family oriented restaurant. We open at 11:00 a.m. and close at 9:00 p.m. daily.

Chrmn. Rogina: Again, another good restaurant here in St. Charles and recently won a Chamber Image Community Award.

Mr. Arechiga: Yes we are grateful for that and like being in St. Charles.

Chrmn. Rogina: As for the Class B liquor they are specifying they are interested in bottle beer and margaritas.

Ald. Lewis: My concern is that even though you want only beer and margaritas, you are going to get a full blown liquor license that is good until midnight. It covers all aspects of what you want to do and you have a drive-through window. We have one other establishment in town with a drive-through which is Portillo's and they sell only beer and they are a B license.

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Tina: A Class B license allows a business to have a full range of alcohol, beer, and wine and it's that business choice to sell whatever they want.

Mr. Arechiga: We would like to have this license just to have that option. We don't have a bar in our restaurant. We want the option to sell beer and margaritas only and not complicate our menu with more.

Ald. Lewis: You are somewhat of a fast food restaurant, people come up and order, wait for their number and food to be called to pick up their order.

Mr. Arechiga: At our other locations it works that you order a margarita or a beer and serve it to them; very simple process.

Ald. Lewis: There has to be someone 21 years of age to serve?

Mr. Arechiga: Yes. We are family owned and all BASSET certified.

Ald. Lewis: Explain the operation of your Yorkville restaurant?

Mr. Arechiga: We've been open there since 2012. We are not a stand-alone building. We are located in a strip mall and don't have a drive-through. When a patron's food/drinks are ready, their number is called and they pick up their food at the counter window.

Chrmn. Rogina: You mentioned Portillo's and they have a B license – I'm intrigued by your concern since there is this precedent in St. Charles.

Ald. Lewis: I didn't vote on that one. I'm not business unfriendly and am not throwing businesses out of town. We've had other businesses recently who wanted to open liquor establishments with a drive-through and I've been firm on my resolve in saying no. I think this is going in the wrong direction that you have a drive-through and want a liquor license.

Chuck: How does this correlate in this situation with Portillo's? They're not selling alcohol through the drive-through.

Ald. Lewis: Right now you can't, but the more you allow it, the more establishments could come forward wanting this.

Chief Keegan: You cannot have an open container in a motor vehicle unless it's a taxi, limo or a recreation vehicle in the state of Illinois.

Chuck: I understand where you see a potential long term situation but I don't know that this establishment or Portillo's falls into that.

Ald. Lewis: I'm just not comfortable with those two factors.

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Mr. Arechiga: We take every precaution, our staff is trained, and our margaritas and beer are stored in a separate refrigerator from the other standard beverages that we offer.

Tina: May I make suggestion that they could have their cash register at the drive-through window programmed that would disallow any ringing up of alcohol. This is done at grocery stores already where if you were to walk up to a register with alcohol during closing hours of sale of alcohol the register won't allow it to be rung until appropriate hours of operation and in this case for Salsa Verde they could have it programmed to never allowed alcohol to be rung up at the window cash register at any time of their business hours.

Motion by Ald. Paylelitner, second by Mr. Gehm to recommend proposal for a Class B liquor license for Salsa Verde to be located at 1850 Lincoln Highway to go before committee/council.

Roll Call: Ayes: Gehm, Payleitner, Amenta; Nays: Lewis. Chrmn. Rogina did not vote as Chairman. **Motion carried.**

6. Discussion of a proposal for a Class B liquor license for Ram Restaurant Group Inc. d/b/a Abby's to be located at 11 N 3rd Street #2, St. Charles (former Thai Zie Restaurant).

Robert Mondi, Geneva, IL and James McCoy, Naperville, IL: We are looking to open up a breakfast place primarily with the hours of 7:30 a.m to 3:30 p.m. serving traditional American breakfast. We like to offer as part of that, liquor in the morning for the patrons that would be mostly Bloody Marys, Mimosas, and have some craft beers and wine as well for handcrafted cocktails.

Ald. Payleitner: I took the liberty of introducing myself before the meeting and they understood my concern was regarding a willy-nilly floor plan and lack of a business plan and they promise to provide these for the next round.

My other concern was that you can't serve liquor before 10:00 a.m. on Sundays and they are aware of that as well.

Chief Keegan: Alcohol service is allowed to be served at 7:00 a.m. Mondays-Saturdays and 10:00 a.m. on Sundays.

Chrmn. Rogina: And to clarify you will be closing in the afternoon around 3:30 p.m.

Mr. Mondi: Correct but there could be a special case, for instance, where schools do fundraisers and give 10% of their tab for meals purchased and we would possibly do pancakes for dinner and if an adult would want a beer, but we would be very limited hours.

Ald. Lewis: I know you are going to be a breakfast restaurant, but I was surprised to see the number of cocktails on your menu.

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Mr. McCoy: We wanted to get away from the focus of just being a rum & coke and have something more to offer in pairing breakfast food items with beer and cocktails.

Ald. Lewis: You stated you wanted Bloody Marys and Mimosas. You have listed martinis, vodka, Irish whiskey base cocktails, etc. Do people really drink this at breakfast and lunch time?

Chrmn. Rogina: I patronized Gabby's before they closed and they had a full liquor bar. Corfu does as well. Those are two breakfast establishments. We don't have many breakfast establishments in our community.

Ald. Lewis: We've have some instances where a business comes before us with one thing and they change over to something else. I just wanted to make sure we have our ducks in a row here.

Chrmn. Rogina: They are clear on what they are proposing and the floor plan and business plan needs work before going on to the next committee.

Ald. Lewis: Do you have any plans to open up late night?

Mr. Mondi: No.

Motion by Ald. Lewis, second by Mr. Amenta to recommend proposal for a Class B liquor license for Ram Restaurant Group Inc. d/b/a Abby's to be located at 11 N 3rd Street #2, St. Charles (former Thai Zie Restaurant) to go before committee/council.

Roll Call: Ayes: Gehm, Payleitner, Amenta, Lewis; Nays: None. Chrmn. Rogina did not vote as Chairman. **Motion carried.**

7. Recommendation to approve late night permits for Class B and C liquor licensees to remain open until 1:00 a.m. and 2:00 a.m.

Chief Keegan: This is a new concept that the City has taken on and we have 22 late night permit renewals for the next fiscal year; 15 of which are 2:00 a.m. and 7 are 1:00 a.m. We looked at our data over the last calendar year not only calls for service, but the types of calls for service. I preference my remarks by saying that we never want to send a message to our proprietors that they don't want to or shouldn't call us because there's a quota numbering system of how many times we go to their establishments. That being said, what I've seen in my short tender here as Chief Police is a definite willingness of the bar owners and establishments, especially in the downtown area, to work with us. I've seen that spirit of cooperation with the business and the police department.

Its' kind of tough to comb through police activity and really find a direct nexus where an incident stems from. It's pretty easy when you see things on site and there's a violation to be had; but a lot of times we might deal with something after the fact and it's tough to discern where an event took place. That being said that every time there has been an incident, there's been a willingness of the bar owners to try and work with us to try and prohibit that type of

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behavior from happening again; albeit it could be an abatement plan or a violation to be had, we've done a lot of proactive measures here. I've had the Liquor Commission from the State here three times to conduct BASSET training and all events were very well attended and I've done a lot of outreach with the liquor establishments as well, and am pleased to make the recommendation that you, as a Liquor Commission move forward on this recommendation to go to committee than council for all the permit requests in front of you to be permitted to operate per their requests.

Robert: I appreciate all your hard work on this but with the ones that have multiple incidents, just being a proactive thing since this is the first time we are going through these late night permits, I was wondering if we could take a look at some of these businesses (Filling Station/Alibi with incidences) that we look at recommending a 1:00 a.m. permit; just throwing it out for discussion.

Chief Keegan: This is something you can entertain for discussion as a commission but that area, specifically, is a high foot traffic area where there is a lot of coming/goings on there and those are some of the more high volume bars for patrons so that's why you see more increase number of police incidents at those establishments.

Ald. Payleitner: Chief Keegan has more than proved himself as far as developing relationships with the businesses and I'm very comfortable and trust his discernment on this issue 100%. He's also proven on the other side that there's no free passes – if someone has to be called out, our Police Department has done that.

Ald. Lewis: I like where you're going Bob with the 1:00 a.m. I think at some point we can't, next year see this grow in numbers, but yet it still stays a 2:00 a.m. permit and we call in our problems. At some point when is it too much and when isn't it? I would like to see the number of incidents go down – not up simply because they called more times.

Chief Keegan: When I talk about a direct nexus to an establishment, it is tough to discern what is a direct nexus -3^{rd} and Cedar, for example. There's a couple of municipal parking lots there right behind the establishments. So often times these incidents are taken away from the licensed premise, but a patron might tell us there were at a particular establishment and so we tally an incident accordingly.

Talked of an example over the St. Pat's Parade weekend where some bar staff were dressed up in St. Patrick's attire that caused confusion of who were the bouncers and the establishments were asked to have their staff dress accordingly as staff security. All establishments were in complete compliance and did so. This is a positive example of establishment cooperation with the Police Department.

Ald. Lewis: How do these numbers compared to last year with the amount of incidents? Are these numbers up/down/same? Could we get this information?

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Chuck: I trust your recommendation on this. I do think it's important to point out these double digits establishments in that high traffic area. I added these numbers up and it totals 49 which is less than one incident a week in a year.

Chrmn. Rogina: This body, as a whole, is certainly familiar with all the different citations to various establishments throughout the whole year – talking citations not incidents. We meted those punishments with your advice and consent. In more than one incident, during the course of the year, the punishment was a reduction for a period of time in the late night license in addition to fines, etc. If now, after we've already issued a punishment, is that double jeopardy? What do we tell a licensee after we've given them a punishment of say a month, for example, where that permit was reduced from 2:00 a.m. to 1:00 a.m.? Now we come along again and take it away for a whole year; when we have in our arsenal in moving forward the opportunity to say to a licensee "I'm taking away your permit for one month, 2 months, depending on the egregious of the offense.

Of these incidents that we are referring to, how many of these were the fault of bar vs. incidents where the bar was actually proactive in calling because they had a rowdy patron. When that happens, it raises in my mind a question of institutional control. I do know my predecessor closed down an establishment for losing institutional control and that's always an option we have as well when someone does that. I'm a big believer in precedence, past practices; and we've gone through this for a full year now, and I'm pleased, all things considered, and we can do better. We have a lot licensees in our downtown area that bring in revenue to our community. Will we tolerate bad behavior – no we won't and this has been articulated many times.

Chief Keegan: I look at every police report and incident. I'm responsible for that and rest assure if there's a liquor violation that is a nexus to a licensee, they will receive a warning letter, some intervention from my office and/or citation from this body. A lot of these might be incidents in nature, but they didn't rise to the level of citing or holding the licensee accountable. If that's the case, rest assure, we'll act on them.

Chrm. Rogina: Could we, per Ald. Lewis' request, bring it before the next committee the comparison of the two years.

Chief Keegan: Yes.

Motion by Ald. Payleitner, second by Mr. Gehm to recommend approval of late night permits for Class B and C liquor licensees to remain open until 1:00 a.m. and 2:00 a.m. and go before committee/council for approval.

Roll Call: Ayes: Gehm, Payleitner, Lewis, Amenta; Nays: None. Chrmn. Rogina did not vote as Chairman. **Motion carried.**

8. Other Business.

9. Executive Session (5 ILCS 120/2 (c)(4)).

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10. Adjournment

Motion to adjourn by Mr. Gehm, second by Amenta to adjourn meeting at 5:17 p.m.

Voice Vote: Ayes: Unanimous; Nays: none. Chrmn. Rogina did not vote as Chairman. Motion carried.

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Initial: Liq Comm_
Police Chief

Police Department

Memo



Date:	5/14/2015
To:	The Honorable Ray Rogina, Mayor-Liquor Commissioner
From:	James Keegan, Chief of Police
Re:	Background Investigations-Liquor Establishments

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Depot Liquor (A1):	310 S. 3 rd Street
Gina's Subs (B):	2770 E. Main Street

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LÂ			Agenda	ITEM I	Execu	JTIVE SU	JMMA	RY	
		Title:	Recommenda Liquor Licens 2 nd Street, Su	se for Ed	&S Fisl	h Compan	sal for to be	a Class F e located	-1 BYOE at 311 N.
	CHARLES CE 1834	Presenter:	Chief Keegan		St. Cha				
Please	check approp	priate box:							
	Government	Operations	1		Gove	ernment S	ervice	S	
	Planning & I	Development			City	Council			
	Public Hearin	ng		X	Liqu	or Contro	l Com	mission (:	5/18/15)
Estimat	ed Cost:			Budg	geted:	YES		NO	1
If NO	10000 00010	n how item will	he funded:						_
Execut	ive Summary	y:							
Execution This is a 2 nd Street	ive Summary a request for a et, Suite 103, ted by the Pol	y: a new Class F-1 St. Charles. Al	BYOB liquor li ll paper work is i as well as finger	n order :	and bac	ckground	checks	s are being	<u>r</u>
Execution This is a 2 nd Stree complete are complete Liquor (ive Summary a request for a et, Suite 103, ted by the Pol plete. Control Comm	y: a new Class F-1 St. Charles. Al lice Department	BYOB liquor li ll paper work is i t as well as finger nends this applica	n order : prints h	and bad ave bed	ckground en taken a	checks and BA	s are being SSET cer	g tificatior
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D	a	te	:				

() New Application

() Renewal Application

CITY OF ST. CHARLES LIQUOR CONTROL COMMISSIONER TWO EAST MAIN STREET ST. CHARLES, ILLINOIS 60174-1984



City Retail Liquor Dealer License Application (rev. 12/13) Non-Refundable

Ordinance 5.08.050.A1	Application must be completed in full	Incomplete applications will be rejected
Business Type: Circle one	Individual Partnership Corporation) Other
Business Name E 1 S F	ish Company. Inc.	Sales Tax # 4002-4741
Business Address 311 N		
Contact Person frest	to Candia Title Quint	er_Phone # 847 8260307
	23 fish Company	L. INC.
Corporation Address <u>Save</u> Corporate Officers, plus Manage Or Sole Proprietor	γγ e_ er of Establishment, Officers must include Presi	(F - I) ident, Vice President, Secretary and Treasurer
Have you had a business within If yes, list address of business	the City of St. Charles under any other corpora	te name:Yes 🔀No
E. II Name include Middle Initial	Brnesto D. Candia	Title Owner
	e Mex: (0 Driver's License #	none #
Home Address		
		Title
Birth DateBirthplac	e Driver's License #	Home Phone #
Home Address		
Full Name, include Middle Initial		Title
Birth DateBirthplace	ce Driver's License #	Home Phone #
Home Address		
Type of Establishment: () Pac	kage ()Restaurant ()Tavern ()Hote Arca	HBanquet KOther <u>Retail</u> t(aFe
Check as Applicable to () Ho Type of Establishment: () Ou	olding Bar [5.08.010-F] ()Service Bar [5.08.0 Itside Dining [17.20.020-R]	010-O] ()Live Entertainment [5.08.010-H]
Brief Business Plan Description Seafood b and dinn- Carryout=	er Fri-Sut a	ad tue as well as
		Initial: Lio Comm

Police Department

Memo



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From:	James Keegan, Chief of Police
Re:	Background Investigations-Liquor Establishments

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DIAMOND FRESH SEAFOOD CAFE Quality Seafood, Quality Service

.

WEEKEND B.Y.O.B. DINNER

APPETTIZER'S

SHRIMP CAKE, LEMON CREAM SAUCE. \$8.95

BLACKENED SEA SCALLOPS, RED SAUCE 8.95

HOUSE SALAD OR SOUP INCLUDED WITH ENTREE

HOUSE SALAD, FRESH GREENS AND VEGETABLES, OVEN ROASTED ALMONDS, CRUMBLED BACON, CROUTONS, AND CHOICE OF DRESSING (BLUE CHEESE, BALSAMIC AND OLIVE OIL, RASPBERRY, RANCH, ITALIAN DRESSING)

OR

RED SEAFOOD CHOWDER

FISH HOUSE FEATURES

YELLOW FIN TUNA OR RED GROUPER, PAN-SEARED, HOMEMADE APPLE COMPOTE, AND GRILLED ASPARAGUS. MANGO WASABI SAUCE. \$23.95

RASPBERRY WILD SALMON, SERVED OVER TENDER FRENCH BEANS, DRIZZLED WITH RASPBERRY VINAIGRETTE. \$ 22.95

PACIFIC HALIBUT AND BAKED MANGO, SAUTEED VEGETABLES AND, LEMON SAUCE, \$ 23.95

WALLEYE, SAUTEED, RED MASHED POTATO, GRILLED ASPARAGUS AND GARLIC SAUCE, \$22.95

OPEN FOR DINNER FRIDAY AND SATURDAY'S 6 p.m. TO 8 p.m. B.Y.O.B. OPEN FOR LUNCH MON-SAT. 11 a.m. To 2 p.m. 311 NORTH 2^{ad} STREET * ST. CHARLES * ILLINOIS * (630) 444-0168

	A 3		AGENDA]	TEM H	Execu	JTIVE S	UMMA	RY	
		Title:	Recommendati Liquor License Main Street, S	e for Li	u Brotl				
	CHARLES NCE 1834	Presenter:	Chief Keegan						
Pleas	e check approp			-					
	Government	•			Gove	ernment	Service	es	
	Planning & I	Development			City	Council			
	Public Hearin	ng		X	Liqu	or Contr	ol Com	mission (5	5/18/15)
Estim	ated Cost:			Budg	eted:	YES		NO	
	, please explain	n how item will y:	be funded:						
Execu This is Main	utive Summar s a request for Street, St. Char	y: a new Class F-1 rles. All paper v	be funded: BYOB liquor lic work is in order an prints have been ta	nd back	ground	d checks	are bein	ng comple	ted by th
Execu This is Main Police Liquo	utive Summar s a request for a Street, St. Char e Department as r Control Com	y: a new Class F-1 rles. All paper v s well as fingerp	BYOB liquor lic work is in order a prints have been ta nends this applica	nd back aken an	ground d BAS	l checks SET cer	are bein tificatio	ng comple ons are con	ted by th nplete.
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	plication l Application	CITY OF ST. CH. LIQUOR CONTROL COMMI TWO EAST MAIN STREET ST. CHARLES, ILLINOIS 60174	SSIONER	
City R	etail Liquor Dea	aler License Application (rev.	12/13) Non-Refundable	R
Ordinance 5.08.0	50.A1 Ap	plication must be completed in full	Incomplete application	ns will be rejected
Business Type: Ci		ividual Partnership Corpor	ation Other F-1 39	78 -
Business Name	LIN BROTHE	RS BISTRO	Sales Tax # 41	28-4968
Business Address	1554 E. MA	IN ST. ST. CHARLES IL.	60174 Business Phone # 6	630-797-515
Contact Person	OBERT K H	AWKINS Title (0-0	WNEP Phone # 702 -	290-7918
If Corporation, Cor	porate Name) BROTHERS BISTROS L	LC	6
Corporation Addres Corporate Officers Or Sole Proprietor	ss <u>1554 </u>	LAIN ST. ST. CHARLES Establishment, Officers must include	IL <u>GO174</u> President, Vice President, Sec	(F-1) retary and Treasu
Have you had a built fyes, list address of	usiness within the C	City of St. Charles under any other cor	porate name: Yes 🔰	<u>(</u> No
	Middle Initial Rer	OFT KILLANNING		
Full Name, include		CHARLES Driver's Licens	Title <u>CO-O</u> w/	VER
Full Name, include	Middle Initial CS Birthplace \$7		Title <u>CO-O</u> U	VER
Full Name, include Birth Date <u>11 - 2 -</u> Home Address _	Birthplace ST	CHADLES Driver's Licens	ome Phone # 1	
Full Name, include Birth Date <u>11 - 2 - 2</u> Home Address _ Full Name, include I	Middle Initial	CHADLES Driver's Licens	pme Phone # '	
Full Name, include Birth Date <u>11 - 2, 2</u> - Home Address _ Full Name, include I Birth Date	Middle Initial	Driver's Licens	pme Phone # '	
Full Name, include Birth Date <u>11 - 2, 2</u> - Home Address _ Full Name, include I Birth Date	Middle Initial	CHADLES Driver's Licens	pme Phone # '	
Full Name, include Birth Date <u>11 - 22 -</u> Home Address Full Name, include I Birth Date Home Address	Middle Initial	Driver's Licens	Title	
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Full Name, include Birth Date <u>11 22</u> Home Address Full Name, include I Birth Date Home Address Full Name, include M Birth Date	Middle Initial Middle Initial Birthplace Middle Initial	CHROLES Driver's Licens	Title	
Full Name, include Birth Date <u>11 22</u> Home Address Full Name, include I Birth Date Home Address Full Name, include M Birth Date	Middle Initial Middle Initial Birthplace Middle Initial	Driver's License # Driver's License # Driver's License #	Title	
Full Name, include Birth Date <u>11 - 22 -</u> Home Address Full Name, include I Birth Date Home Address Full Name, include N Birth Date Home Address	Middle Initial Middle Initial Middle Initial Middle Initial	Driver's License # Driver's License # Driver's License #	Title	
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Full Name, include Birth Date <u>11 - 22 -</u> Home Address Full Name, include I Birth Date Home Address Full Name, include N Birth Date Full Name, include N Birth Date Full Name, include N Birth Date	Middle Initial Middle Initial Birthplace Middle Initial Middle Initial ent: () Package e to () Holding B	CHRDLES Driver's Licens Driver's License #	Dome Phone #	
Full Name, include Birth Date <u>11 - 22 -</u> Home Address Full Name, include I Birth Date Home Address Full Name, include N Birth Date	Middle Initial Birthplace Middle Initial Middle Initial Birthplace ent: () Package e to () Holding B ent: () Outside D Description based	Driver's License # Driver's License # Driver's License # Driver's License # (X) Restaurant () Tavern () H At Bar [5.08.010-F] () Service Bar [5.0 Dining [17.20.020-R] on type of establishmenf listed above Driver's License # (X) Restaurant () Tavern () H At Bar [5.08.010-F] () Service Bar [5.0 Dining [17.20.020-R] On type of establishmenf listed above Driver's License # (X) Restaurant () Tavern () H At Bar [5.08.010-F] () Service Bar [5.0 Dining [17.20.020-R] On type of establishmenf listed above Driver's License # (X) Restaurant () Tavern () H At Bar [5.08.010-F] () Service Bar [5.0 Dining [17.20.020-R] On type of establishmenf listed above Driver's License # (X) Restaurant () Tavern () H At At A	Title	
Full Name, include Birth Date <u>11 - 22</u> Home Address Full Name, include I Birth Date Home Address Full Name, include N Birth Date Full Nam	Middle Initial Birthplace Middle Initial Middle Initial Birthplace ent: () Package e to () Holding B ent: () Outside D Description based	Citizens Driver's Licens Driver's License #	Title	

Initial: Liq Comm	
Police Chief	

Police Department

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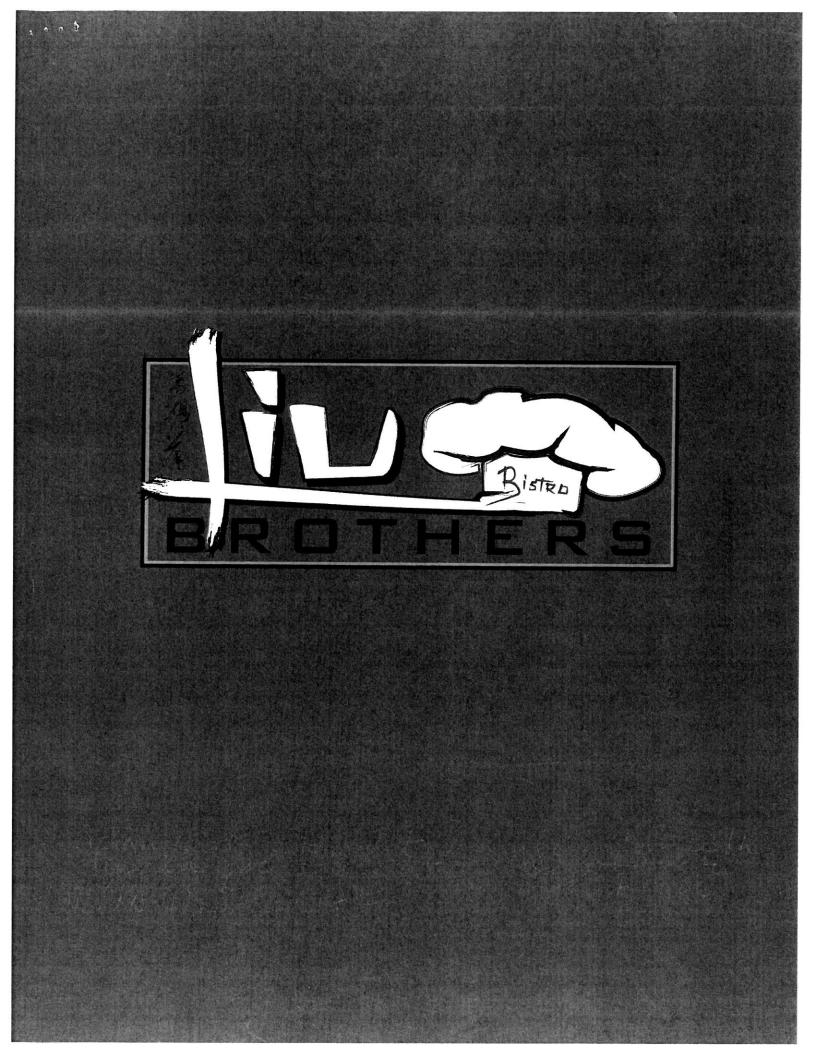
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APPETIZERS

RS	POT STICKERS 6PC GROUND PORK WITH VEGETABLES	4.95
	FRIED EGG ROLLS VEGETABLE	2.95
	FRESH SHRIMP SPRING ROLLS 2 PC	4.95
	PEPPER & SALT CALAMARI	4.95
	FRIED CHICKEN WINGS 4 PC	3,95
	CRAB RANGOON 4 PC	2.95
	MIXED CHICKEN LETTUCE WRAPS 2 PC	4.95
	BADDN & VEGETABLE SKEWERS 4 PC	3.95
DS	WON TON SOUP	3.95
	VEGETABLE BEEF SOUP	4.95
	HOT & SOUR SOUP	2.95
	SEAFOOD & SIZZLING RICE SOUP	5.95
	CHIDKEN SALAD Roasted white meat chicken over mixed greens with our lemon grass dressing	6.95
	TUNA SALAD LIGHT PAN-FRIED TUNA OVER MIXED GREENS WITH OUR LEMON GRASS DRESSING	8.95
RS	BBQ PORK & NOODLE Slow Roasted Pork, vegetables, sweet corn & Boiled egg in our homemade broth	7.95
	CHICKEN NOODLE Roasted white meat chicken with vegetables, Fresh cilantro & green onions	7.95
	BEEF NOODLE Slow Cooked Cubed Beef, Vegetables, Fresh Cilantro & Green Onions in our brown broth	8.95
	SEAFOOD NOODLE Jumbo Shrimp, Scallops, Muscles, Vecetables & Sweet Corn in our Homemade Broth	10.95
	VEGBLE NOODLE MIXED VEGETABLE IN DUR CLEAR BROTH	6.95



U BROTHERS

BROTHERS SPECIALTY ENTREES

BASIL CHICKEN ORANGE BEEF HONEY GLAZED WALNUT SHRIMP 11.95 PEPPER & SALT SHRIMP 11.95 SHRIMP WITH BLACK BEAN SAUCE 11.95 PEPPER & SALT FISH 11.95 SWEET & SOUR FISH 11.95 HOMESTYLE FISH WITH BROWN SAUCE 11.95 GARLIC SCALLOPS 13.95 PAN FRIED SEA BASS 14.95 HOME STYLE BABY BACK RIBS 8,95 SESAME CHICKEN 9.95 TRADITIONAL FAVORITES **DRANGE CHICKEN** 9.95 SWEET & SOUR CHICKEN 9.95 CHICKEN WITH BLACK BEAN SAUCE 9.95 MONGOLIAN CHICKEN 9.95 MONGOLIAN BEEF 9.95 SWEET & SOUR SHRIMP 11.95 TOFU WITH SZECHWAN SAUCE 7.95 DRY COOKED STRING BEANS 7.95 SAUTEED SPINACH 6.95 GARLIC BABY BOK CHOY 6.95 SZECHWAN EGG PLANT CHICKEN BEEF SHRIMP HOUSE COMBINATION



BROTHERS





ALL LUNCH ENTREES INCLUDE STEAMED RICE AND YOUR CHOICE OF OUR FRIED EGGROLL OR A CRAB RANGOON

SESAME CHICKEN	6.95
ORANGE CHICKEN	6.95
SWEET & SOUR CHICKEN	6.95
CHICKEN WITH BLACK BEAN SAUCE	6.95
SESAME CHICKEN	6.95
KUNG PAD CHICKEN	6.95
MONGOLIAN CHICKEN OR BEEF	6.95
SHRIMP WITH SNOW PEAS	7.95
SZECHWAN SHRIMP	7.95
MONGOLIAN SHRIMP	7.95



COKE PRODUCTS, INCLUDING FREE REFILLS	2.25
ASSORTED CHINESE TEA	1.25

LIU BROTHERS BISTRO USES ALL FRESH INGREDIENTS AND ABSOLUTELY NO MSG.



		Agenda I	TEM I	Execu	J TIVE S	UMMA	RY	
	Title:	Recommendati Liquor License be located at 2	e and T	obacco	License	e for La	Vita Ciga	
ST. CHARLES	Presenter:	Chief Keegan	015 DC			4, 5t. C	maries	
Please check appro			•					
Governmen	t Operations			Gove	ernment	Service	s	
Planning &	Development			City	Council	1. 2	inden <u>alticultur bile</u>	
Public Hear	ing		X	Liqu	or Contro	ol Com	mission (5	5/18/15)
Estimated Cost:			Budg	eted:	YES		NO	
			1		1 1		1	
Executive Summa	ry:							
fingerprints have be Liquor Control Con	ry: a new Class F-2 in Street, Unit 4, ler and backgrou een taken and BA nmission recomm	2 BYOB liquor lic St. Charles. The and checks are bein ASSET certification nends this applica	owners ng com ons are o	are no pleted comple	t request by the Po te.	ting a la olice De	te night po epartment	ermit. Al as well a
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 #7	
3/24/2015 × CITY OF ST. CHARLES LIQUOR CONTROL COMMISSIONER TWO EAST MAIN STREET ST CHARLES, ILLINOIS 60174-1984	
City Retail Liquor Dealer License Application (rev. 12/13) Non-Debundably	
Incomplete application must be completed in full Incomplete applications will be rejected	
Market La Vita Cigors Corporation Other FEIN # 20-0604/30 Market La Vita Cigors Sales Tax #	
Business Phone # 630 513-7799	
Tille Owner Phone # 630 918 9740	
the pration Corporate Name La Vita Ci'gar, Inc.	
Sove Proprietor 2015 Dean St. Unit 44 St. Charles , IL. 6017)	l
at list address of businessCigan Warki, Ture	
Title President	
Phone #Phone #	
Address	
Title	
Birthplace Driver's License # Home Phone #	
a diress	
Andraw Caslansti Manager	
Name, include Middle Initial	
Address	
Arcada/Q-Center () Package () Restaurant () Tavern () Hotel/Banquet/ (X) Other Social Club Arcada/Q-Center	
Conces Applicable to () Holding Bar [5.08.010-F] () Service Bar [5.08.010-O] () Live Entertainment [5.08.010-H]	
La Vita Cigars offers a wide Variety of Cigars for the	
La Vita Cigars offers a wide Variety of Cigars for the Clifar enthusiant. In combination with a extensive smoking lower,	
BYOB in our Store intoxifies the cour experience and completes the social aspect of our Store.	Z
Initial: Lig Comm	

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Police Department

Memo



Date:	5/14/2015
To:	The Honorable Ray Rogina, Mayor-Liquor Commissioner
From:	James Keegan, Chief of Police
Re:	Background Investigations-Liquor Establishments

The purpose of this memorandum is to document and forward to your attention the results of the background investigations conducted by members of the St. Charles Police Department concerning the below mentioned establishments.

As is customary procedure, a detective was assigned each of these investigations and reviewed both the site location and the corresponding applicants of these proposed liquor license applications.

We found nothing of a derogatory nature that would preclude either the site location or the applicants from moving forward with liquors sales and/or on-site consumption, subject to City Council approval.

Thank you in advance for your consideration in these matters.

Steel Beam (D7):	111 W. Main Street
E& S Fish Company (F1-BYOB)*:	311 N. 2 nd Street, Suite 103
Liu Brothers Bistro (F1-BYOB*:	1554 E. Main Street
LaVita Cigars (F2-BYOB)*:	2015 Dean Street, Unit #4
The Finery (B):	305 W. Main Street
Depot Liquor (A1):	310 S. 3 rd Street
Gina's Subs (B):	2770 E. Main Street

✗ The above mentioned BYOB establishments, although not recognized liquor licenses under the State Liquor Code, specially governs BYOB practices (bring your own beverage) within the City of St. Charles. The corresponding local licenses authorize the businesses, without State liquor licenses, to permit the consumption of alcohol on their premises relative to various stipulations codified within our liquor code.

	AGENDA ITEM EXECUTIVE SUMMARY							
	Title:Recommendation to Approve a Proposal for a Class B Liquor License for The Finery & Blacksmith Bar to be located at 305 W. Main Street, St. Charles (former Copper Fox Restaurant)					at 305		
ST. CHARLES	Presenter:							
SINCE 1834								
Please check appropr	iate box:							
Government C	Operations			Government Services				
Planning & De	evelopment			City Council				
Public Hearing	2		X	Liqu	or Contro	ol Comr	nission (5/	/18/15)
Estimated Cost:			Budge	eted:	YES	i.	NO	
If NO, please explain	how item will I	be funded:			1			
Executive Summary: This is a request for a new Class B liquor license for The Finery & Blacksmith Bar (former Copper Fox Restaurant) to be located at 305 W. Main Street, St. Charles. The owners are not requesting a late night permit. All paper work is in order and background checks are being completed by the Police Department as well as fingerprints have been taken and BASSET certifications are complete. Liquor Control Commission recommends this application to go before the Council Committee for								
recommendation of ap		Council.						
Attachments: (please list) Liquor License Application (front page) Background Check Site Plan and Business Plan Menu								
Recommendation / S	uggested Actio	on (briefly explai	n):					
Recommendation to approve a proposal for a Class B Liquor License for The Finery & Blacksmith Bar to be located at 305 W. Main Street, St. Charles (former Copper Fox Restaurant).								
For office use only:	Agenda Item	n Number: #8						

D	at	e:		 	
		1.00			

() New Application() Renewal Application

CITY OF ST. CHARLES
LIQUOR CONTROL COMMISSIONER
TWO EAST MAIN STREET
ST. CHARLES, ILLINOIS 60174-1984



City Retail Liquor Dealer License Application (rev. 12/13) Non-Refundable

Ordinance 5.08.050.A1	Application must be complete	d in full	Incomplete applications will be rejected
Business Type: Circle one	Individual Partnership	Corporation	Other
Business Name The Finer	1 blacksnith Bar		Sales Tax # 47-3126441
Business Address 305 W.	Main St, Saint Charli	es, IL 6017	-4_Business Phone #
Contact Person David Re	yes	Title <u>Officer</u>	Phone # 630-815-1887
If Corporation, Corporate Name			
Corporation Address 29W. 7 Corporate Officers, plus Manage Or Sole Proprietor	-24 Forest Ave, We r of Establishment, Officers mu	st include Préside	, <u>JL 60185</u> ent, Vice President, Secretary and Treasurer
Have you had a business within If yes, list address of business	the City of St. Charles under an	y other corporate	
Full Name, include Middle Initial	Juliette Reyes, (Title Executive officer
Birth Date 08/24/1984 Birthplace	e Clicago JL Driver's Licen	se	me Phone # _
Home Address			
Full Name, include Middle Initial	David Reyes		Title <u>Executive Officer</u>
Birth Date 2/30/Ag1 Birthplace	e (Licago, IL Driver's Licen	s	ome Phone # _
Home Address			
Full Name, include Middle Initial			Title
Birth DateBirthplac	e Driver's Licer	se #	Home Phone #
Home Address			
Type of Establishment: ()Pacl	kage ()∳Restaurant ()Ta		
	lding Bar [5.08.010-F] ()Ser tside Dining [17.20.020-R]		a/Q-Center D-O] () Live Entertainment [5.08.010-H]
Brief Business Plan Description	- · · ·	t listed above: approachab	k price point. Small bar-
10-12 seats. Lou	al craft beer and in	thiskey list.	- Small Wine hst.

Initial: Liq Comm _ Police Chief ____

Police Department

Memo



Date:	5/14/2015
To:	The Honorable Ray Rogina, Mayor-Liquor Commissioner
From:	James Keegan, Chief of Police
Re:	Background Investigations-Liquor Establishments

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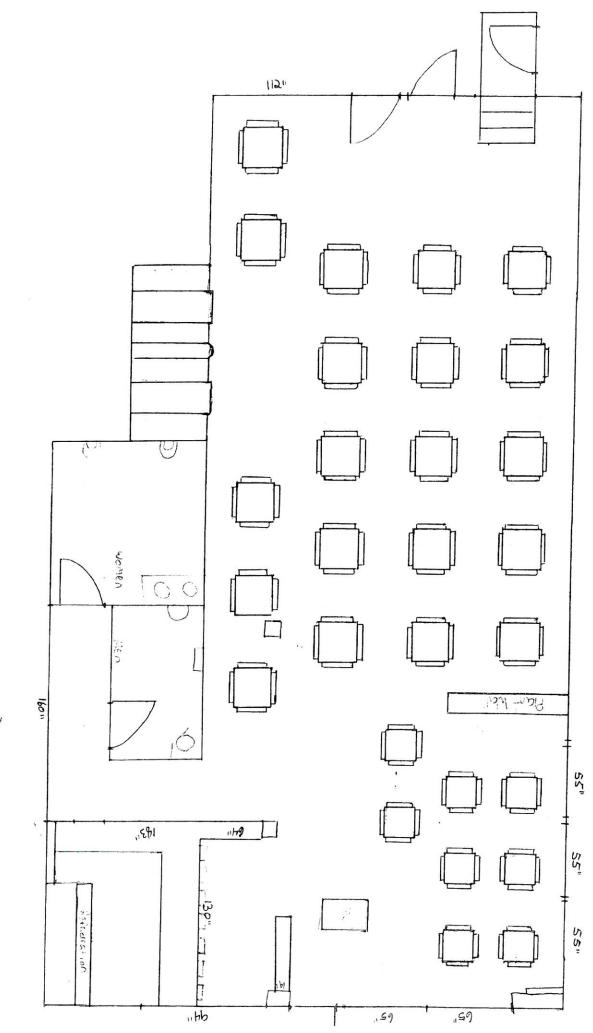
As is customary procedure, a detective was assigned each of these investigations and reviewed both the site location and the corresponding applicants of these proposed liquor license applications.

We found nothing of a derogatory nature that would preclude either the site location or the applicants from moving forward with liquors sales and/or on-site consumption, subject to City Council approval.

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The Finery & Blacksmith Bar

Business Plan

1.0 Executive Summary

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The Finery is a new restaurant that serves gourmet yet approachable contemporary American Fair with global influences. Strategically located in downtown Saint Charles, IL, The Finery will quickly become the premier dinner (and Brunch on weekends) destination downtown, serving locals and visitors alike. The Finery will attract 15% new customers each year after the first year and attain profitability by the beginning of the second year.

Keys to Success

The Finery has identified three keys that will be instrumental in its success. The first will be design and implementation of strict financial controls, which prove to be important in a high-risk industry such as restaurants. Our second key is the high-quality, fresh and seasonal food, which clearly helps us stand out from the competition. The last key is the need to ensure proper visibility. This is where location becomes extremely important. The Finery must have an effective, targeted marketing campaign to support the opening of the store in order to ensure a successful business.

Food

The Finery will offer the community an exciting menu of fun and seasonal gourmet takes on American regional cuisine. The chefs' international training and artillery of techniques will ensure the food stands out from the competition. Most of our menu items will be made from scratch, and those that are not will be sourced from reputable gourmet vendors. Some examples of menu items are "handmade orccietti pasta with sweet greenpea pesto and suckling pig" or "pan-seared local red trout with almond puree and preserved lemon." We will be a place for young professionals, established community members, and families to enjoy a "Not-so-average-meal" at an extremely fair price.

Management

The Finery will be led by David Reyes, a veteran of the restaurant industry who has opened over 30 restaurants for corporations in his career and specializes in minimizing risk. Juliette Reyes, also a chef by trade, has experience in creative menu building and single unit operations. She brings 9+ years of restaurant experience to this endeavor and is well versed in customer service and restaurant operations.

Through a combination of extensive business experience, valuable academic course work, and the award of a starter loan in addition to personal funds, David and Juliette will develop a profitable niche American restaurant. Modest sales forecast for year one, two and three are \$352,585, \$933,768, and \$1,027,144 respectively.

1.1 Mission

It is The Finery's mission to offer the finest seasonal ingredients represented in a flavorful and honest fashion. We aspire to be the premier example of gourmet yet approachable American fare in Saint Charles and the surrounding towns. The Finery will offer exceptional customer service that is inviting and sincere. We will not let any of our valuable guests leave unsatisfied.

1.2 Keys to Success

- Employ strict financial controls. This is extremely important in a retail food establishment.
- Offer gourmet yet approachable food with great spirits, craft beer, excellent wine, and an inviting ambiance.
- Ensure sufficient visibility. A strong location and marketing campaign required.

1.3 Objectives

4

- To become the premier contemporary American restaurant in the western suburbs of Chicago.
- To continually draw customers for dinner (and brunch on weekends) at a rate of 15% new customers per year after the first year.
- To become profitable by the first quarter of the second year.

2.0 Company Summary

The Finery is a name registered by Haute Concepts L.L.C. It was formed by David Reyes and Juliette Reyes in 2015 for the purpose of concepting a creative restaurant where their talents could shine.

2.1 Start-up Summary

As a start-up organization, The Finery will require a certain amount of equipment to begin operations. The following is an estimate of the needed equipment:

- Cash register;
- Computer system, including P.O.S., printers, Internet connection;
- Blender/food processor;
- Assorted knives, cutting boards, cooking utensils
- Pots, pans
- Serving dishes, silverware, food containers, glasses, cups;
- Shelving units;
- Tables, chairs, and other table accessories;
- Lighting units;
- Coffee and espresso maker/Ice Tea Maker (these items are subsidized by the coffee vendor who sells the coffee/espresso beans)

Table: Start-up Funding

Pre-opening cost	
Construction/Remodeling	
New Signs	s \$1,500.00
New Windows/doo	r \$8,000.00
Paint and supplies	\$300.00
New Ceiling	\$3,000.00
Light Fixtures	\$ \$2,000.00
Deco	r \$800.00
Tile Wal	\$300.00
Wall Pape	r \$500.00
Bathrooms	\$2,000.00
Ba	\$2,000.00
Opening Supplies/Initial Orders	
Initial FOH Supplies	\$1,500.00
Initial Janitorial Supplies	\$250.00
Initial Food	\$2,200.00
Initial n/a bev	\$350.00
Initial beer order	\$1,800.00
Initial wine order	\$700.00
Initial liquor order	\$3,000.00
office supplies	\$200.00
Print/Stationary	\$200.00
Restaurant Equipment	
POS Hardware	\$2,000.00
Tables and Chairs/bench	\$3,500.00
Glassware	\$1,100.00
Plate and silverware	\$6,000.00
Kitchen Small Wares	\$2,200.00
Large Kitchen Equipment	\$2,500.00
Facilities	
Deposits for utilities	\$500.00
Fees/Permits/Licenses	\$2,000.00
First Months Rent&Taxes + Down Payment	\$19,156.00
Total Start-up Funding Needed	\$69,556.00

2.2 Company Ownership

The Finery is a DBA for Haute Concepts, which has been formed as a limited liability company in Illinois. The L.L.C. business formation has been chosen as a way of limiting personal liability while avoiding double taxation associated with a traditional corporation.

3.0 Services

The Finery is a downtown Saint Charles based restaurant serving gourmet contemporary American fare: dinner, Tuesday – Sunday 4:30PM to 9PM (10PM Fridays and Saturdays) and Brunch Saturday and Sunday mornings from 10AM – 3PM. This gourmet approach has been chosen for several reasons. The first is the notable success of similar concepts around the country. The second is the lack of such a concept in the growing Saint Charles area. The food we serve will be different, yet approachable, and unique to the community. We will have a fun spirit, beer, and wine list which will pair perfectly with our menu items.

4.0 Market Analysis Summary

The Finery will be serving the Saint Charles dinner crowd, with Brunch offered Saturday and Sunday mornings. Two distinct market segments will be targeted: young professionals and established community members with disposable income. The young professionals will be attracted by The Finery's trendy and gournet menu and will appreciate the selection and change from the more traditional offerings currently available on Main Street. The established community members will be attracted to the gournet menu as well as the close proximity to their homes. They will appreciate the availability of our high-quality menu without having to drive to Chicago. Main Street has been chosen in Saint Charles because of the recent renaissance of the downtown area and we believe that success breeds more success. The competitive environment that The Finery faces is not extremely stiff. Most of the dinner offerings in the area can be categorized as traditional American, or ethnic fare. We believe that Saint Charles is ripe with young, trendy professionals who are looking for a break from the ordinary, and a fun place to gather with friends, family, and co-workers.

4.1 Market Segmentation

The Finery has segmented the market into two distinct categories:

Young Professionals:

Most of the members in this group have some degree of secondary education and are primarily from the ages of 22-35. These people are looking for a unique place to eat without having to travel to the city of Chicago. Many of them come to Saint Charles from the surrounding towns for employment and entertainment. Demographic data and behavioral traits for this group are as follows:

- Ages 22-35
- 18% of the residential population falls in the age group
- 60% of the employees in Saint Charles fall in this age group
- Average income is between \$50k-72K per capita

Established Community Members

This group lives and works in Saint Charles and have families with children. These people are looking for an option close to their homes which has sophistication that mom and dad can enjoy. This group also has significant disposable income and is accustom to eating out on a regular basis.

- Ages 35-60
- 38.2% of residents of Saint Charles fall into this age group
- Average income is between \$65k-100k

Between these two groups, our target spans approximately 60% of the population of Saint Charles.

4.2 Target Market Segment Strategy

The two different market segments that The Finery will be going after are distinct enough that there will be two different marketing campaigns, one for each group. This is necessary because the two groups respond to different forms of communication. Young Professionals look for gathering places after work (i.e. happy hour) and entertainments spots on the weekends. This group is heavy into social media and this will be the primary marketing effort to reach them. This includes a Facebook page, Twitter account, email updates, and a loyalty program that can be tracked through a smartphone app.

The established community members can be reached through different sources of communication. These are people who primarily live in the area and can be reached through more traditional publications such as the local magazine and newspaper. We also plan to reach them through participating in local festivals. Many of the people in this group like supporting local business. We believe that the same loyalty program we use for our first population segment will also be well accepted by these families.

4.3 Service Business Analysis

The Finery exists within the general restaurant industry. There are many different categories within the restaurant industry. The Finery fits between three different niches within the industry: gourmet dining, casual dining, and casual bar. Our concept fits within the casual segment primarily due to our comfortable ambiance and approachable pricing. Our bar will be a major contributor to our overall appeal, with fun and crafty spirits, wines and beers, as well as must-have staples. The selection will be chosen to pair with our menu items. Our quality of food and creativity with ingredients will be another key factor that will keep us competitive within the market. This is where we will fit into the gourmet niche.

4.3.1 Competition and Buying Patterns

The Finery's competition exists in these forms:

- Gourmet Dining: Higher end ingredients and exceptional customer service describe this category of
 restaurants. Well planned beer, wine, and sprits are also a part of the gourmet dining experience.
 Guests might feel the need to dress up when planning a visit to these establishments. This
 category includes Harvest restaurant in the Pheasant Run resort as well as Shakou Sushi across the
 street from out desired location.
- Casual Dining: Traditional ingredients and a laid back atmosphere are the staples of casual dining. Affordable prices are also a must. There are many casual dining places in St. Charles, which include ROX City Grill, The Office, Top Table, Wok n' Fire, E&S Seafood, and Charlie Fox's.
- Casual Bar: With a main focus on the drinks and a smaller food menu, this category has
 inexpensive prices and a very easygoing ambiance. The drink menu may be peppered with a few
 craft beers and a signature cocktail, but larger brews are the mainstay. In Saint Charles, this
 includes Beehive Tavern, Ally 64, The Filling Station, Pub 222, and McNally's.
- Italian Restaurants: Most of the Italian restaurants in Saint Charles are casual. The most popular include ZaZa's, Francesca's, Isacco Kitchen, and Nuova,

5.0 Strategy and Implementation Summary

The Finery's business strategy will be to emphasize its unique yet approachable food and quality drink menu. Our competitors cannot compete with The Finery's gourmet menu. Many of our competitors do not have scratch kitchens or trained chef's, which compromises the integrity of their food. Additionally, many of our competitors in the casual category have limited and un-original drink menus. This competitive edge will also be stressed in the marketing campaign.

Our sales effort will be based on obtaining 100% satisfaction. The Finery will work hard to ensure that every customer has a wonderful experience. Everything will be done to ensure any problems that arise are corrected. We will pride ourselves of have friendly, knowledgeable staff, and we will use our extensive service industry experience to train our employees well.

5.1 Competitive Edge

The Finery has two competitive edges that will help it succeed in business. The first is its unique gourmet menu. The Finery takes pride in the high quality of our ingredients and the professional technique needed to execute our menu items. Many of the items found on our menu will not be available anywhere else in Saint Charles or the surrounding towns. Our menu will even stand out among restaurants in the city of Chicago.

Our second competitive edge is the approachability of The Finery. Our goal is to make the environment of the restaurant comfortable for all guests. This will start with the customer service. It is The Finery's goal to serve the customer in whatever capacity is desired, weather that be a classic salad or a seared foie gras appetizer, our customers will feel welcomed.

5.2 Marketing Strategy

The Finery will employ a two pronged marketing strategy in an attempt to reach potential customers within the two market segments. To reach the young professionals, The Finery must use resources that are frequently used by this group of people. Recognizing that this group is heavily into social media and technology, The Finery will rely on this form of communication for grand opening, loyalty programs, and promotions. The formation of a Facebook Page and Twitter account will serve as low-cost advertisements to draw notice and increase awareness of The Finery. We will also use this form of media to emphasize The Finery's menu as a unique, gournet alternative to the casual places in the area.

In addition to the social media advertising, print advertising AND the online version of the local newspaper, The Patch, will be used for the "Established Community Members" market segment. We will also advertise with The Kane County Chronicle and the St. Charles Dally Herald. Since the majority of this market segment live and work in the area, we will also take a "grass roots" approach by passing out flyers downtown for The Finery's grand opening. Promotional mailers will also be used for this segment, as well as our involvement in local activities.

5.3 Sales Strategy

As previously mentioned, The Finery will emphasize 100% customer satisfaction to gain loyalty. This effort is based on the philosophy that it is far less expensive to maintain a current customer than it is to attract a new customer. We also believe it is easier and more cost effective to remedy a problem as it happens, rather than letting an unhappy customer walk out. With this in mind, The Finery will have a significant and sturdy customer base in the long term due to a great reputation within the community. This strategy is directly correlated with the fact that people spread the word about their experiences, good or bad.

The second tier of our sales strategy is our quality product. The Finery will offer unique, gourmet, and fresh food, which will make us stand out among our competitors. Having both a quality product and excellent service will ensure realization of the sales forecast.

5.3.1 Sales Forecast

The Finery has decided to take a conservative viewpoint toward its sales forecast in order to increase the likelihood of achieving the stated goals. The Finery has reason to believe that the first three months of business will be fairly slow. It is forecasted that business will steadily increase over the first two years. Profitability is forecasted to be achieved toward the beginning of year two.

Table: Sales Forecast

Sales Forecast			
	Year 1	Year 2	Year 3
Sales			
Food	\$234,590	\$724,000	\$796,400
N/A Beverages	\$27,400	\$48,000	\$52,800
Beer, Wine & Liquor	\$94,878	\$171,200	\$188,320
Total Sales	\$356,868	\$943,200	\$1,037,520
Direct Cost of Sales	Year 1	Year 2	Year 3
Food	\$76,375	\$238,920	\$262,812
Beverages	\$28,980	\$44,738	\$50,617
Total Cost	\$105,355	\$283,658	\$313,429

5.4 Milestones

The Finery has identified three milestones that are clear in terms of the goals, and are achievable:

- 1. \$100,000 in revenue. A date of expectancy has been established within the second month and it will be useful to gauge performance on whether the revenue is realized on schedule.
- 2. Profitability, forecasted to occur within the beginning of year two.
- 3. Payback of business loan.

6.0 Management Summary

David Reyes and Juliette Reyes are the driving forces behind The Finery. As co-owners, they bring their experience and skills to form a strong team capable of great success.

6.1 David Reyes

David Reyes has most recently, over the past 3 years, striven to develop himself as an integral tool in the development of a restaurant group. His career has played out in many countries, over 15+ years, working for great people. In doing so, he has developed a skillset that fits an aggressive and ambitions restaurants company. David has developed relationships with businesses, buyers, sellers, chefs and restaurateurs here in the Chicago are and around the country in order to facilitate business on a national scale.

David has an impeccable pallet, a natural thirst for knowledge, and an ability to build and manage great teams. He has the communication skills and professionalism required to succeed in the restaurant industry.

6.2 Juliette Reyes

Juliette Reyes has worked professionally in the culinary industry for 8+ years and has obtained a Bachelor of Arts Degree in Culinary and Business Management. During her time in this industry, she has developed her skills as a chef, leading a kitchen, and managing restaurant operations. Her ability to organize and manage costs have proven to be a great asset, specifically food and labor.

In addition, Juliette works directly with her customers, talking to them and building on their needs and wants. She has a knack for knowing what her customers desire, and her skills allow her to provide this. Juliette has also grown her culinary capabilities in creative menu building. She has experience working with rare and exotic food ingredients, and creating dishes that her customers come back for.

6.5 Personnel Plan

For the first 40 days, David and Juliette will be the only employees of The Finery. During this time, we will be overseeing the build out, remodeling, developing recipes, creating vendor relationships, and interviewing personnel. We expect to hire 5 cooks and 10 FOH employees. Once we have selected and hired our staff, we will go through a 7 day training period. Day 48 will mark the first day of sales. During the next 30 days, we will assess our employee situation and determine if we need more or less employees.

Poached Salmon 23	California Olive Oil, citrus, yukon potato puree, roasted romanesco, garlic scapes Gvilled Red Trout 21	Black trumpet mushroom, crispy butterball, charred green chili, fried almond Seared Whitefish 19	Quinoa, kale, tomato, crimini, blueberry wine reduction, chive cream froth Qmerican Bouillabaisse 22	Gulf prawn, New England bay scallop, mussels, saffron Main lobster broth, roullie	Poultry & Meat	Guinea Hen 20	Pesto, summer truffle, confit purse, risotto Peule Reviews	Braised greens, gooseberry mostarda, chicharones	Hat Iron Steak 23	Chimichurri, calabrese potatoes, parmesan fondue, watercress, pickled onion Sny Lacquered Short (Rih. 23	Baby bok choy, miso cream sauce, crispy shallots Beef Strogavoff 20	House-made tagliatelle, wild mushroom, poached egg. creme fraiche		Ratatouille 18 Ratatouille 18	Roasted bell pepper, eggplant, zucchini, tomato jam Chive Gvocchi 18	French green bean, pomodoro, oregano, hand-dipped ricotta	Sides	Yukon Potato Puree 5 Braised Greens 5 Fried Eggplant Chips 5 Crispy Butterball Potatoes 5	
Marinated Beets 9 Arlygula, goat cheese fritter herbyinging	Hand-Tiel Burwata 9 Pistachio mint pesto, heirloom Prane tomatoer house and	Stunac Lamb Chops. 12 Three mini chops, coated in sumac snice equals to this and this and the sumac snice equals the start of the sumac snice equals the start of	Grifted Malpeque Oyden 15 Charred Creole Sauce, Pecorino, Crostini	Pulled Pork 10	Crispy pocket, pistachio, prange, gremolata Fried Orticholee Heards 10	Tomato jam, Paprika aioli	Skring Ceniche 12 Mansorred onion front situation	Cheese & Characterie MXT	Hand-dipped ricotta, Frisian Farms Gouda, Nancy's Camembert	Salıcisson Sec, Hudson Valley Foie Torchon, La Querchia Speck Local Honey, house-made mustard, summer herry commote			Suivach and Romins 10	Baby spinach, arugula, local summer berries, candied walnuts, balsamic honey Simple, Uledae 10	Butter lettuce, egg, bacon lardons, Sweet Grass blue cheese, tomato, buttermilk Goached Trout 12	Red oak, radicchio, little gem, breakfast radish, roasted shallot, thyme Gwilled Ceasar 9	Little gem, poached egg, california olive oil, roasted garlic, parmesan cheese, anchovy Freuch Green Beans 9	Wild Watercress, cucumber, chilled mushrooms., crispy shallots	

<u>Desserts</u>

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Meyer-lemon Tarl 8 Butter cookie crust, blueberry compote, merengue 65% Chocolate Molten Cake 8 Raspberry macaroon, white chocolate gelato, cocoa nib tuile Buttermilk Panna Cotta 8 Summer berries, pecan brittle Peach Tarte Tatin 8 Hand-dipped ricotta, local honey, pink peppercorn

Big Shoulders Coffee

Coffee Cappuccino Latte Espresso

A.			AGENDA]	ITEM H	Execu	UTIVE SUM	MARY	· · · · · · · · · · · · · · · · · · ·
P	ð	Title:	Recommendati License and T S. Third Street	obacco	Licens	se for Depot	Liquor 2 loca	ted at 310
SINCE 1		Presenter:	Chief Keegan					nurt)
Please chec								
Gov	ernment	Operations			Gov	ernment Serv	vices	
Plan	ning & I	Development			City	Council		1
Publ	ic Hearin	ng		X	Liqu	or Control C	Commission (5	5/18/15)
Estimated C	Cost:		11	Budg	eted:	YES	NO	1
		n how item will	be funded:					
Executive S This is a req St. Charles M background	ummar uest for Mini-Ma checks a	y: a new Class A-1 rt) to be located	liquor license ar at 310 S. Third S eted by the Police	Street, S	t. Char	rles. All pap	er work is in	order and
Executive S This is a req St. Charles M background taken and B Liquor Cont	uest for Mini-Ma checks a ASSET o rol Com	y: a new Class A-1 rt) to be located are being comple certifications are	liquor license ar at 310 S. Third S eted by the Police e complete. nends this applica	Street, S Depart	t. Chai ment a	rles. All pap as well as fin	er work is in gerprints have	order and e been
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New Application		
) Renewal Application	ON CITY OF ST. CHA	SSIONER
City Retail Lique	or Dealer License Application (rev.	12/13) Non-Refundable
Ordinance 5.08.050.A1	Application must be completed in full	Incomplete applications will be rejected
Business Type: Circle one	Individual Partnership Corpora	ation Other
Business Name DEBOT	LIQUOR 2	Sales Tax # <u>47-3319883</u>
Business Address 710 5	THERD ST	Business Phone #
		STDENT Phone # 630) 890, 9417
If Corporation, Corporate Name	AAKES INCORPORA	
Corporation Address Corporate Officers, plus Mana Or Sole Proprietor	ager of Establishment, Officers must include I	President, Vice President, Secretary and Treasurer
Have you had a business with If yes, list address of business _	hin the City of St. Charles under any other cor	porate name:YesNo
Full Name, include Middle Initial	I MINESH PATEL	Title
Birth Date 05/21/1972 Birthp	place <u>+NDIA</u> Driver's License	ome Phone
Home Address		
Full Name, include Middle Initial	I	Title
Birth Date Birthn	lace Driver's License #	Home Phone #
		nan addin a charlenn dan series an feirir fir frittingen ann an feirir an series ann an series ann an series a
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Home Address Full Name, include Middle Initial Birth DateBirthpl Home Address	I Driver's License # blace Driver's License # dackage () Restaurant () Tavern () F	Home Phone #
Home Address Full Name, include Middle Initial Birth DateBirthpl Home Address Type of Establishment: (V) Pa Check as Applicable to () H	I Driver's License # Vackage () Restaurant () Tavern () H A Holding Bar [5.08.010-F] () Service Bar [5.	Home Phone # Hotel/Banquet/ () Other
Home Address Full Name, include Middle Initial Birth DateBirthpl Home Address Type of Establishment: (V) Pa Check as Applicable to () H	IDriver's License # Package () Restaurant () Tavern () H Holding Bar [5.08.010-F] () Service Bar [5. Outside Dining [17.20.020-R]	Home Phone # Hotel/Banquet/ () Other Arcada/Q-Center 08.010-O] () Live Entertainment [5.08.010-H]
Home Address Full Name, include Middle Initial Birth DateBirthpl Home Address Type of Establishment: (V) Pa Check as Applicable to () H Type of Establishment: () (Brief Business Plan Description	IDriver's License # Package () Restaurant () Tavern () I Holding Bar [5.08.010-F] () Service Bar [5. Outside Dining [17.20.020-R] on based on type of establishment listed abov	Home Phone #
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Dr	lico	Chief	
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Police Department

Memo



Date:	5/14/2015
To:	The Honorable Ray Rogina, Mayor-Liquor Commissioner
From:	James Keegan, Chief of Police
Re:	Background Investigations-Liquor Establishments

The purpose of this memorandum is to document and forward to your attention the results of the background investigations conducted by members of the St. Charles Police Department concerning the below mentioned establishments.

As is customary procedure, a detective was assigned each of these investigations and reviewed both the site location and the corresponding applicants of these proposed liquor license applications.

We found nothing of a derogatory nature that would preclude either the site location or the applicants from moving forward with liquors sales and/or on-site consumption, subject to City Council approval.

Thank you in advance for your consideration in these matters.

Steel Beam (D7):	111 W. Main Street
E& S Fish Company (F1-BYOB)*:	311 N. 2 nd Street, Suite 103
Liu Brothers Bistro (F1-BYOB*:	1554 E. Main Street
LaVita Cigars (F2-BYOB)*:	2015 Dean Street, Unit #4
The Finery (B):	305 W. Main Street
Depot Liquor (A1):	310 S. 3 rd Street
Gina's Subs (B):	2770 E. Main Street

★ The above mentioned BYOB establishments, although not recognized liquor licenses under the State Liquor Code, specially governs BYOB practices (bring your own beverage) within the City of St. Charles. The corresponding local licenses authorize the businesses, without State liquor licenses, to permit the consumption of alcohol on their premises relative to various stipulations codified within our liquor code.

	A	Title:	Docomuna 1		•	-			
			Recommend License for	ation to A	Approv	e a Prop	osal fo	r a Class B	Liqu
			Pizza to be l	ocated at	2770 F	F Main	nc. d/d/ Street	a Gina's S	ubs d
		Presenter:	Chief Keega	n	21101	2. IVI4III	Street,	St. Charles	>
ST. CH									
	1. N 181.								
Please ch	eck appr	opriate box:							
		nt Operations			Gove	ernment	Servic	es	
		Development							
						Council			
Pu	iblic Hea	ring		X	Liqu	or Contr	ol Con	nmission (5	5/18/
D	~								
Estimated	Cost:			Budg	geted:	YES		NO	
If NO, ple	ase expla	ain how item will	be funded.						
Pizza (new	equest for v owner)	r a new Class B 1 to be located at 2	2770 E. Main Str	eet. St. C	Charles	The or	vners a	re not requ	octin
This is a ro Pizza (new late night p Departmer Liquor Cor	equest for v owner) permit. A nt as well ntrol Cor	r a new Class B 1 to be located at 2 .ll paper work is i as fingerprints h nmission recomn	2770 E. Main Str in order and back have been taken a nends this applic	reet, St. C kground and BAS	Charles. checks SET ce	The ov are beir rtificatio	wners a ng comj ons are	re not require not require not require not require the pleted by the complete.	estin ne Po
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() Renewal Application LIQUOR	OF ST. CHAI CONTROL COMMISS TWO EAST MAIN STREET CHARLES, ILLINOIS 60174-198	IONER	
City Retail Liquor Dealer License			A ROL
<u>ک</u>			
Rusiness Turner Circle		Incomplete application:	s will be rejected
Business Name <u>Gling's Subs</u> 4 Pizz	Corporation		
Business Address 2770 E Main St		Sales Tax #5	
Contact Person JOE TISC DEFICE		Business Phone # _	30-377-325
Contact Person JOE TISCARENO	Title OWN C	CPhone #_708-9	127-5978
If Corporation, Corporate Name <u>TISCARETVO</u> Corporation Address 2770 E Main 5+	ENTERPRIS	SES, Inc.	
Corporation Address 2770 E Main 5+ Corporate Officers, plus Manager of Establishment, Offi Or Sole Proprietor	, St. Charles	5, FL 60174	
Have you had a business within the City of St. Charles u If yes, list address of business	nder any other corpora	te name: Vac X	Ma
			_NO
Full Name, include Middle Initial	15000		
Birth Data 7-25-51 04		Title PRES	DENT
	's License #	ome Phone	
Home Address			
	115CARENO	Title SECRETAR	Y /TREASURE
Birth Date 7-10-50 Birthplace Chicako Drivers	License #	Dhune #	
lome Address		* -	
ull Name, include Middle Initial	• 5		
		Title	
rth Date Birthplace Driver's	License #	Home Phone #	
ome Address			
pe of Establishment: () Package (X) Restaurant (
	Arcadal	O-Center	
neck as Applicable to () Holding Bar [5.08.010-F] () pe of Establishment: () Outside Dining [17.20.020-R]	Service Bar [5.08.010-	0] () Live Entertainment	15 08 040 M
			[0.00.010-0]
ef Business Plan Description based on type of establishr	nent listed above:		
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Initial: Liq Comm	
Police Chief	

Police Department

Memo



To: The Honorable Ray Rogina, Mayor-Liquor CommissionerFrom: James Keegan, Chief of PoliceRe: Background Investigations-Liquor Establishments	Date:	5/14/2015
From: James Keegan, Chief of Police	To:	The Honorable Ray Rogina, Mayor-Liquor Commissioner
Re: Background Investigations-Liquor Establishments	From:	
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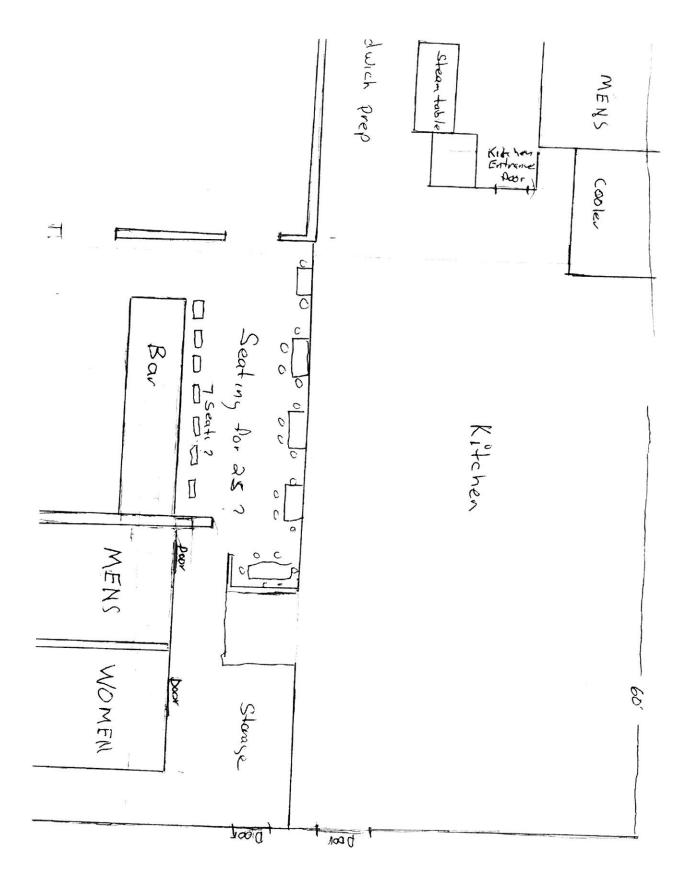
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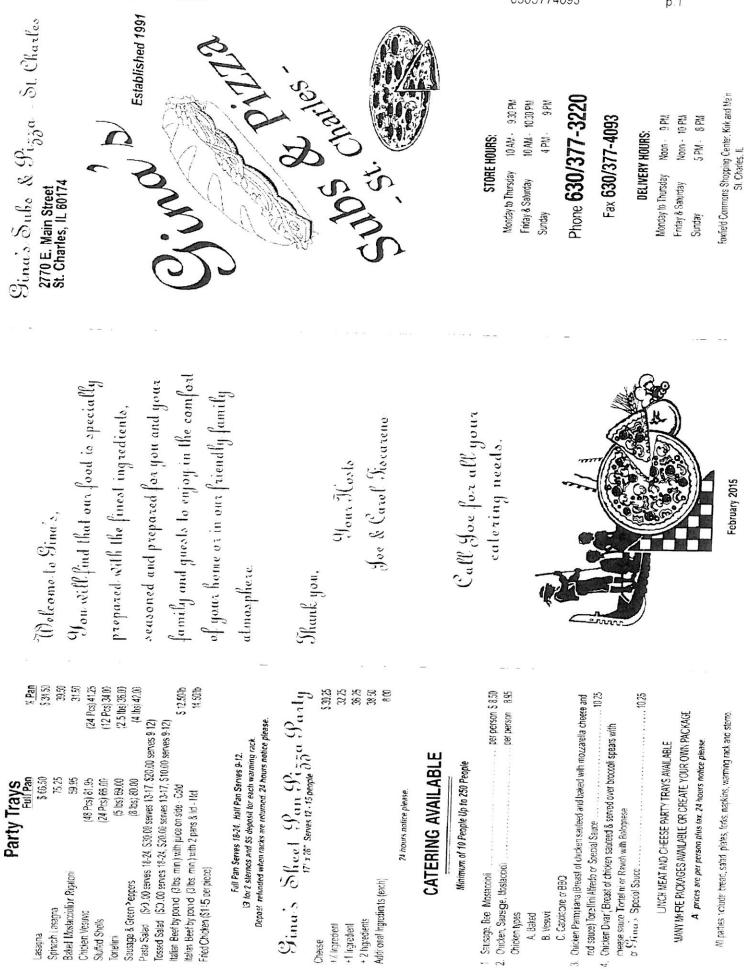
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May 14 15 02:06p

Ginas

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p.1

ititu) 14 10 02.00p	Gillas		6303	3774093	p.2
Dinner Entrees	R cotta Stuffed Eggp'ant Rolls w/side of Mostaccioli	Pasta Dishes \$9.25 Fettuccine Alfredo \$9.25 Stuffed Shells (3) with Meat Bail 9.65 Stuffed Shells Florentine with Meat Bail 9.65	Lasagna (Meat or Spinach) with Meat Ball	All dimers and pasta dishes served with bread and butter or gartic bread. $\begin{array}{c} \widehat{\mathcal{G}}(i)_{11}(i,',5) & \widehat{\mathcal{O}}_{11}(i,j) & \widehat{\mathcal{O}}_{11}(j, \cdot) \\ 3FL \text{Italian or American} & Fees Approx. 5.6 People & $30.55 ea. $31.55 ea. $33.55 ea. $37.1 \text{Italian of Prosciuto} & $33.55 ea. $37.1 \text{Italian & Prosciuto for one ingredient add $12 to the base price.} \end{array}$	င်ပြင်ကလ်သင်္သာလေသင်္သာလေသကြီး 3 Feet Serves Approximately 20-24 People 56.65 4 Feet Serves Approximately 20-24 People 55 eode 55 Feet Serves Approximately 25-30 People 55 eode 55	 b Feel Serves Approximately 30-35 People 7 Feel Serves Approximately 35-40 People 8 Feet Serves Approximately 40-45 People 5172.25 Substitute with: Turkey or Roast Beef + \$ 4 40/per foot Substitute with: with Prosciutto 24 hours notee please.

6303774093

Bina's Special Di _{Ddas}	Additional to Regular Pizza Affiedo or Pasto Sauce 12. 14. \$ +1.10 +1.65 +2.20	Pan or Sicilian Pizza 12 14 16 \$+1.50 +2.00 +2.50	Stuffed Pizza 12 14 5 + 2.00 + 2.50	Pizza by the Slice	Panzerotti Chesse 34.85 Cheese & 1 item 5.45 Extra Ingredient (each) 5.55 (3 Ingredient Maximum)	Desserts Cheesecake
_	16 16.59 17.43 24.94 24.94	ls s	ŕ ő		\$ 285 4 80 . 4 80 . 3.85 . 1.75 E . 4.00 . 4.80 . 4.90 . 4	

May 14 15 02:06p

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She che	- 0 4	Garl	Chec Fried	Frent	Pizza	Jalap	Hot of Meat Meat Italian 6 But	Filed

Special Subs	B" Foot American Sub \$ 5.50 10.40 Hard Salami \$ 5.50 10.40 Corned Beef 6.55 12.50 Roast Beef 6.05 11.50 Bologna 5.50 10.40 Bologna 5.50 10.40 Chrieve 6.05 11.50 Una or Clab wChesse 5.70 10.45 Chrieve 6.05 11.50 Christen Sub 7.20 14.45	Choice of Bread - Wheat, Ryc, French (Focaccio S1.35 Extra) All latian Subs are served with: Provotore, Lettuce, Tomato, Provotore, Lettuce, Tomato, Provotore, Lettuce, Tomato, Annerican Cheese, Lettuce, Tomato, Mayo Rayo	Soups Seasonal tiem Small Large Soup of the Day 5.3.25 600 Soup of the Day 5.3.25 600 Chill 3.25 600 Chill 3.25 600 Chill 3.05 5.80 Pasta Salad 5.90 5.60 Jossed Salad 5.40 5.40 Special Salad 5.40 5.60 Jossed Salad 5.40 5.60 Jack's Salad 5.40 5.60 Add Chicken to Salad 6.50 6.50 Add Chicken to Salad 4.00 6.50 Mater 5.125 5.125 Can of Soda 5.08 0.85 2 Lifer Soda 5.08 5.08	
Our Speci	E ⁿ Foot 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 10.40 5.50 20.40 5.50 50.50 5.05 9.70	Wheat, Ryc, Fre reed with: mate. Pressing Italian sciutto, Turkey, Ch volone, Sundried Olive Oil Pasta or	wiche \$6.50 5.50 7.25 7.15 7.25 7.25 7.25 7.25 7.25 7.35 7.25 7.35 7.35 5.50 7.35 5.50 7.55 5.50 7.55 5.50 7.15 5.50 7.35 5.50 7.20	+.40 +.75
	Italan Sub Moradela Prosciutto Genoa Salami Casticola Providone Cheese (3 kinds) Veggi Sub Extra Meat	Choice of Bread - Wheat, All litelian Subs are served with. Provolom. Lettuce, Tomate. Orion, Oil & Vinegar Dressing Ita Proscilutto, T with: Provolone, S and Olive Oil	Hot Sandwiches For Sausage 5.50 Met Ball 5.50 Met Ball 5.50 Met Ball 5.50 Combo 7.15 Beel Paisano 7.15 Poist Sausage 5.50 Poist Sausage 5.50 Poist Sausage 7.35 Poist Sausage 8.55 Poist Sausage 8.55 Poist Sausage 8.555 Poist Sausage 8.555 Mithog 5.55 Chill Dog 7.1 Genen Pepter & Egg 5.55 Sausage & Egg 5.55 Sausage & Egg 5.55 Rb Eye Steak 8.75 Aspirierguis & Egg 6.50 Aspirierguis & Egg 6.50	Hot or Sweet Perpors

	Title:	Decement	tion (P	1.0	NT	
	The:	Recommenda Establishmen	tion to A	Approve ses Locat	a Prope ted in th	osal for ne City	Nine Mas of St. Cha	sage rles
ST. CHARLES	Presenter:	Deputy Chief	fHuffma	an				
Please check appro	priate box:			di si ka jita				
Governmen	t Operations			Gover	nment	Service	es	
Planning &	Development			City C	Council			
Public Hear	ing		X			ol Com	mission (5	5/18/1
Estimated Cost:		·····	Budg	geted:	YES		NO	1
If NO, please expla	. 1	1 0 1 1						
		sage establishme	ent licens	ses locate	ed in th	e City o	of St. Char	·les.
Executive Summa This is a request for Please see the attach	a nine new mass					e City o	of St. Char	·les.
This is a request for	a nine new mass					e City o	of St. Char	·les.
This is a request for Please see the attach	a nine new mass red memo for spo ase list) ent Application	ecific details on of the second				e City o	of St. Char	les.
This is a request for Please see the attach Attachments: <i>(plea</i> Memo Massage Establishm Site Plan for each es Recommendation /	a nine new mass and memo for spo ase list) ent Application tablishment liste Suggested Actio	ecific details on ((front page) ed on (briefly expla	each esta	ablishme	ent.			
This is a request for Please see the attack Attachments: (plea Memo Massage Establishm Site Plan for each es	a nine new mass and memo for spo ase list) ent Application tablishment liste Suggested Actio	ecific details on ((front page) ed on (briefly expla	each esta	ablishme	ent.			

Police Department

Memo



Date:	05/14/2015
To:	The Honorable Ray Rogina, Mayor - Liquor Commissioner
From:	Deputy Chief Huffman Scot
Re:	Background Investigations – Massage Establishments

The purpose of this memorandum is to document and forward to your attention the results of the background investigations conducted by members of the St. Charles Police Department concerning the below listed massage establishments.

As is customary procedure, a detective was assigned to each of these investigations and reviewed both the site location as well as the corresponding applicants of the proposed massage business license applications. Through these investigations and subsequent staff reviews, we have determined that all the requirements for each establishment have been met and they are eligible for licensing, subject to City Council approval.

Thank you for your consideration in these matters.

	Shangri-La	2015 Dean St. Suite 7A
•	X-Sport Fitness	238 N. Randall Rd.
•	Hong Da Spa	1550 E. Main St.
•	Massage World	2460 W. Main St.
•	U-Spa	615 S. Randall Rd. Suite 100
	Best Massage	2774 E. Main St.
•	Oriental Massage, Inc.	2075 Prairie St.
•	Lotus Spa	1700 Lincoln Highway
	Spa Vargas Wellness	4051 E. Main St.

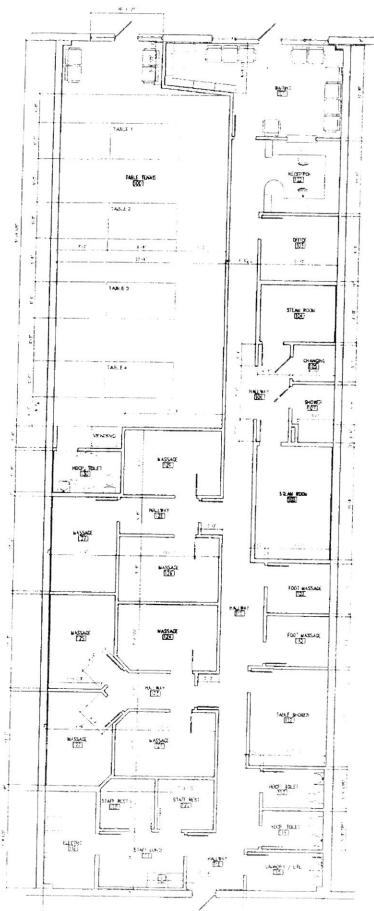
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SAGE ESTAB SAGE ESTAB <u>IMPORTANT</u> : Application must <u>All fees must be pa</u>	aid at the time the application is s	APPLICATION before it will be accepted. ubmitted.
Annual License Applicati	ion Fee: \$250.00 Fingerpr	int Fee: \$50.00
<u>NOTE</u> : Applicant <u>must be fingerpresented in the passport-size photographs</u> (1"	rinted by the St. Charles Police D x 1.5" head and shoulders area, fac	epartment and <u>must provide two</u> e forward) with this application.
1. X New License Application	C Renewal Application	Application Change
2. Please select the option that best des	cribes your business:	
Corporation	🗯 Partnership	🗆 Individual
3. Business Name: Shangri - (ax#:
Business Address: 2015 De	an St. 7A Busines	s Phone:
4. Name of Applicant: Lifa.	Jiang Home P	/ hone:
wrast metane a photocopy of governi	ment issued identification card.	
5. Have you ever been convicted of a art	minol ordinance site 1-1-1 (. 1	
 5. Have you ever been convicted of a cri Q Yes 	Minal ordinance violation (other the	an minor traffic offences):
6. If yes, explain in detail:		

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1 Page 1

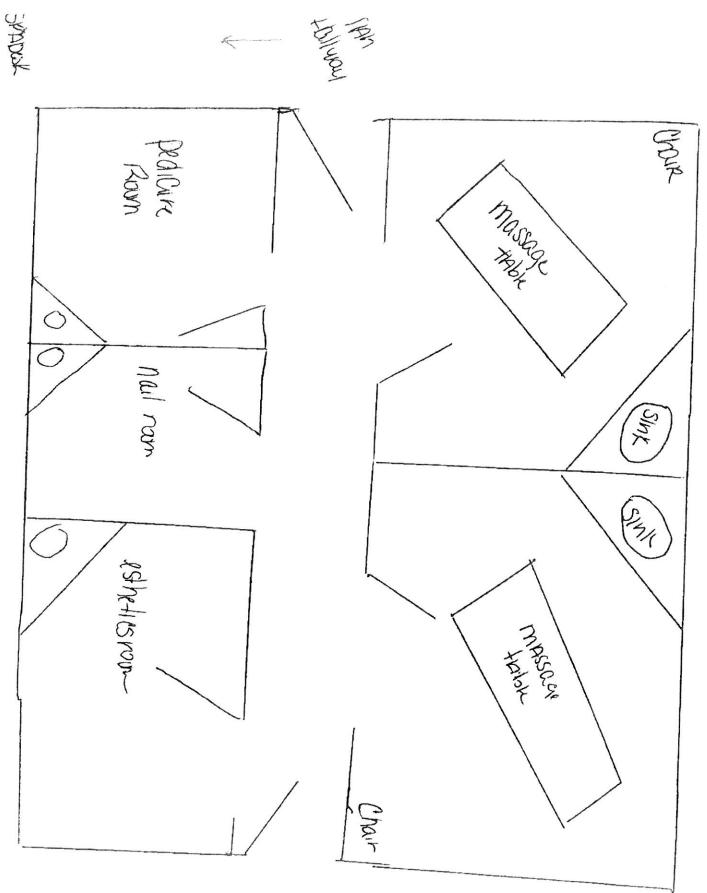




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all'	St. Charles, Illinois 60174		Receipt:
ST. CHARLES Phone:	630-377-4455 • Fax: 63	0-377-44400	
MASSAGE ESTA	BLISHMENT LIC	CENSE APPI	ICATION
IMPORTANT: Application mus All fees must be	st be <u>completed in full</u> and paid at the time the appli	d <u>notarized</u> before ication is submitte	it will be accepted. ed.
Annual License Applic	ation Fec: \$250.00	Fingerprint Fee	: \$50.00
NOTE: Applicant must be finger	nrinted by the St. Charle	s Police Departm	ant and must provid
passport-size photographs (1" x 1.5" head and shoulde	ers area, face forward	and) with this applicat
1. 🕅 New License Application	Renewal App	lication	□ Application Cha
2. Please select the option that best de	escribes your business:		
Corporation;	Partnership		🗆 Individual
3. Business Name: XSport Fitness		Sales Tax#: 28	24-8279
Business Address: 238 N. Randall F	Rd., St. Charles, IL 60174		630-443-1043 e:
4. Name of Applicant:	Inc.	Home Phone	
Home Address		City/Zip:Big Ro	ock, IL 60511
Secial Security II N/A		A A C	N/A
Driver's License #: N/A		lssuing State:	I/A
**Must include a photocopy of gove	rnment issued identification	a card.	
5. Have you ever been convicted of a	criminal ordinance violatio	on (other than mind	or traffic offences):
□ Yes	🖾 No		
6. If yes, explain in detail:			

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238 N. Randall Rd, St. Chartes

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City of St. Charles

Office of the Mayor Two East Main Street St. Charles, Illinois 60174-1984 Phone: 630-377-4455 • Fax: 630-377-44400

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Receipt:	-

MASSAGE ESTABLISHMENT LICENSE APPLICATION

IMPORTANT: Application must be <u>completed in full</u> and <u>notarized</u> before it will be accepted. All fees must be paid at the time the application is submitted.

Annual License Application Fee: \$250.00 Fingerprint Fee: \$50.00

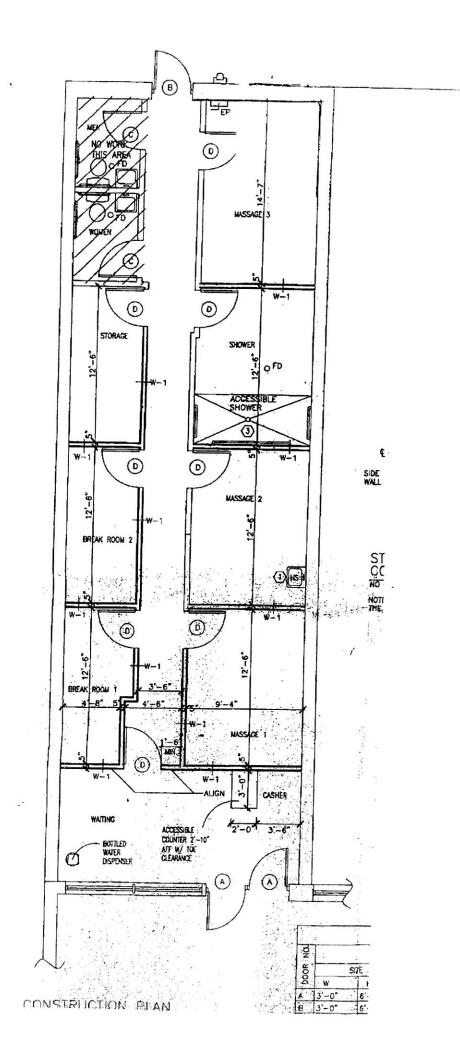
NOTE: Applicant <u>must be fingerprinted by the St. Charles Police Department</u> and <u>must provide two</u> passport-size photographs (1" x 1.5" head and shoulders area, face forward) with this application.

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□ Application Change
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NIA
me: 630-584-2716
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"Must include a photocopy of government issued identification card.

5. Have you ever been convicted of a criminal ordinance violation (other than minor traffic offences):

. TYes	No No
If yes, explain in detail:	
	If yes, explain in detail:

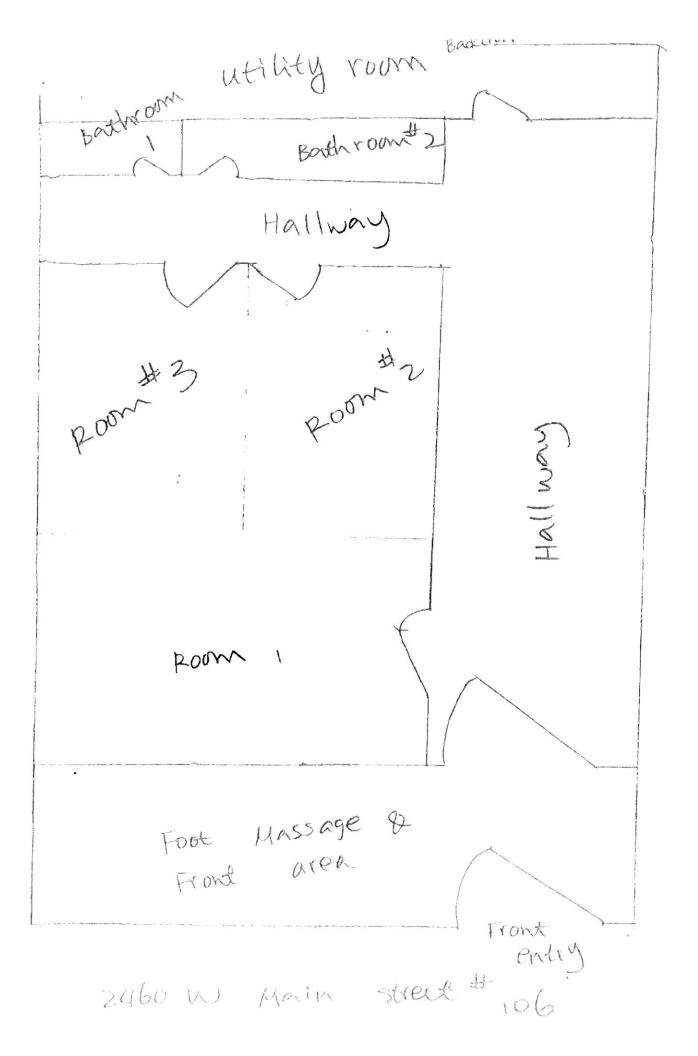


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	Office of the Mayor	Office Use Only			
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ST. CHARLES Phon	St. Charles, Illinois 60174-1984 e: 630-377-4455 • Fax: 630-377-44400	Receipt:			
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MASSAGE EST	ABLISHMENT LICENSE A	PPLICATION			
<u>IMPORTANT</u> : Application n <u>All fees must b</u>	nust be <u>completed in full</u> and <u>notarized</u> b be paid at the time the application is sub	efore it will be accepted. mitted.			
Annual License Appl	ication Fee: \$250.00 Fingerprin	t Fee: \$50.00			
NOTE: Applicant must be fing	erprinted by the St Charles Police Don	nutru and and and and a state			
passport-size photographs	(1" x 1.5" head and shoulders area, face	forward) with this application.			
. X		and and a contract on second and a second and any second second and a second second and a second second second			
1. New License Application	□ Renewal Application	□ Application Change			
2. Please select the option that best	describes your business:				
\Box Corporation	□ Partnership	Individual			
3. Business Name: MASSAGE	e woorld sur	• •			
Business Address: 2460	2 World Sales Tax N Main Street Business I	$\frac{1}{10} - \frac{1}{10} - \frac{1}{10} + \frac{1}{10} - \frac{1}{10} + \frac{1}{10} $			
	UNIC DEC Business	Phone: 050- 305- 1400			
4. Name of Applicant: JMM	Sellers Home Pho	ne:			
		,			
wrust menude a photocopy of gov	verament issued identification card.				
5. Have you ever been convicted of	a criminal ordinance violation (other than				
√□ Yes	X No	minor traffic offences):			
	A No				
6. If yes, explain in detail:					

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City of St. Charles

Office of the Mayor Two East Main Street St. Charles, Illinois 60174-1984 Phone: 630-377-4455 • Fax: 630-377-44400

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MASSAGE ESTABLISHMENT LICENSE APPLICATION

IMPORTANT: Application must be <u>completed in full</u> and <u>notarized</u> before it will be accepted. <u>All fees must be paid at the time the application is submitted</u>.

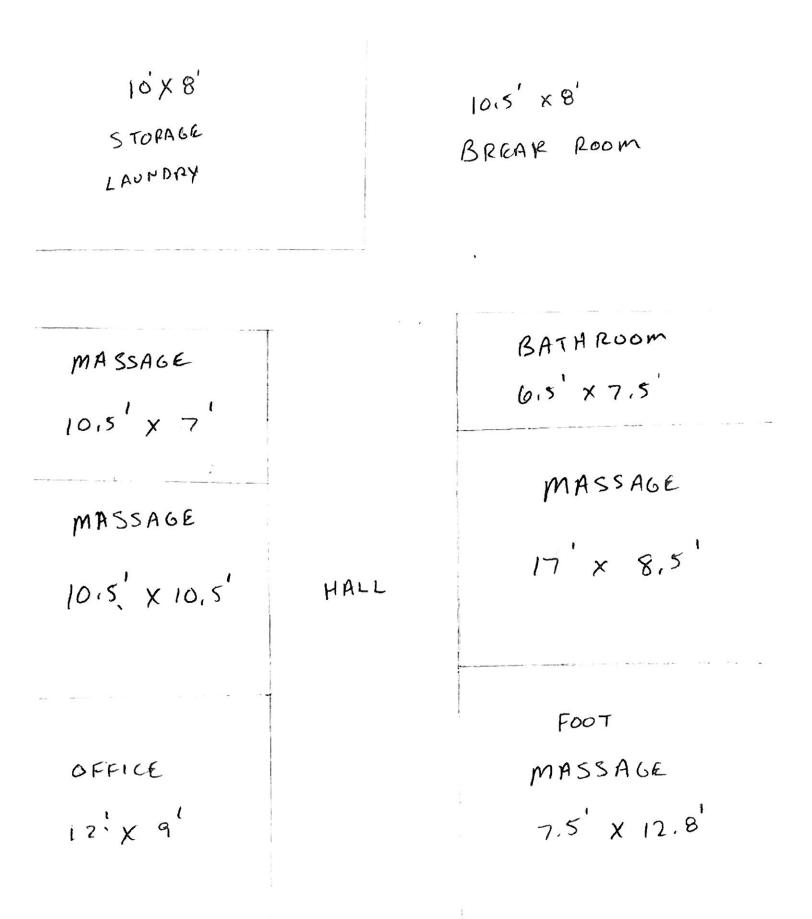
Annual License Application Fee: \$250.00 Fingerprint Fee: \$50.00

NOTE: Applicant <u>must be fingerprinted by the St. Charles Police Department</u> and <u>must provide two</u> passport-size photographs (1" x 1.5" head and shoulders area, face forward) with this application.

1.	New License Application	Renewal Applic	ation	Application Change
2.	Please select the option that best describes	your business:		
	□ Corporation	D Partnership		🛛 Individual
3.	Business Name: U SPA		Sales Tax#:	
	Business Address: 615 5. RAND	ALL RD 100	Business Phone:	630-762-8886
4.	Name of Applicant: JUTENG	XIAN	Home Phone:	<u> </u>

**Must include a photocopy of government issued identification card.

- 5. Have you ever been convicted of a criminal ordinance violation (other than minor traffic offences):
 - · 🗆 Yes 🕺 🕅 No
- 6. If yes, explain in detail:



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City of St. Charles Office of the Mayor

Two East Main Street St. Charles, Illinois 60174-1984 Phone: 630-377-4455 • Fax: 630-377-44400

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MASSAGE ESTABLISHMENT LICENSE APPLICATION

IMPORTANT: Application must be <u>completed in full</u> and <u>notarized</u> before it will be accepted. All fees must be paid at the time the application is submitted.

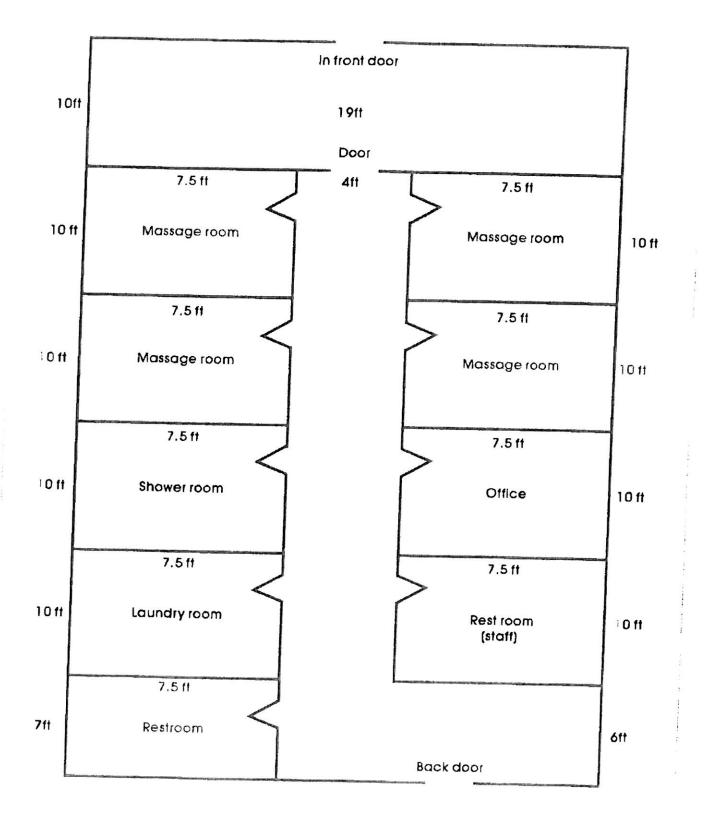
Annual License Application Fee: \$250.00 Fingerprint Fee: \$50.00

<u>NOTE</u>: Applicant <u>must be fingerprinted by the St. Charles Police Department</u> and <u>must provide two</u> <u>passport-size photographs</u> (1" x 1.5" head and shoulders area, face forward) with this application.

1. 🕱 New License Application	□ Renewal Applic	ation	Application Change
2. Please select the option that best describe	es your business:		
□ Corporation	🗆 Partnership		🗙 Individual
3. Business Name: Best Massage		Sales Tax#:	15-4282294
Business Address: 2774 E Main S	t,	Business Phone	15-4282294 :: 630-549-7884
4. Name of Applicant: Ling Li		Home Phone:	
**Must include a photocopy of government	t issued identification c	ard.	
. Have you ever been convicted of a crimina	al ordinance violation	(other than mino	r traffic offences).
. Yes	No No		
. If yes, explain in detail:			

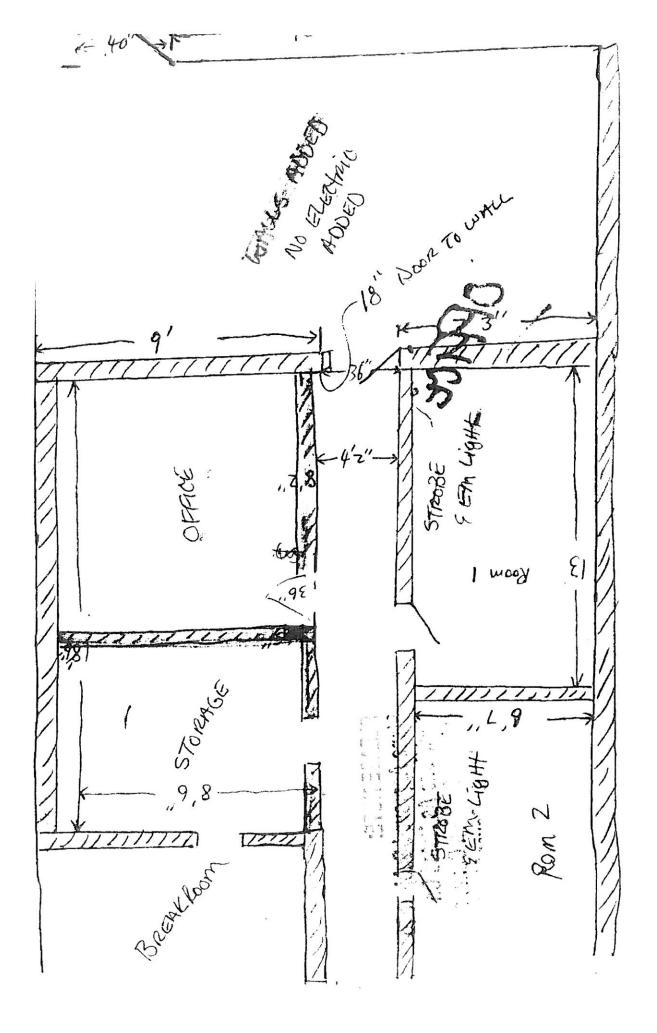
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Exhibit 2



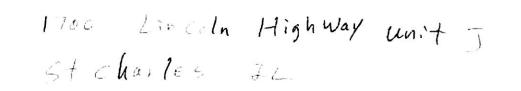
City of St. Charles Office of the Mayor Two East Main Street St. Charles, Illinois 60174-1984 Phone: 630-377-4455 • Fax: 630-377-44400 MASSAGE ESTABLISHMENT LICENSE APP MORTANT: Application must be <u>completed in full</u> and <u>notarized</u> befor All fees must be paid at the time the application is submit	ore it will be accepted.
Annual License Application Fee: \$250.00 Fingerprint Fee <u>NOTE</u> : Applicant <u>must be fingerprinted by the St. 'Charles Police Depart</u> <u>passport-size photographs</u> (1" x 1.5" head and shoulders area, face for	ment and must provide two
1. New License Application Renewal Application	□ Application Change
2. Please select the option that best describes your business:	
Corporation D Partnership	🗆 Individual
3. Business Name: Oriental Massage INC, Sales Tax#:_	45-3354791
3. Business Name: 01761600 Marsge St. Suite 104, St. Charles Business Address: 2075 Prairie St, Suite 104, St. Charles Business Photos	ma: 331-279-1530
4. Name of Applicant: MINGZHEN LI Home Phone	
Driver's License #	
Driver's License # Issuing State **Must include a photocopy of government issued identification card.	
5. Have you ever been convicted of a criminal ordinance violation (other than mi	nor traffic offences):
□ Yes ☑ No	,
6. If yes, explain in detail:	
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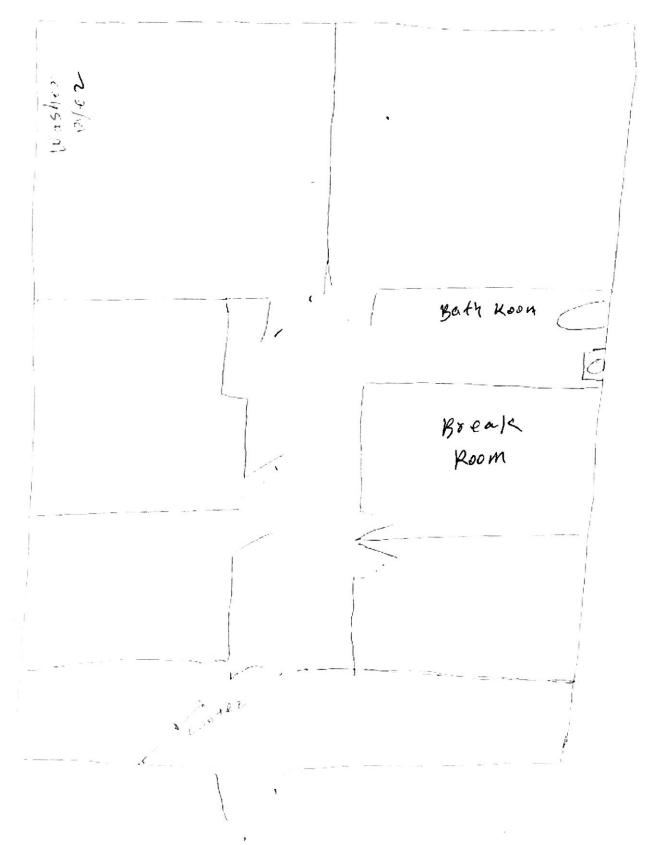
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St. Phone: 63 SAGE ESTAB <u>IMPORTANT</u> : Application must h <u>All fees must be pa</u> Annual License Application NOTE: Applicant <u>must be fingerpresed</u>	id at the time the appl on Fee: \$250.00 inted by the St. Charl	yor et 4-1984 30-377-44400 CENSE AP ed <u>notarized</u> be: <u>bicătion is subm</u> Fingerprint 1 es Police Densi	fore it will be accepted. <u>iitted</u> . Fee: \$50.00
passport-size photographs (1"	x 1.5" head and should	ers area, face fo	rward) with this application.
1. New License Application	C Renewal Apr	lication	□ Application Change
2. Please select the option that best desc			ppawaon change
Corporation	□ Partnership		A Individual
3. Business Name: Lotus Sp.			•
Business Address: 1700 Lincol	n h hhh dah h	Sales Tax#	
4. Name of Applicant: Fenglan	Smythe	Home Phon	e:
**Niust include a photocopy of governm	nent issued identificatio	ñ card.	
5. Have you ever been convicted of a crit	minal ordinance violation	on (other than n	ninor traffic offences):
🖸 Yes	No No	Ŀ	
6. If yes, explain in detail:	-		i.,
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City of St. Charles Office of the Mayor

Two East Main Street St. Charles, Illinois 60174-1984 Phone: 630-377-4455 • Fax: 630-377-44400

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MASSAGE ESTABLISHMENT LICENSE APPLICATION

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NOTE: Applicant <u>must be fingerprinted by the St. Charles Police Department</u> and <u>must provide two</u> passport-size photographs (1" x 1.5" head and shoulders area, face forward) with this application.

1 Norre Liggeres And Line		
1. New License Application	Renewal Application	□ Application Change
2. Please select the option that best des	cribes your business:	
Corporation	Partnership	🗆 Individual
3. Business Name: Spa Vara	gas Wellness Sales	Tax#: 3206-2109
3. Business Name: Vara Business Address: 4051 East	Main Street Busine	ess Phone: 1030.307.1100
4. Name of Applicant: Lor:	1	Phone:
winst include a photocopy of governme	ment issued identification card.	
5. Have you ever been convicted of a cri	minal ordinance violation (other th	an minor traffic offences):
□ Yes	X No	
i. If yes, explain in detail:		

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